

### **Forward-Looking Statements**

This presentation contains forward-looking statements within the meaning of the federal securities laws. Please refer to the <u>Appendix</u> differ materially from those expressed or implied by the forward-looking statements.

### Use of Non-GAAP Financial Measures and Other Definitions

This presentation contains certain non-GAAP financial measures within the meaning of Regulation G and other terms that have

therefore, may not be comparable. The definitions of these terms and, if applicable, the reasons for their use and reconciliations to the most directly comparable GAAP measures are included in the <u>Appendix</u>.

### **Projections**

This presentation includes projections for first quarter and full year 2020 diluted earnings per common share (EPS) and diluted funds from operations (FFO) per share that were previously provided in the Company's most recent earnings release on January 28, 2020. The Company has not updated or reaffirmed any of these projections since that date and is not doing so now by including them in this presentation.

Except as otherwise expressly indicated, all data is as of December 31, 2019.



# **BXP Investment Thesis**

### Favorable market demand: "War for Talent" tailwind

Attracting and retaining talent is a top "C-level" priority in BXP markets with tight labor conditions

### Market leadership position: Reputation for best "place and space"

- BXP develops and owns marquee, high-quality, modern assets that major employers demand

### Competitive advantage: Developer and landlord of choice

 Track record, expertise, relationships and capital required to develop and own innovative and sustainable properties in supply constrained markets

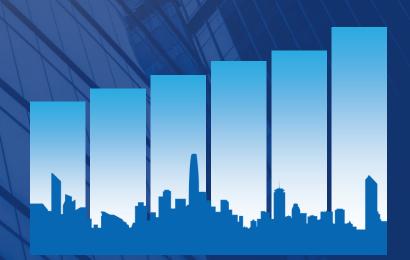
# • Resilient business model: Scale & geographic and sector diversity

- BXP has a balanced portfolio of west coast and east coast properties and long-term leases with tenants in diverse sectors

# <u>Durable growth</u>: Multi-pronged, assured growth strategy

- Strong occupancy trends and rent growth appreciation
- BXP has a \$3.1B pipeline of primarily pre-leased new developments
- Track record of FFO and dividend growth

# Highest-Quality, Multi-Market Office Development REIT



11% Average Annual Shareholder Return<sup>1</sup> 10-years

# **BXP Quick Facts**

The largest publicly-traded developer, owner and manager of Class A office properties in the U.S.

196 Properties

52.0M

Square Feet Owned<sup>1</sup>

93.0%

Leased (In-Service Properties)<sup>1,4</sup> \$2.9 Billion

BXP's Share of Annualized Revenue<sup>2</sup>

\$24.0B

Equity Market Cap

\$35.8B

Consolidated Market Cap

\$743M

Annualized Funds Available for Distribution<sup>2</sup>

8.2 Years

5.5M

Square Feet Currently under

Development/Redevelopment<sup>1</sup>

Weighted-Average Lease Term<sup>4, 5</sup>

\$1.7B

BXP's Share of Annualized EBITDAre2 2.8%

Annualized Dividend Yield

S&P 500

Company

Investment Grade

> A- (S&P) Baa1 (Moody's)

1,346% **Total Return** 

Since 1997 IPO

- 3.0x S&P 500
- 2.0x REIT Index<sup>3</sup>



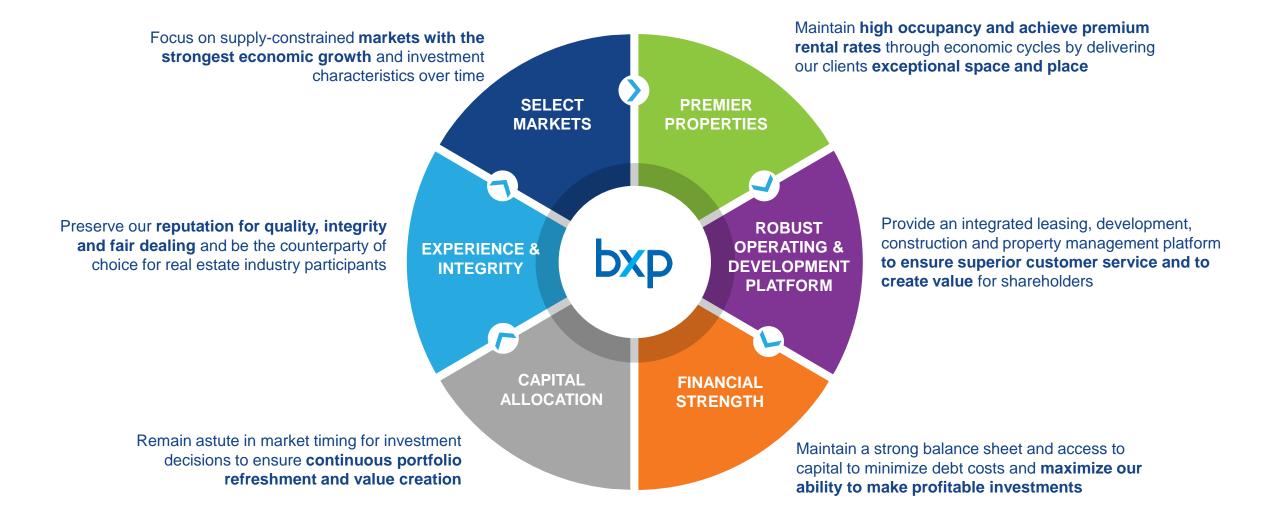
- Includes 100% of consolidated and unconsolidated properties.
- Appendix.
  - 3. FTSE Nareit All REITs Index.

- Excludes residential and hotel properties
- Calculation is based on BXP's Share of annualized revenue. See Appendix.



# **BXP Strategy**

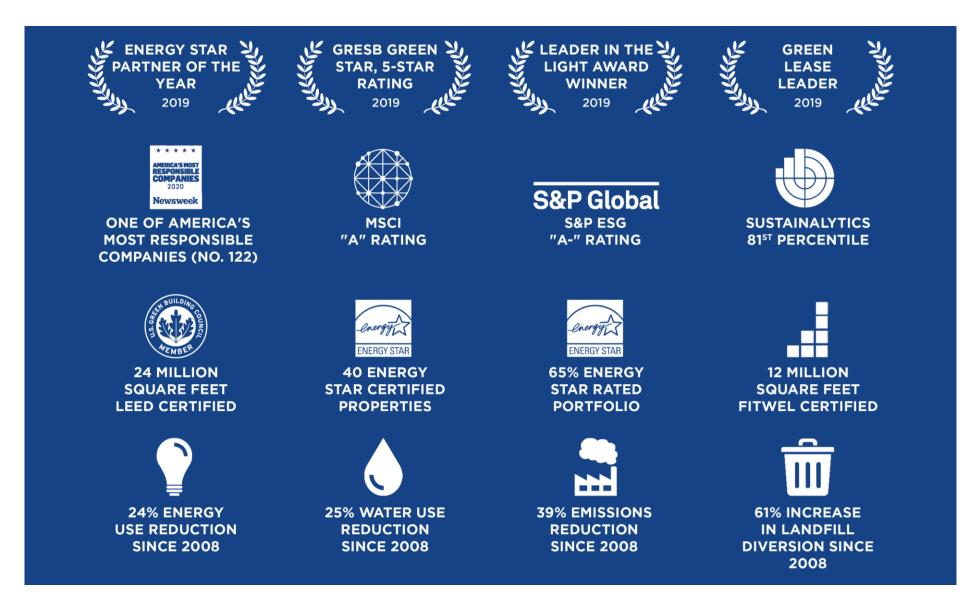
## Develop Premier Properties in Robust Markets with Sustained Growth





# BXP – A Leader in Sustainability

Recognition & Certification – Ranked in top 4% of Global Real Estate Companies<sup>1</sup>





# **BXP** Advantage

Developing in our Core Markets to Ensure Quality, Agility & Growth

# **Quality**:

# The Largest Publicly-Traded Class A Office Development REIT Focused on Five High-Growth U.S. Markets

 Unique ability to develop and invest in the country's most innovative, iconic and complex properties that attract desirable long-term tenants

## **Agility**:

## **Smart Deployment of Capital**

- A broad portfolio across sectors and geographies to capture growth and minimize risk
- A rich history of developing, acquiring and divesting of assets to maximize shareholder value in all economic cycles

### **Durable Growth:**

### **Growth Upside, Downside Protection**

- · Growth: Large, pre-leased development pipeline coming online through 2024
- Durable cash flows: Strong tenant satisfaction and 8-year weighted-average lease term<sup>1</sup>

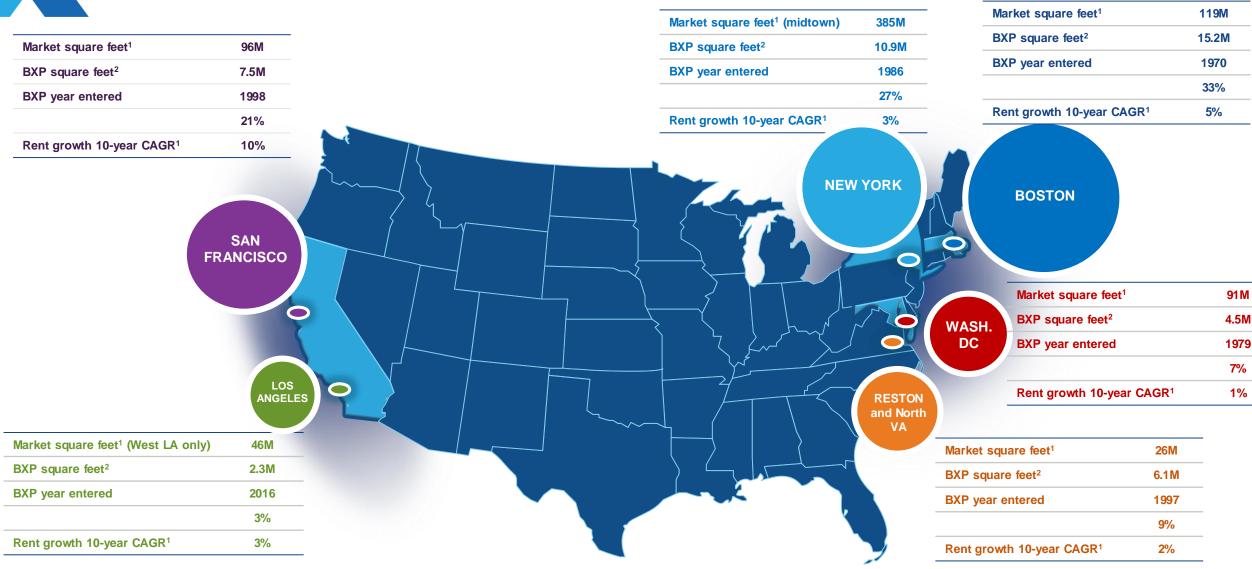
# Highest-Quality, Multi-Market Office Development REIT





# **BXP Markets:**

# Focus on Growing Gateway Regions - Average 10-year CAGR of 4.5%



<sup>1.</sup> Represents market square footage and market rent growth as defined by CBRE EA; Los Angeles represents the West LA market as defined by CBRE EA and includes all submarkets indicated on slide 34; New York region represents New York Midtown and includes Total NYC Metro markets plus Trenton Submarket (Princeton), each as defined by CBRE EA; San Francisco includes Total San Francisco and San Jose Metro markets, each as defined by CBRE EA; Washington, DC includes all Washingto



<sup>9 2.</sup> Includes 100% of consolidated and unconsolidated joint venture properties

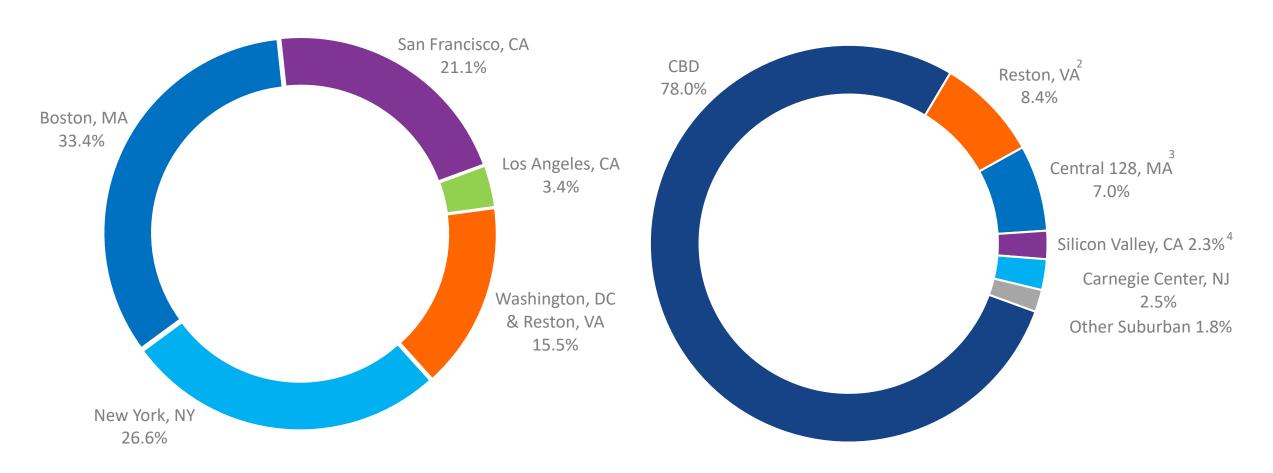
Excludes termination income. See Appendix.



# **BXP Markets:**

### Diversified Across U.S. Markets

## BXP's Share of NOI<sup>1</sup>



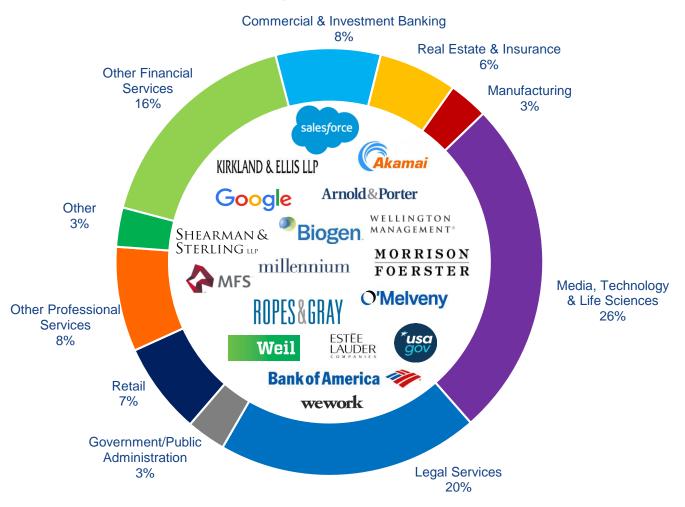
- 1. Excluding termination income. See Appendix.
- 2. Includes properties located in Northern Virginia.
- 3. Includes properties in Waltham, Lexington and Needham, MA.
- 4. Carnegie Center is located in Princeton, NJ.



# **BXP Tenant Base:**

### Broad Portfolio Balanced Across Established and Growth Sectors

# **Industry Diversification**<sup>1</sup>



| 1 | Represents industry  | diversification percentages   | hased on BXP's  | Share of Annualized I    | Rental Obligations   |
|---|----------------------|-------------------------------|-----------------|--------------------------|----------------------|
|   | Trepresents industry | , diversification percentages | Dascu UII DAL S | oliale ol Allilualizeu i | Acrital Obligations. |
|   |                      |                               |                 |                          |                      |

<sup>2.</sup> See Appendix.

| Top 20 Tenants                 | Annualized Rental Obligations |
|--------------------------------|-------------------------------|
| salesforce.com                 | 3.34%                         |
| Arnold & Porter Kaye Scholer   | 2.67%                         |
| Akamai Technologies            | 2.07%                         |
| US Government                  | 1.81%                         |
| Biogen                         | 1.75%                         |
| Shearman & Sterling            | 1.58%                         |
| Kirkland & Ellis               | 1.45%                         |
| Ropes & Gray                   | 1.39%                         |
| Google                         | 1.36%                         |
| WeWork                         | 1.27%                         |
| Weil Gotshal & Manges          | 1.24%                         |
|                                | 1.12%                         |
| Wellington Management          | 1.08%                         |
| Bank of America                | 0.96%                         |
| Morrison & Foerster            | 0.90%                         |
| Aramis (Estee Lauder)          | 0.89%                         |
| Mass Financial Services        | 0.88%                         |
| Millennium Management          | 0.87%                         |
| Hunton Andrews Kurth           | 0.77%                         |
| Starr Indemnity & Liability Co | 0.75%                         |
| Total                          | 28.15%                        |
|                                | 24.08%                        |

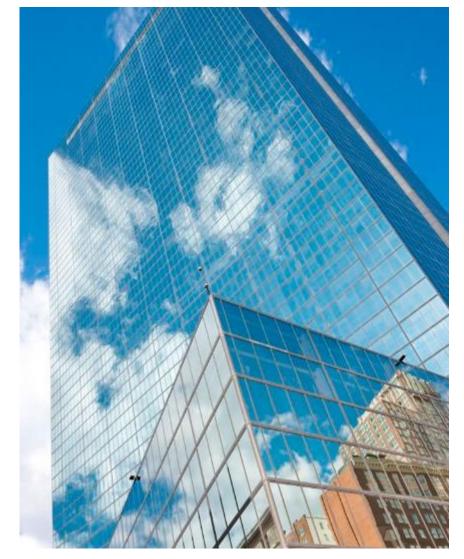


**BXP** Acquisition/Disposition History

Consistently Recycling Capital

\$14.7 Billion of Acquisitions \$11.0 Billion of Dispositions





200 Clarendon Street

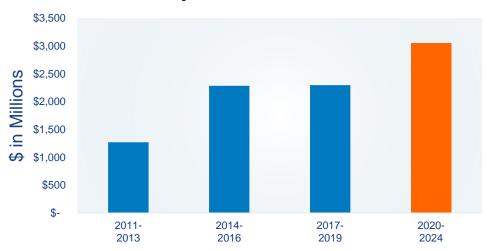


# **Preeminent Developer with Robust Pipeline**

# \$4.6B of Recent Deliveries Generating Strong Returns (2014-2019)

- \$4.6 billion of investment 2014 through 2019
- 7.1 million¹ square feet
- 7.0% BXP's Share of Annualized NOI—cash return<sup>2</sup>

## **Development Deliveries**<sup>3</sup>



### \$3.1B of Active Developments4:

- 5.5 million<sup>1</sup> square feet—76% pre-leased<sup>5</sup>
- 6.7% projected weighted-average stabilized unleveraged cash return



The Hub on Causeway

- 1. Includes 100% of consolidated and unconsolidated properties. See Appendix.
- See Appendix
- 3. For purposes of this graph, developments are considered delivered in the year in which the property was/is projected to be stabilized. There can be no assurance that the Company will be successful in leasing the properties on the expected schedule or at the assumed rental rates. See Appendix.
- 4. Represents BXP's Share of estimated total cost, including income (loss) and interest carry during development. For additional information, refer to the "Active Development Pipeline" page of this presentation.
- Includes leases with future commencement dates, but excludes residential units. Data as of January 28, 2020



# \$3.1 Billion Active Development Pipeline<sup>1</sup>

| Project Name   | Location       | Square Feet | BXP's<br>Ownership<br>Percentage | Estimated Total<br>Investment<br>(BXP's Share) <sup>1</sup> | Estimated<br>Investment<br>PSF <sup>1</sup> | Percent<br>Leased <sup>2</sup> | Actual/Est.<br>Initial<br>Occupancy |
|--|----------------|-------------|----------------------------------|---|---|--------------------------------|-------------------------------------|
| OFFICE   |                |             |                                  |   |   |                                |                                     |
| 20 CityPoint   | Waltham, MA    | 211,000     | 100%                             | \$97,000,000  | \$460                                       | 63%                            | Q3 2019                             |
| Dock 72  | Brooklyn, NY   | 670,000     | 50%                              | \$243,150,000   | \$726                                       | 33%                            | Q4 2019                             |
| 17Fifty Presidents Street  | Reston, VA     | 276,000     | 100%                             | \$142,900,000   | \$518                                       | 100%                           | Q2 2020                             |
| 100 Causeway Street  | Boston, MA     | 632,000     | 50%                              | \$267,300,000   | \$846                                       | 94%                            | Q2 2021                             |
| 325 Main Street  | Cambridge, MA  | 420,000     | 100%                             | \$418,400,000   | \$996                                       | 90%                            | Q3 2022                             |
| 7750 Wisconsin Avenue - Marriott International HQ                        | Bethesda, MD   | 734,000     | 50%                              | \$198,900,000   | \$542                                       | 100%                           | Q3 2022                             |
| 2100 Pennsylvania Avenue   | Washington, DC | 469,000     | 100%                             | \$356,100,000   | \$759                                       | 61%                            | Q3 2022                             |
| Reston Gateway   | Reston, VA     | 1,062,000   | 100%                             | \$715,300,000   | \$674                                       | 80%                            | Q4 2022                             |
| Total Office Properties under Construction                               |                | 4,474,000   |                                  | \$2,439,050,000   | \$706                                       | 78%                            |                                     |
| RESIDENTIAL  |                |             |                                  |   |   |                                |                                     |
| Hub50House (The Hub on Causeway - Residential) (440 units)               | Boston, MA     | 320,000     | 50%                              | \$153,500,000   | \$959                                       | 35%                            | Q4 2019                             |
| The Skylyne (MacArthur Station Residences) (402 units)                   | Oakland, CA    | 324,000     | 100%                             | \$263,600,000   | \$814                                       | N/A                            | Q2 2020                             |
| Total Residential Properties Under Construction                          |                | 644,000     |                                  | \$417,100,000   | \$862                                       | 35%                            |                                     |
| OFFICE REDEVELOPMENT   |                |             |                                  |   |   |                                |                                     |
| One Five Nine East 53rd Street   | New York, NY   | 220,000     | 55%                              | \$150,000,000   | \$1,240                                     | 96%                            | Q1 2020                             |
| 200 West Street  | Waltham, MA    | 126,000     | 100%                             | \$47,800,000  | \$379                                       | 0%                             | Q1 2021                             |
| Total Properties under Redevelopment                                     |                | 346,000     |                                  | \$197,800,000   | \$801                                       | 61%                            |                                     |
| Total Office and Residential Properties Under Construction Redevelopment | on and         | 5,464,000   |                                  | \$3,053,950,000   | \$751                                       | <b>76</b> % <sup>3</sup>       |                                     |

<sup>1.</sup> Represents BXP's Share of estimated total cost, including income (loss) and interest carry on debt and equity investment during development. See Appendix.



<sup>2.</sup> Data as of January 28, 2020

B. Excludes residential units.

# 15 Million Square Feet in Future Development Pipeline

**Drives Long-Term Growth Opportunity** 





**Back Bay Station** 

4<sup>th</sup> and Harrison

| Project Name   | Location                | Estimated Square Feet <sup>1</sup> |
|--|-------------------------|------------------------------------|
| Reston Gateway (Phase II)                                | Reston, VA              | 3,100,000                          |
| 3 Hudson Boulevard (25% ownership)                       | New York, NY            | 2,000,000                          |
| CityPoint  | Waltham, MA             | 1,700,000                          |
| The Station on North First                               | San Jose, CA            | 1,550,000                          |
| Back Bay Station   | Boston, MA              | 1,300,000                          |
| Platform 16 (55% ownership)                              | San Jose, CA            | 1,100,000                          |
| 343 Madison (MTA)  | New York, NY            | 850,000                            |
| Plaza at Almaden   | San Jose, CA            | 840,000                            |
| 4 <sup>th</sup> and Harrison                             | San Francisco, CA       | 820,000                            |
| Gateway South San Francisco (50% ownership) <sup>2</sup> | South San Francisco, CA | 640,000                            |
| Peterson Way   | Santa Clara, CA         | 630,000                            |
| 1001 6th Street, NW (50% ownership)                      | Washington, DC          | 520,000                            |
| Future Development Pipeline                              |                         | 15,050,000                         |

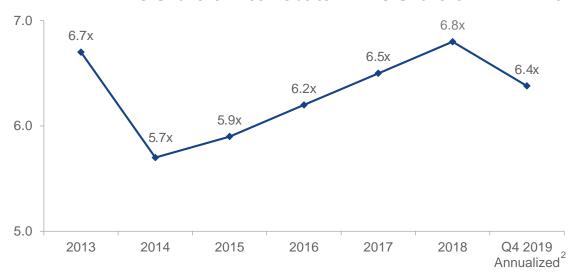
<sup>1.</sup> Represents 100%. Actual square footage may differ materially depending on the outcome of the permitting/entitlement process for each project.



<sup>2.</sup> As announced on January 28, 2020

# **Conservative Leverage Provides Balance Sheet Capacity**

### BXP's Share of Net Debt to BXP's Share of EBITDAre1



### BXP's Share of Market Capitalization<sup>1</sup>



|  | 2014  | 2015  | 2016  | 2017  | 2018  | Q4 2019 |
|--|-------|-------|-------|-------|-------|---------|
| Capitalization <sup>1</sup>              | 29.1% | 27.5% | 29.2% | 30.0% | 35.3% | 32.6%   |
| Fixed Charge Coverage Ratio <sup>1</sup> | 2.5x  | 2.7x  | 2.8x  | 3.0x  | 2.9x  | 2.8x    |
| FAD Payout Ratio <sup>1</sup>            | 64.8% | 77.1% | 71.4% | 74.8% | 80.4% | 91.1%   |

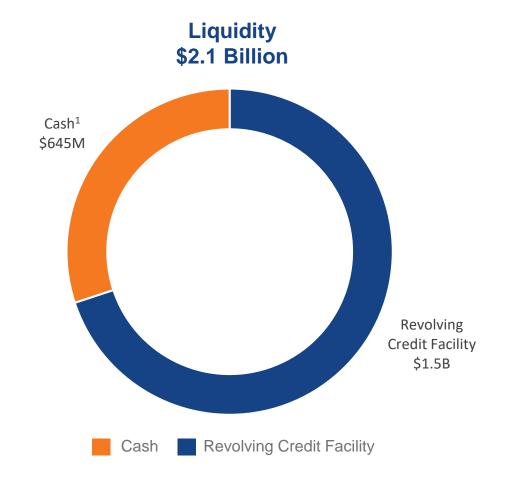


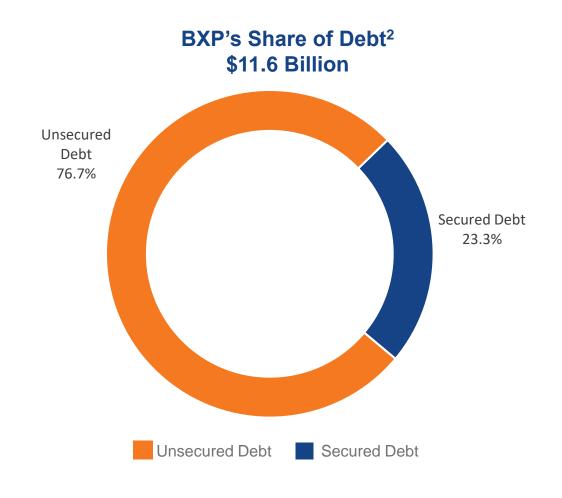
See Appendix.

<sup>2.</sup> For purposes of this ratio, BXP's Share of Annualized EBITDAre equals the product of BXP's Share of EBITDAre for Q4 2019 multiplied by four (4).

<sup>3.</sup> Consists of Common Stock, Operating Partnership Units and \$200M of Preferred Stock.

# **Substantial Liquidity and Access to Debt Markets**







<sup>1.</sup> Cash and cash equivalents as of December 31, 2019, plus cash held in escrow for possible use in Section 1031 exchange transaction(s).

# NAV Analysis<sup>1,2</sup>

|  | (\$ in M)       |
|--|-----------------|
|  | \$35,600        |
| Net Non-Real Estate Assets and Liabilities                   | 1,613           |
| Management Company Value                                     | (335)           |
| Land Held for Future Development                             | (255)           |
| Estimated Present Value of Current Developments <sup>2</sup> | <u>(6,707)</u>  |
| Implied In-Service Portfolio Value (A)                       | <u>\$29,616</u> |
|  |                 |
|  | \$1,783         |
| Non-Cash Components  | (145)           |
| Other Adjustments  | (162)           |
| termination income) <sup>1</sup> (B)                         | <u>\$1,476</u>  |
| Implied Cap Rate (B÷A)                                       | 4.93%           |

- \$137.86 common stock price per share as of December 31, 2019
- Implied value PSF of in-service portfolio \$708<sup>1</sup>

| Cap Rate<br>Sensitivity | Implied Stock<br>Price | Implied<br>Premium<br>(Discount) |
|-------------------------|------------------------|----------------------------------|
| 4.00%                   | \$179.44               | (23.2)%                          |
| 4.50%                   | \$155.70               | (11.5)%                          |
| 5.00%                   | \$136.71               | 0.8%                             |
| 5.50%                   | \$121.17               | 13.8%                            |

<sup>2.</sup> Estimated present value assumes a weighted-average stabilized BXP's Share of NOI—cash (excluding termination income) yield of 6.7% on BXP's Share of total budgeted costs, which is then valued at a 4.5% cap rate. The value of current developments is then discounted at an annual rate of 4.5% for the period through stabilization to determine present value.



<sup>1.</sup> See Appendix.



# BXP Growth Summary<sup>1</sup>

External growth, organic growth, dividend yield

4.7%

# Projected 4-year CAGR from Development Projects through 2023<sup>2</sup>

Strong external growth from pre-leased development pipeline

3.4%

Projected average 5-year growth in BXP's Share of Same Property NOI-Cash through 2020<sup>3</sup>

Consistent organic same property NOI growth

2.7%

5-year historical average dividend yield

42% increase over the past three years

<sup>1.</sup> There can be no assurance that the Company will be successful in achieving its projected growth. See Appendix for discussion of risks and uncertainties that could cause actual results to differ materially from these forward-looking statements.

2. For purposes of this slide, "Development Projects" include the active development pipeline plus 2019 development deliveries and stabilizations. For additional detail please refer to the slide "Active Development Projects" include the active development pipeline plus 2019 development.

<sup>2.</sup> For purposes of this slide, "Development Projects" include the active development pipeline plus 2019 development deliveries and stabilizations. For additional detail please refer to the slide "Active Development Projects" include the active development pipeline plus 2019 Investor Materials. CAGR is based on (x) the difference of Q4 2019 BXP's Share of EBITDAre—cash of \$401.6 million multiplied by four (4), less BXP's Share of Annualized NOI from Development Projects of \$119.4 million, plus (y) the cumulative projected BXP's Share of NOI upon stabilization from development deliveries through the end of Q4 2023. See Appendix.

<sup>3.</sup> Represents the five-year quarterly average of BXP's Share of Same Property NOI – Cash (excluding termination income) based on actual quarterly growth in 2016, 2017, 2018, 2019 and the midpoint of the assumption ranges for 2020 growth in BXP's Share of Same Property NOI – Cash (excluding termination income). See Appendix.

# Projected Returns from Developments Enhance Growth<sup>1</sup>

## **Average 7% Unleveraged Cash Return**

| (\$ in M)  | 2019    | 2020  | 2021  | 2022  | 2023  | 2024  | Total   |
|--|---------|-------|-------|-------|-------|-------|---------|
| Development Projects <sup>2</sup> (A)                            | \$1,730 | \$528 | \$805 | \$884 | \$715 | \$356 | \$5,018 |
|  | \$127   | \$32  | \$44  | \$69  | \$47  | \$22  | \$341   |
| Estimated Value upon Completion (4.5% Cap Rate) <sup>4</sup> (B) |         |       |       |       |       |       | \$7,578 |
| Projected Value Creation (B - A)                                 |         |       |       |       |       |       | \$2,560 |
| Projected Value Creation/Cost                                    |         |       |       |       |       |       | 51.0%   |
| Projected Value Creation/Share                                   |         |       |       |       |       |       | \$14.83 |
| 4-Year Compounded Annual Growth Rate (CAGR                       | )5      |       |       |       |       |       | 4.7%    |

<sup>1.</sup> There can be no assurance that the Company will be successful in leasing the properties on the expected schedule or at the assumed rental rates. See Appendix for discussion of risks and uncertainties that could cause actual results to differ materially from these forward-looking statements.



<sup>2.</sup> For purposes of this slide, "Development Projects" include the active development pipeline plus 2019 development deliveries and stabilizations. For additional detail please refer to the slide "Active Development Pipeline."

<sup>3.</sup> Includes \$1 per foot management fee deduction.

<sup>4.</sup> Calculations assume a projected weighted-average stabilized BXP's Share of NOI—cash yield of 6.7% on BXP's Share of total budgeted costs, which is then valued at a 4.5% cap rate.

CAGR is based on (x) the difference of Q4 2019 BXP's Share of EBITDA*re*—cash of \$401.6 million multiplied by four (4), less BXP's Share of Annualized NOI from Development Projects of \$119.4 million, plus (y) the cumulative projected BXP's Share of NOI upon stabilization from development deliveries through the end of Q4 2023. See Appendix.

# Growth in BXP's Share of Same Property NOI – Cash<sup>1</sup>

5-Year Quarterly Average through 2020<sup>2</sup> = 3.4%

Assumption for 2020 Growth of 3.0% - 4.8%<sup>1</sup>



<sup>1.</sup> There can be no assurance that the Company will be successful in achieving its assumption for growth. See Appendix.



<sup>2.</sup> Represents the five-year quarterly average of BXP's Share of Same Property NOI – Cash (excluding termination income) based on actual quarterly growth in 2016, 2017, 2018, 2019 and the midpoint of the assumption ranges for 2020 Growth in BXP's Share of Same Property NOI – Cash (excluding termination income.) See Appendix.

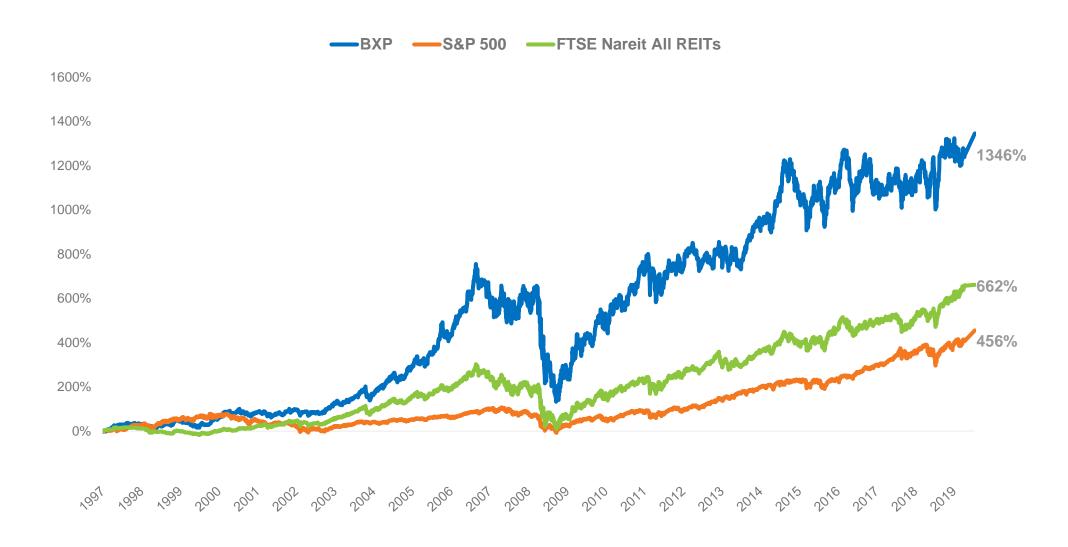
<sup>3.</sup> Represents the midpoint of the assumption range for 2020 Growth in BXP's Share of Same Property NOI – Cash (excluding termination income).

# **Returns from Dividends**





# **BXP's Total Shareholder Return Since IPO of 1,346%**



# **BXP: Relentless Commitment to Shareholder Returns**

# Looking Back: A History of Shareholder Returns



11% <u>Average</u> Annual Shareholder Return<sup>1</sup> 10-years Looking Forward:

A Platform for Growth

8%
Projected
2020 FFO
growth<sup>2</sup>

2.8%
Dividend
Yield³



Represents the average annual total shareholder return between December 31, 2009 and December 31, 2019.

<sup>2.</sup> The projected increase is based on the midpoint of the guidance range for 2020 FFO per diluted share that was disclosed in the Company's earnings release on January 28, 2020 compared to FFO per diluted share for 2019. See Appendix.

<sup>3.</sup> Based on the annualized dividend of \$3.92 per share and closing share price as of December 31, 2019.

# **BXP Summary:**

## Differentiated Model with Long-Term Advantages

### **QUALITY**

- Highest quality office portfolio across five markets with strong employment growth
- Investment grade rating (A-/Baa1)
- · Proven, trusted corporate leadership team and regional management
- Modern portfolio of new or recently refreshed assets

## **AGILITY**

- Diverse tenants across sectors and geographies to capture growth and minimize risk
- Modest leverage with substantial liquidity
- A rich history of developing, acquiring and divesting of assets to maximize shareholder value in all economic cycles

# DURABLE 'GROWTH

- Stronger FFO growth compared to the average of peer office REITs<sup>1</sup>
- Growing pipeline of pre-leased developments
- Durable cash flow stream with 8-year, weighted-average lease term<sup>2</sup>





- Based on a comparison of BXP's FFO growth for 2019 and projected 2020 vs. the average FFO growth rate (consensus) of office REIT peers. See Appendix.
- Excludes residential and hotel properties. Calculation is based on BXP's Share of annualized revenue.

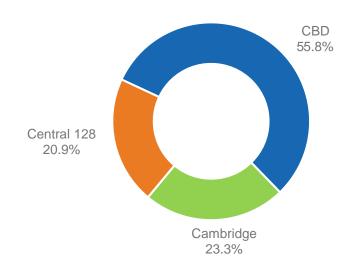


# **Boston Snapshot**

### **In-Service Portfolio Composition**

| Properties <sup>1</sup>                                   | 52      |
|---|---------|
| Total Square Feet (M) <sup>1</sup>                        | 15.2    |
| CBD Leased <sup>1, 2</sup>                                | 98.4%   |
| Suburban Leased <sup>1, 2</sup>                           | 90.8%   |
| CBD Average Rental Obligations PSF <sup>1,2</sup>         | \$68.57 |
| Suburban Average Rental Obligations PSF <sup>1, 2</sup>   | \$43.27 |
| BXP's Share of Annualized Rental Revenue (M) <sup>3</sup> | \$950   |
| BXP's Share of Annualized NOI (M) <sup>3</sup>            | \$595   |

### **BXP's Share of NOI**<sup>3</sup> by Submarket



### 15-Year Annual Market Rent Growth 5%4



<sup>1.</sup> Includes 100% of consolidated and unconsolidated joint venture properties.

<sup>2.</sup> Only includes leases for which revenue recognition has commenced in accordance with GAAP. Excludes hotel and residential properties.

<sup>3.</sup> Excludes termination income. See Appendix.

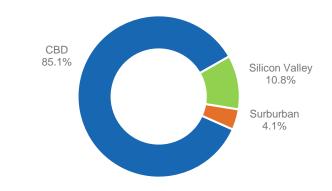
<sup>4.</sup> Market rents are based on data provided by CBRE EA and are weighted based on the Annualized Rental Obligations in each of the Company's submarkets.

# San Francisco Snapshot

### **In-Service Portfolio Composition**

| Properties  | 35      |
|---|---------|
| Total Square Feet (M)                                     | 7.5     |
| CBD Leased <sup>1</sup>                                   | 97.2%   |
| Suburban Leased <sup>1</sup>                              | 83.3%   |
| CBD Average Rental Obligations PSF <sup>1</sup>           | \$80.82 |
| Suburban Average Rental Obligations PSF <sup>1</sup>      | \$48.11 |
| BXP's Share of Annualized Rental Revenue (M) <sup>2</sup> | \$565   |
| BXP's Share of Annualized NOI (M) <sup>2</sup>            | \$376   |
|   |         |

### BXP's Share of NOI<sup>2</sup> by Submarket



### 15-Year Annual Market Rent Growth 8%3



<sup>1.</sup> Only includes leases for which revenue recognition has commenced in accordance with GAAP.

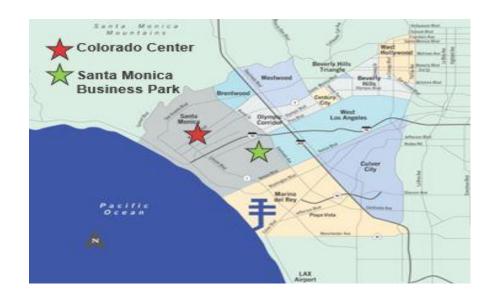
<sup>2.</sup> Excludes termination income. See Appendix.

Market rents are based on data provided by CBRE EA and are weighted based on the Annualized Rental Obligations in each of the Company's submarkets.

# Los Angeles Snapshot

### **In-Service Portfolio Composition**

| Properties <sup>1</sup>            | 27      |
|------------------------------------|---------|
| Total Square Feet (M) <sup>1</sup> | 2.3     |
| CBD Leased <sup>1,2</sup>          | 96.7%   |
| CBD Average Rental Obligations PSF | \$62.56 |



### 15-Year Annual Market Rent Growth 4%3



<sup>1.</sup> Consists of the unconsolidated joint ventures that own Colorado Center and Santa Monica Business Park.

<sup>2.</sup> Only includes leases for which revenue recognition has commenced in accordance with GAAP.

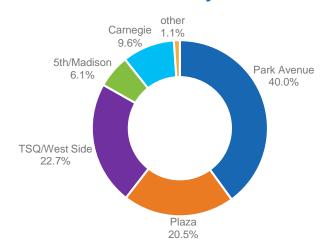
Market rents are weighted based on square footage within the West Los Angeles submarket. Data provided by CBRE EA.

# **New York Snapshot**

### **In-Service Portfolio Composition**

| Properties <sup>1</sup>                                   | 25       |
|---|----------|
| Total Square Feet (M) <sup>1</sup>                        | 10.9     |
| CBD Leased <sup>1,2</sup>                                 | 94.4%    |
| Suburban Leased <sup>2,3</sup>                            | 87.0%    |
| CBD Average Rental Obligations PSF <sup>1,2</sup>         | \$106.47 |
| Suburban Average Rental Obligations PSF <sup>2</sup>      | \$36.56  |
| BXP's Share of Annualized Rental Revenue (M) <sup>3</sup> | \$774    |
| BXP's Share of Annualized NOI (M) <sup>3</sup>            | \$474    |
|   |          |

### BXP's Share of NOI<sup>3</sup> by Submarket



### 15-Year Annual Market Rent Growth 3%4



<sup>1.</sup> Includes 100% of consolidated and unconsolidated joint venture properties.

<sup>2.</sup> Only includes leases for which revenue recognition has commenced in accordance with GAAP.

<sup>3.</sup> Excludes termination income. See Appendix.

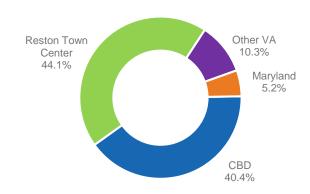
Market rents are based on data provided by CBRE EA and are weighted based on the Annualized Rental Obligations in each of the Company's submarkets.

# Washington, DC Snapshot

### **In-Service Portfolio Composition**

| Properties <sup>1</sup>                                   | 46      |
|---|---------|
| Total Square Feet (M) <sup>1</sup>                        | 10.6    |
| CBD Leased <sup>1,2</sup>                                 | 85.4%   |
| Suburban Leased <sup>1,2</sup>                            | 89.1%   |
| CBD Average Rental Obligations PSF <sup>1,2</sup>         | \$73.27 |
| Suburban Average Rental Obligations PSF <sup>1,2</sup>    | \$45.28 |
| BXP's Share of Annualized Rental Revenue (M) <sup>3</sup> | \$454   |
| BXP's Share of Annualized NOI (M) <sup>3</sup>            | \$276   |
|   |         |

### BXP's Share of NOI<sup>3</sup> by Submarket



### 15-Year Annual Market Rent Growth 2%4



<sup>1.</sup> Includes 100% of unconsolidated joint venture properties.

<sup>2.</sup> Only includes leases for which revenue recognition has commenced in accordance with GAAP. Excludes residential units.

Excludes termination income. See Appendix.

<sup>4.</sup> Market rents are based on data provided by CBRE EA and are weighted based on the Annualized Rental Obligations in each of the Company's submarkets.



# 325 Main Street, Cambridge, MA

- 16-stories, 420,000 square feet total
- Includes a 401,000 square foot Class A office building
  - 95% pre-leased to Google for a term of 15 years
- Replaces an existing, four-story, 115,000 square foot building previously on site
- Initial delivery estimated in Q3 2022
- Adjacent to MIT in Cambridge, MA
- Brings Google's total leased space with Boston Properties to more than 800,000 square feet in Cambridge



# The Hub on Causeway, Boston, MA

- 1.3M square feet total
- 50% 50% joint venture with Delaware North
- Rapid7 & Verizon as anchor tenants
- Office and retail are 96% pre-leased
- Attached to major transit station and entrance to TD Garden sports arena
- Podium: 382,000 square feet (Phase I)
  - o 99% pre-leased
  - o 201,000 square feet of retail space
  - 181,000 square feet of office space
  - Initial occupancy in Q2 2019
- Hub50House Residential: 320,000 square feet (Phase II)
  - 440 residential units
  - Initial occupancy in Q4 2019
- 100 Causeway: 632,000 square feet (Final Phase)
  - o 94% pre-leased
  - o 31-story office tower
  - o One of Boston's tallest new office developments in 20 years
  - o Initial occupancy in Q2 2021





# 20 CityPoint, Waltham, MA

- 6 stories; 211,000 square feet
  - Enclosed pedestrian bridge to access amenities located within 10 CityPoint
  - o Retail and restaurant space
- 63% pre-leased
- Initial occupancy in Q3 2019
- Anticipate USGBC LEED® Silver





# 145 Broadway, Cambridge, MA



- 19 stories; 483,000 square feet, including 7,500 square feet of retail space
- 100% of office space pre-leased to Akamai Technologies
- Delivered in Q4 2019
- Anticipate USGBC LEED® Gold
- Located in the heart of Kendall Center



# Dock 72, Brooklyn Navy Yard, NY

- 16-stories; 670,000 square feet
- 33% pre-leased to WeWork
- 40,000-60,000 square foot floorplates
- Occupancy in Q4 2019
- 50% 50% joint venture





# One Five Nine East 53<sup>rd</sup> Street, New York





- Repositioning of retail and low-rise office space at 601 Lexington Avenue
  - o Six stories; 220,000 square feet, including 200,000 square feet office, as well as retail and a public marketplace
- Creation of new high-value prime retail space
  - o Transforms an inward facing concourse into a vibrant retail experience
- New dedicated street-level entrance and lobby for low-rise office floors
- Rooftop terraces on each floor
- Initial occupancy estimated in Q1 2020
- Lease signed for 100% of office space



# 2100 Pennsylvania Avenue, Washington, DC

- 469,000 square feet
- Includes 440,000 square feet of office space that is 66% pre-leased to WilmerHale for a term of 16 years
- Includes 30,000 square feet of retail space
- Initial delivery estimated in 2022
- Located in the Foggy Bottom neighborhood of Washington, DC with direct frontage on Pennsylvania Avenue
- Adjacent to BXP's successful 2200
   Pennsylvania Avenue mixed-use property





# 7750 Wisconsin Avenue, Bethesda, MD

- Marriott International build-to-suit project for new corporate headquarters:
  - o 22 stories
  - 734,000 square feet
- Located just north of Bethesda Metro Station
- Initial occupancy estimated in Q3 2022
- 50% 50% joint venture







# 17Fifty Presidents Street, Reston, VA

- 17 stories; 276,000 square feet
  - o Column-free, highly-efficient floorplates
  - Rooftop terrace and amenity room, fitness center and bike maintenance area
  - 226 below-grade parking spaces
- 100% pre-leased to Leidos
- Initial occupancy estimated in Q2 2020
- Anticipate USGBC LEED<sup>®</sup> Silver
- Located in the urban core of Reston Town Center





# Reston Gateway, Reston, VA

- 1.1 million square feet
- 42,000 square feet of retail space
- 2,680 parking spaces
- Fannie Mae as anchor tenant with 850,000 square feet
- 80% pre-leased
- Initial occupancy estimated in Q4 2022
- Kicks off Phase III of Reston Town Center (4.5 million square feet)







# **Residential Development Projects**



# The Skylyne MacArthur Station Residences

- 324,000 square feet
- 402 residential units
- Initial occupancy estimated in Q2 2020
- Located adjacent to MacArthur BART Station in Oakland, CA



### **Hub50House**

- 320,000 square feet
- 440 residential units
- Occupancy in Q4 2019
- 50% 50% joint venture





## **BXP – A Leader in Sustainability**

### **Recognition & Certification**



- Over 24 million square feet of actively managed green buildings certified at the highest Gold and Platinum Levels
- All new office development projects required to pursue LEED Silver certification or better



- 40 ENERGY STAR certified properties in 2019
- 2019 ENERGY STAR Partner of the Year



 Selected as a Green Lease Leader by the Better Buildings Alliance for 2015, 2016, 2017, 2018 and 2019



 Nareit Leader in the Light Award winner in 2014, 2015, 2017, 2018 and 2019



- Over 12 million square feet Fitwel Certified
- "Fitwel Champions"



- Ranked among the top 4% of all participants (ranked 33rd out of 964 global companies in 2019)
- Achieved highest "Green Star" rating for eight consecutive years and highest GRESB 5-Star Rating





# **Sustainability Goals**



### 32x25 Energy Use Reduction Goal

Reduce energy use intensity, targets a 32% reduction by 2025. Units are kBtu/SF.







### 45x25 Greenhouse Gas Reduction Goal

Reduce Scope 1 and Scope 2 greenhouse gas emissions intensity, targets a 45% reduction by 2025. Units are kgCO2e/SF.







### 30x25 Water Use Reduction Goal

Commitment to reduce water use intensity, targets a 30% reduction by 2025. Units are gallons/SF.







### 65x20 Waste Diversion Goal

Increase waste diverted from landfill, targets a 65% diversion rate by 2020. Units are % diverted.





## **Sustainable Development Goals**

We believe that our efforts can contribute to resolving the key issues that the global community faces. Our sustainability policies, practices, and projects are aligned with the direction set by the United Nations Sustainability Development Goals (SDGs).





















Investor Relations: Sara Buda

sbuda@bxp.com 617-236-3429





# Appendix



This presentation contains forward-looking statements within the meaning of the federal securities laws. You can identify these statements by the Company's use of the words "anticipates," "believes," "budgeted," "estimates," "expects," "guidance," "intends," "may," "might," "plans," "projects," "should," "will" and similar expressions that do not relate to historical matters. You should exercise caution in interpreting and relying on forward-looking statements because they involve known and unknown risks, uncertainties and other factors that are, in some cases, beyond the Company's control and could materially affect actual results, performance or achievements.

Some of the risks and uncertainties that may cause the Company's actual results, performance or achievements to differ materially from those expressed or implied by forward-looking statements include, among others, the following:

- if there is a negative change in the economy, including, but not limited to, a reversal of current job growth trends and an increase in unemployment, it could have a negative effect on the following, among other things:
  - the fundamentals of the Company's business, including overall market occupancy, tenant space utilization and rental rates;
  - the financial condition of the Company's tenants, many of which are financial, legal, media/telecommunication, technology and other professional firms, its lenders, counterparties to its derivative financial instruments and institutions that hold its cash balances and short-term investments, which may expose the Company to increased risks of default by these parties; and
  - the value of the Company's real estate assets, which may limit its ability to dispose of assets at attractive prices or obtain or maintain debt financing secured by its properties or on an unsecured basis;
- volatile or adverse global economic and political conditions, and dislocations in the credit markets could adversely affect the Company's access to cost-effective capital and have a resulting material adverse effect on its business opportunities, results of operations and financial condition;
- general risks affecting the real estate industry (including, without limitation, the inability to enter into or renew leases, tenant space utilization, dependence on tenants' financial condition, and competition from other developers, owners and operators of real estate);
- failure to manage effectively the Company's growth and expansion into new markets and sub-markets or to integrate acquisitions and developments successfully;
- the ability of the Company's joint venture partners to satisfy their obligations;
- risks and uncertainties affecting property development and construction (including, without limitation, construction delays, increased construction costs, cost overruns, inability to obtain necessary permits, tenant accounting considerations that may result in negotiated lease provisions that limit a tenant's liability during construction, and public opposition to such activities);
- risks associated with the availability and terms of financing and the use of debt to fund acquisitions and developments or refinance existing indebtedness, including the impact of higher interest rates on the cost and/or availability of financing;
- risks associated with forward interest rate contracts and the effectiveness of such arrangements;



- risks associated with downturns in the national and local economies, increases in interest rates, and volatility in the securities markets;
- risks associated with actual or threatened terrorist attacks;
- costs of compliance with the Americans with Disabilities Act and other similar laws;
- potential liability for uninsured losses and environmental contamination;
- risks associated with security breaches through cyber attacks, cyber intrusions or otherwise, as well as other significant disruptions of the Company's information technology (IT) networks and related systems, which support its operations and its buildings;
- risks associated with the Company's potential failure to qualify as a REIT under the Internal Revenue Code of 1986, as amended;
- possible adverse changes in tax and environmental laws;
- the impact of newly adopted accounting principles on the Company's accounting policies and on period-to-period comparisons of financial results;
- risks associated with possible state and local tax audits;
- · risks associated with the Company's dependence on key personnel whose continued service is not guaranteed; and
- the other risk factors identified in the Company's most recently filed annual report on Form 10-K and quarterly report on Form 10-Q.

The Company expressly disclaims any duty to update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, new information, future events or otherwise, and you should not rely upon these forward-looking statements after the date of this presentation.



This Appendix contains definitions of certain non-GAAP financial measures and other terms that the Company uses in this presentation and, where applicable, quantitative reconciliations of the differences between the non-GAAP financial measures and the most directly comparable GAAP financial measures, the reasons why management believes these non-GAAP financial measures provide useful information to investors about the Company's financial condition and results of operations and the other purposes for which management uses the measures. Additional detail can be found in the Company's most recent annual report on Form 10-K and quarterly report on Form 10-Q, as well as other documents the Company files or furnishes to the SEC from time to time.

The Company also presents "BXP's Share" of certain of these measures, which are non-GAAP financial measures that are calculated as the consolidated amount calculated in accordance with GAAP, plus the Company's share of the amount from the Company's unconsolidated joint ventures (calculated based upon the Company's percentage ownership interest and, in some cases, after priority allocations), minus the Company's partners' share of the amount from the Company's consolidated joint ventures (calculated based upon the partners' percentage ownership interests and, in some cases, after priority allocations, income allocation to private REIT shareholders and their share of fees due to the Company). Management believes that presenting "BXP's Share" of these measures provides useful information to investors regarding the Company's financial condition and/or results of operations because the Company has several significant joint ventures and in some cases, the Company exercises significant influence over, but does not control, the joint venture, in which case GAAP requires that the Company account for the joint venture entity using the equity method of accounting and the Company does not consolidate it for financial reporting purposes. In other cases, GAAP requires that the Company consolidate the venture even though the Company's partner(s) owns a significant percentage interest. As a result, management believes that presenting BXP Share of various financial measures in this manner can help investors better understand the Company's financial condition and/or results of operations after taking into account its true economic interest in these joint ventures. The Company cautions investors that the ownership percentages used in calculating "BXP's Share" of these measures may not completely and accurately depict all of the legal and economic implications of holding an interest in a consolidated or unconsolidated joint venture. For example, in addition to partners' interests in profits and capital, venture agreements vary in the allocation of rights regarding decision making (both routine and major decisions), distributions, transferability of interests, financing and guarantees, liquidations and other matters. As a result, presentations of "BXP's Share" of a financial measure should not be considered a substitute for, and should only be considered together with and as a supplement to, the Company's financial information presented in accordance with GAAP.

In addition, the Company presents certain of these measures on a "**Annualized**" basis, which means the measure for the applicable quarter is multiplied by four (4). Management believes that presenting "Annualized" measures allows investors to compare results of a particular quarter to the same measure for full years and thereby more easily assess trend data. However, the Company cautions investors that "Annualized" measures should not be considered a substitute for the measure calculated in accordance with GAAP and should only be considered together with and as a supplement to the Company's financial information prepared in accordance with GAAP.

#### **DEFINITIONS OF NON-GAAP FINANCIAL MEASURES AND OTHER TERMS**



#### **Annualized Revenue**

Annualized Revenue is defined as (1) revenue less termination income for the quarter ended December 31, 2019, multiplied by four (4), plus (2) termination income for the quarter ended December 31, 2019. The Company believes that termination income can distort the results for any given period because termination income generally represents multiple months or years of a tenant's rental obligations that are paid in a lump sum in connection with a negotiated early termination of the tenant's lease and thus does not reflect the core ongoing operating performance of the Company's properties. As a result, the Company believes that by presenting Annualized Revenue without annualizing termination income, investors may more easily compare quarterly revenue to revenue for full fiscal years, which can provide useful trend data. Annualized Revenue should not be considered a substitute for revenue in accordance with GAAP and should only be considered together with and as a supplement to the Company's financial information prepared in accordance with GAAP.

#### **Annualized Rental Obligations**

Annualized Rental Obligations is defined as monthly Rental Obligations, as of the last day of the reporting period, multiplied by twelve (12).



#### **Debt to Market Capitalization Ratio**

Consolidated Debt to Consolidated Market Capitalization Ratio is a measure of leverage commonly used by analysts in the REIT sector that equals the quotient of (A) the Company's Consolidated Debt divided by (B) the Company's Consolidated Market Capitalization, presented as a percentage. Consolidated Market Capitalization is the sum of (x) the Company's Consolidated Debt plus (y) the market value of the Company's outstanding equity securities calculated using the closing price per share of common stock of the Company, as reported by the New York Stock Exchange, multiplied by the sum of (1) outstanding shares of common stock of the Company, (2) outstanding common units of limited partnership interest in Boston Properties Limited Partnership (excluding common units held by the Company), (3) common units issuable upon conversion of all outstanding LTIP Units, assuming all conditions have been met for the conversion of the LTIP Units, (4) on and after February 6, 2015, which was the end of the performance period for 2012 OPP Units and thus the date earned, common units issuable upon conversion of 2012 OPP Units that were issued in the form of LTIP Units, (5) on and after February 4, 2016, which was the end of the performance period for 2013 MYLTIP Units and thus the date earned, common units issuable upon conversion of 2013 MYLTIP Units that were issued in the form of LTIP Units, (6) on and after February 3, 2017, which was the end of the performance period for 2014 MYLTIP Units and thus the date earned, common units issuable upon conversion of 2014 MYLTIP Units that were issued in the form of LTIP Units, (7) on and after February 4, 2018, which was the end of the performance period for 2015 MYLTIP Units and thus the date earned, common units issuable upon conversion of 2015 MYLTIP Units that were issued in the form of LTIP Units and (8) on and after February 9, 2019, which was the end of the performance period for 2016 MYLTIP Units and thus the date earned, common units issuable upon conversion of 2016 MYLTIP Units that were issued in the form of LTIP Units plus (z) outstanding shares of 5.25% Series B Cumulative Redeemable Preferred Stock multiplied by their fixed liquidation preference of \$2,500 per share. The calculation of Consolidated Market Capitalization does not include LTIP Units issued in the form of MYLTIP Awards unless and until certain performance thresholds are achieved and they are earned. Because their three-year performance periods have not yet ended, 2017, 2018 and 2019 MYLTIP Units are not included.

The Company also presents **BXP's Share of Market Capitalization**, which is calculated in a similar manner, except that BXP's Share of Debt is utilized instead of the Company's Consolidated Debt in both the numerator and the denominator. The Company presents these ratios because its degree of leverage could affect its ability to obtain additional financing for working capital, capital expenditures, acquisitions, development or other general corporate purposes and because different investors and lenders consider one or both of these ratios. Investors should understand that these ratios are, in part, a function of the market price of the common stock of the Company, and as such will fluctuate with changes in such price and do not necessarily reflect the Company's capacity to incur additional debt to finance its activities or its ability to manage its existing debt obligations. However, for a company like Boston Properties, Inc., whose assets are primarily income-producing real estate, these ratios may provide investors with an alternate indication of leverage, so long as they are evaluated along with the ratio of indebtedness to other measures of asset value used by financial analysts and other financial ratios, as well as the various components of the Company's outstanding indebtedness.



#### **EBITDA**re

Pursuant to the definition of Earnings Before Interest, Taxes, Depreciation and Amortization for Real Estate adopted by the Board of Governors of the National Association of Real Estate Investment Trusts ("Nareit"), the Company calculates Earnings Before Interest, Taxes, Depreciation and Amortization for Real Estate, or "EBITDAre," as net income (loss) attributable to Boston Properties, Inc. common shareholders, the most directly comparable GAAP financial measure, plus net income attributable to noncontrolling interests, interest expense, losses (gains) from early extinguishments of debt, depreciation and amortization expense, impairment loss and adjustments to reflect the Company's share of EBITDAre from unconsolidated joint ventures, less gains (losses) on sales of real estate, gain on sale of investment in unconsolidated joint venture, gains on consolidation of joint ventures and discontinued operations. EBITDAre is a non-GAAP financial measure. The Company uses EBITDAre internally as a performance measure and believes EBITDAre provides useful information to investors regarding its financial condition and results of operations at the corporate level because, when compared across periods, EBITDAre reflects the impact on operations from trends in occupancy rates, rental rates, operating costs, general and administrative expenses and acquisition and development activities on an unleveraged basis, providing perspective not immediately apparent from net (loss) income attributable to Boston Properties, Inc. common shareholders.

In some cases the Company also presents (A) **BXP's Share of EBITDA***re* – **cash**, which is BXP's Share of EBITDA*re* after eliminating the effects of straight-line rent (excluding the impact related to deferred revenue related to improvements to long-lived assets paid for by a tenant), fair value lease revenue and non-cash termination income adjustment (fair value lease amounts) and adding straight-line ground rent expense, stock-based compensation expense and lease transaction costs that qualify as rent inducements, and (B) **Annualized EBITDA***re*, which is EBITDA*re* for the applicable fiscal quarter ended multiplied by four (4). Presenting BXP's Share of EBITDA*re* – cash allows investors to compare EBITDA*re* across periods without taking into account the effect of certain non-cash rental revenues, ground rent expense and stock based compensation expense. Similar to depreciation and amortization, because of historical cost accounting, fair value lease revenue may distort operating performance measures at the property level. Additionally, presenting EBITDA*re* excluding the impact of straight-line rent provides investors with an alternative view of operating performance at the property level that more closely reflects rental revenue generated at the property level without regard to future contractual increases in rental rates. In addition, the Company's management believes that the presentation of Annualized EBITDA*re* provides useful information to investors regarding the Company's results of operations because it enables investors to more easily compare quarterly EBITDA*re* to EBITDA*re* from full fiscal years.

The Company's computation of EBITDA*re* may not be comparable to EBITDA*re* reported by other REITs or real estate companies that do not define the term in accordance with the current Nareit definition or that interpret the current Nareit definition differently. The Company believes that in order to facilitate a clear understanding of its operating results, EBITDA*re* should be examined in conjunction with net income attributable to Boston Properties, Inc. common shareholders as presented in the Company's consolidated financial statements. EBITDA*re* should not be considered a substitute to net income attributable to Boston Properties, Inc. common shareholders in accordance with GAAP or any other GAAP financial measures and should only be considered together with and as a supplement to the Company's financial information prepared in accordance with GAAP.



#### **Fixed Charge Coverage Ratio**

Fixed Charge Coverage Ratio equals **BXP's Share of EBITDAre** – **cash** divided by **Total Fixed Charges**. BXP's Share of EBITDAre – cash is a non-GAAP financial measure equal to BXP's Share of EBITDAre after eliminating the effects of straight-line rent (excluding the impact related to deferred revenue related to improvements to long-lived assets paid for by a tenant), fair value lease revenue and non-cash termination income adjustment (fair value lease amounts) and adding straight-line ground rent expense, stock-based compensation expense and lease transaction costs that qualify as rent inducements.

Total Fixed Charges is also a non-GAAP financial measure equal to the sum of BXP's Share of interest expense, capitalized interest, maintenance capital expenditures, hotel improvements, equipment upgrades and replacements and preferred dividends/distributions less fair value interest adjustment and hedge amortization and amortization of financing costs. The Company believes that the presentation of its Fixed Charge Coverage Ratio provides investors with useful information about the Company's financial performance as it relates to overall financial flexibility and balance sheet management, and, although the Company's Fixed Charge Coverage Ratio is not a liquidity measure, as it does not include adjustments to reflect changes in working capital or the actual timing of the payment of income or expense items that are accrued in the period, the Company believes that its Fixed Charge Coverage Ratio provides investors with useful supplemental information regarding the Company's ability to service its existing fixed charges. Furthermore, the Company believes that the Fixed Charge Coverage Ratio is frequently used by analysts, rating agencies and other interested parties in the evaluation of the Company's performance as a REIT and, as a result, by presenting the Fixed Charge Coverage Ratio the Company assists these parties in their evaluations. The Company's calculation of its Fixed Charge Coverage Ratio may not be comparable to the ratios reported by other REITs or real estate companies that define the term differently and should only be considered together with and as a supplement to the Company's financial information prepared in accordance with GAAP. For clarification purposes, this ratio does not include gains (losses) from early extinguishments of debt.



#### Funds Available for Distribution (FAD) and FAD Payout Ratio

In addition to Funds from Operations (FFO), which is defined on the following page, the Company presents Funds Available for Distribution to common shareholders and common unitholders (FAD), which is a non-GAAP financial measure that is calculated by (1) adding to FFO lease transaction costs that qualify as rent inducements, non-real estate depreciation, non-cash losses (gains) from early extinguishments of debt, stock-based compensation expense, Accounting Standards Codification ("ASC") 470-20 interest expense adjustment, partners' share of consolidated and unconsolidated joint venture 2nd generation tenant improvement and leasing commissions (included in the period in which the lease commences) and unearned portion of capitalized fees, (2) eliminating the effects of straight-line rent, straight-line ground rent expense adjustment, fair value interest adjustment and hedge amortization and fair value lease revenue, and (3) subtracting maintenance capital expenditures, hotel improvements, equipment upgrades and replacements, 2nd generation tenant improvement and leasing commissions (included in the period in which the lease commences), non-cash termination income adjustment (fair value lease amounts) and impairments of non-depreciable real estate. The Company believes that the presentation of FAD provides useful information to investors regarding the Company's results of operations because FAD provides supplemental information regarding the Company's operating performance that would not otherwise be available and may be useful to investors in assessing the Company's operating performance. Additionally, although the Company does not consider FAD to be a liquidity measure, as it does not make adjustments to reflect changes in working capital or the actual timing of the payment of income or expense items that are accrued in the period, the Company believes that FAD may provide investors with useful supplemental information regarding the Company's ability to generate cash from its operating performance and the impact of the Company's operating performance on its ability to make distributions to its shareholders. Furthermore, the Company believes that FAD is frequently used by analysts, investors and other interested parties in the evaluation of its performance as a REIT and, as a result, by presenting FAD the Company is assisting these parties in their evaluation. FAD should not be considered as a substitute for net income (loss) attributable to Boston Properties, Inc.'s common shareholders determined in accordance with GAAP or any other GAAP financial measures and should only be considered together with and as a supplement to the Company's financial information prepared in accordance with GAAP.

FAD Payout Ratio is defined as distributions to common shareholders and unitholders (excluding any special distributions) divided by FAD.



#### **Funds from Operations (FFO)**

Pursuant to the revised definition of Funds from Operations adopted by the Board of Governors of Nareit, the Company calculates Funds from Operations, or "FFO," by adjusting net income (loss) attributable to Boston Properties, Inc. common shareholders (computed in accordance with GAAP) for gains (or losses) from sales of properties, impairment losses on depreciable real estate consolidated on the Company's balance sheet, impairment losses on its investments in unconsolidated joint ventures driven by a measurable decrease in the fair value of depreciable real estate held by the unconsolidated joint ventures and real estate-related depreciation and amortization. FFO is a non-GAAP financial measure, but the Company believes the presentation of FFO, combined with the presentation of required GAAP financial measures, has improved the understanding of operating results of REITs among the investing public and has helped make comparisons of REIT operating results more meaningful. Management generally considers FFO and FFO per share to be useful measures for understanding and comparing the Company's operating results because, by excluding gains and losses related to sales of previously depreciated operating real estate assets, impairment losses and real estate asset depreciation and amortization (which can differ across owners of similar assets in similar condition based on historical cost accounting and useful life estimates), FFO and FFO per share can help investors compare the operating performance of a company's real estate across reporting periods and to the operating performance of other companies.

The Company's computation of FFO may not be comparable to FFO reported by other REITs or real estate companies that do not define the term in accordance with the current Nareit definition or that interpret the current Nareit definition differently. In order to facilitate a clear understanding of the Company's operating results, FFO should be examined in conjunction with net income attributable to Boston Properties, Inc. common shareholders as presented in the Company's consolidated financial statements. FFO should not be considered as a substitute for net income attributable to Boston Properties, Inc. common shareholders (determined in accordance with GAAP) or any other GAAP financial measures and should only be considered together with and as a supplement to the Company's financial information prepared in accordance with GAAP.

#### **In-Service Properties**

The Company treats a property as being "in-service" upon the earlier of (1) lease-up and completion of tenant improvements or (2) one year after cessation of major construction activity as determined under GAAP. The determination as to when an entire property should be treated as "in-service" involves a degree of judgment and is made by management based on the relevant facts and circumstances of the particular property. For portfolio operating and occupancy statistics, the Company specifies a single date for treating a property as "in-service," which is generally later than the date the property is partially placed in-service under GAAP. Under GAAP, a property may be placed in-service in stages as construction is completed and the property is held available for occupancy. In addition, under GAAP, when a portion of a property has been substantially completed and either occupied or held available for occupancy, the Company ceases capitalizing costs on that portion, even though it may not treat the property as being "in-service," and continues to capitalize only those costs associated with the portion still under construction. In-service properties include properties held by the Company's unconsolidated joint ventures.



#### **Net Asset Value (NAV)**

Net Asset Value, or NAV, is a useful measure that assists investors and management to estimate the fair value of a company. There is no directly comparable GAAP financial measure to NAV and because the calculation of NAV involves a number of assumptions and estimates, it can be calculated using various methods. Therefore, each investor must determine the specific methodology to use to arrive at a NAV. For example, in light of the significance of its joint ventures, the Company presents NAV using BXP's Share of various components, whereas others that calculate NAV may not do so and, therefore, their calculations of NAV may not be comparable to NAV as calculated by the Company or other companies. Because (1) there are various methods of calculation and (2) the assumptions and estimates may not prove to be correct, actual NAV may differ materially from a company's estimate.

#### Net Debt

Net Debt is equal to (A) the Company's consolidated debt plus special dividends payable (if any) less (B) cash and cash equivalents and cash held in escrow for potential Section 1031 like kind exchange(s). The Company believes that the presentation of Net Debt provides useful information to investors because the Company reviews Net Debt as part of the management of its overall financial flexibility, capital structure and leverage. In particular, Net Debt is an important component of the Company's ratio of **BXP's Share of Net Debt to BXP's Share of EBITDAre**. BXP's Share of Net Debt is calculated in a similar manner to Net Debt, except that BXP's Share of Debt and BXP's Share of cash are utilized instead of the Company's consolidated debt and cash in the calculation. The Company believes BXP's Share of Net Debt to BXP's Share of EBITDAre is useful to investors because it provides an alternative measure of the Company's financial flexibility, capital structure and leverage based on its percentage ownership interest in all of its assets. Furthermore, certain debt rating agencies, creditors and credit analysts monitor the Company's Net Debt as part of their assessments of its business. The Company may utilize a considerable portion of its cash and cash equivalents at any given time for purposes other than debt reduction. In addition, cash and cash equivalents and cash held in escrow for potential Section 1031 like kind exchange(s) may not be solely controlled by the Company. The deduction of these items from consolidated debt in the calculation of Net Debt therefore should not be understood to mean that these items are available exclusively for debt reduction at any given time.

#### **Net Operating Income (NOI)**

Net operating income (NOI) is a non-GAAP financial measure equal to net income attributable to Boston Properties, Inc. common shareholders, the most directly comparable GAAP financial measure, plus (1) preferred dividends, net income attributable to noncontrolling interests, corporate general and administrative expense, payroll and related costs from management services contracts, transaction costs, impairment losses, depreciation and amortization expense, losses from early extinguishments of debt and interest expense, less (2) development and management services revenue, direct reimbursements of payroll and related costs from management services contracts, income (loss) from unconsolidated joint ventures, gains (losses) on sales of real estate, gains (losses) from investments in securities and interest and other income. In some cases, the Company also presents (1) **NOI – cash**, which is NOI after eliminating the effects of straight-line rent (excluding the impact related to deferred revenue related to improvements to long-lived assets paid for by a tenant), fair value lease revenue, straight-line ground rent expense adjustment and lease transaction costs that qualify as rent inducements in accordance with GAAP, and (2) **NOI and NOI – cash**, in each case excluding termination income. (continued on next page)



#### **Net Operating Income (NOI) (continued)**

The Company uses these measures internally as performance measures and believes they provide useful information to investors regarding the Company's results of operations and financial condition because, when compared across periods, they reflect the impact on operations from trends in occupancy rates, rental rates, operating costs and acquisition and development activity on an unleveraged basis, providing perspective not immediately apparent from net income. For example, interest expense is not necessarily linked to the operating performance of a real estate asset and is often incurred at the corporate level as opposed to the property level. Similarly, interest expense may be incurred at the property level even though the financing proceeds may be used at the corporate level (e.g., used for other investment activity). In addition, depreciation and amortization expense because of historical cost accounting and useful life estimates, may distort operating performance measures at the property level. Presenting NOI – cash allows investors to compare NOI performance across periods without taking into account the effect of certain non-cash rental revenues and ground rent expenses. Similar to depreciation and amortization expense, fair value lease revenues, because of historical cost accounting, may distort operating performance measures at the property level. Additionally, presenting NOI excluding the impact of the straight-lining of rent provides investors with an alternative view of operating performance at the property level that more closely reflects net cash generated at the property level on an unleveraged basis. Presenting NOI measures that exclude termination income provides investors with additional information regarding operating performance at a property level that allows them to compare operating performance between periods without taking into account termination income, which can distort the results for any given period because they generally represent multiple months or years of a tenant's rental obligations that are paid in a lump sum in connection with a negotiated early termination of the tenant's lease and are not reflective of the core ongoing operating performance of the Company's properties.

#### **Rental Obligations**

Rental Obligations is defined as the contractual base rents (but excluding percentage rent) and budgeted reimbursements from tenants under existing leases. These amounts exclude rent abatements.

#### **Rental Revenue**

Rental Revenue is equal to Total revenue, the most directly comparable GAAP financial measure, less development and management services revenue and direct reimbursements of payroll and related costs from management services contracts. Upon the adoption of Accounting Standards Update No. 2016-02 "Leases" on January 1, 2019, service income from tenants is included in Lease revenue. Prior to adoption, these amounts were included in the line item for Development and management services revenue. The Company uses Rental Revenue internally as a performance measure and in calculating other non-GAAP financial measures (e.g., NOI), which provides investors with information regarding our performance that is not immediately apparent from the comparable non-GAAP measures and allows investors to compare operating performance between periods. The Company also presents **Rental Revenue (excluding termination income)** because termination income can distort the results for any given period because it generally represents multiple months or years of a tenant's rental obligations that are paid in a lump sum in connection with a negotiated early termination of the tenant's lease and does not reflect the

core ongoing operating performance of the Company's properties.

#### **DEFINITIONS OF NON-GAAP FINANCIAL MEASURES AND OTHER TERMS**



#### **Same Properties**

In the Company's analysis of NOI, particularly to make comparisons of NOI between periods meaningful, it is important to provide information for properties that were in-service and owned by the Company throughout each period presented. The Company refers to properties acquired or placed in-service prior to the beginning of the earliest period presented and owned by the Company through the end of the latest period presented as "Same Properties." "Same Properties" therefore exclude properties placed in-service, acquired, repositioned or in development or redevelopment after the beginning of the earliest period presented or disposed of prior to the end of the latest period presented. Accordingly, it takes at least one year and one quarter after a property is acquired or treated as "in-service" for that property to be included in "Same Properties."

#### ASSUMPTIONS OF NON-GAAP FINANCIAL MEASURES



The Company's assumptions for average In-service portfolio occupancy, increase in BXP's Share of Same Property net operating income (excluding termination income) and increase in BXP's Share of Same Property net operating income - cash (excluding termination income) for the full year 2020 are set forth below. Except as described below, the estimates reflect management's view of current and future market conditions, including assumptions with respect to rental rates, occupancy levels, the timing of the lease-up of available space and development deliveries and the earnings impact of the events referenced in the earnings release issued on January 28, 2020 and otherwise referenced during the Company's conference call on January 29, 2020. Except as otherwise publicly disclosed, the estimates do not include any material (1) possible future gains or losses or the impact on operating results from other possible future property acquisitions or dispositions, (2) other possible capital markets activity or (3) possible future impairment charges. The Company is not able to assess at this time the potential impact of these factors on these assumptions. There can be no assurance that the Company's actual results will not differ materially from the assumptions set forth below.

|   | Full Year 20 | 020    |
|---|--------------|--------|
|   | Low          | High   |
| Average In-service portfolio occupancy  | 92.50% —     | 93.50% |
| Increase in BXP's Share of Same Property net operating income (excluding termination income)        | 3.00% —      | 4.75%  |
| Increase in BXP's Share of Same Property net operating income - cash (excluding termination income) | 3.00% —      | 4.75%  |



#### **Projected FFO**

The Company's guidance for the first quarter and full year 2020 for diluted earnings per common share attributable to Boston Properties, Inc. common shareholders (EPS) and diluted funds from operations (FFO) per common share attributable to Boston Properties, Inc. common shareholders is set forth and reconciled below. Except as described below, the estimates reflect management's view of current and future market conditions, including assumptions with respect to rental rates, occupancy levels, the timing of the lease-up of available space and development deliveries and the earnings impact of the events referenced in the Company's earnings release issued on January 28, 2020 and otherwise referenced during the Company's conference call on January 29, 2020. Except as otherwise publicly disclosed, the estimates do not include any material (1) possible future gains or losses or the impact on operating results from other possible future property acquisitions or dispositions, (2) other possible capital markets activity or (3) possible future impairment charges. EPS estimates may be subject to fluctuations as a result of several factors, including changes in the recognition of depreciation and amortization expense and any gains or losses associated with disposition activity. The Company is not able to assess at this time the potential impact of these factors on projected EPS. By definition, FFO does not include real estate-related depreciation and amortization, impairment losses on depreciable real estate or gains or losses associated with disposition activities. There can be no assurance that the Company's actual results will not differ materially from the estimates set forth below.

|  | First Quarter 2020 |        |      |        |     | Full Year 2020 |    |        |  |  |  |
|--|--------------------|--------|------|--------|-----|----------------|----|--------|--|--|--|
|  |                    | _OW    | High |        | Low |                |    | High   |  |  |  |
| Projected EPS (diluted)  | \$                 | 3.22   | \$   | 3.24   | \$  | 5.91           | \$ | 6.09   |  |  |  |
| Add:   |                    |        |      |        |     |                |    |        |  |  |  |
| Projected Company's share of real estate depreciation and amortization |                    | 0.95   |      | 0.95   |     | 3.93           |    | 3.93   |  |  |  |
| Projected Company's share of (gains) losses on sales of real estate    |                    | (2.37) |      | (2.37) |     | (2.37)         |    | (2.37) |  |  |  |
| Projected FFO per share (diluted)                                      | \$                 | 1.80   | \$   | 1.82   | \$  | 7.47           | \$ | 7.65   |  |  |  |

| Projected Growth in FFO Per Share (Diluted) (excluding termination income)    | Actu | al 2019 | oint of<br>ted 2020 | Percentage<br>Increase/<br>(Decrease) |
|---|------|---------|---------------------|---------------------------------------|
| Earnings per share (diluted)  | \$   | 3.30    | \$<br>6.00          | 81.8%                                 |
| Add:  |      |         |                     |                                       |
| Actual/Projected Company's share of real estate depreciation and amortization |      | 3.85    | 3.93                |                                       |
| Impairment loss   |      | 0.14    | _                   |                                       |
| Projected Company's share of (gains) losses on sales of real estate           |      | (0.28)  | (2.37)              |                                       |
| FFO per share (diluted)   |      | 7.01    | 7.56                | 7.8%                                  |
| Adjustments:  |      |         |                     |                                       |
| Termination income  |      | (0.09)  | (0.03)              |                                       |
| FFO per share (diluted) (excluding termination income)                        | \$   | 6.92    | \$<br>7.53          | 8.8%                                  |



#### Revenue

(in thousands)

|  |    | arter ended<br>mber 31, 2019 |   |
|--|----|------------------------------|---|
| Devenue  | \$ |                              |   |
| Revenue  | Ф  | 757,501                      |   |
| Add:   |    |                              |   |
| BXP's share of revenue from unconsolidated Joint Ventures ("JVs")                          |    | 40,146                       | 1 |
| Less:  |    |                              |   |
| Partners' share of revenue from consolidated JVs   |    | 75,000                       | 2 |
| Termination income   |    | 1,397                        |   |
| BXP's share of termination income from unconsolidated JVs                                  |    | _                            | 1 |
| Add:   |    |                              |   |
| Partners' share of termination income from consolidated JVs                                |    | :                            | 2 |
| BXP's Share of Revenue (excluding termination income) (A)                                  | \$ | 721,250                      |   |
| BXP's Share of Annualized Revenue (excluding termination income) <sup>3</sup> (A x 4) Add: | \$ | 2,885,000                    |   |
|  |    | 1 207                        |   |
| Termination income   |    | 1,397                        | 1 |
| BXP's share of termination income from unconsolidated JVs                                  |    | _                            |   |
| Less:  |    |                              |   |
| Partners' share of termination income from consolidated JVs                                |    | :                            | 2 |
| BXP's Share of Revenue   |    |                              |   |
| BXP's Share of Annualized Revenue  | \$ | 2,886,397                    |   |

<sup>&</sup>lt;sup>1</sup>See "Joint Ventures-Unconsolidated" in this Appendix.
<sup>2</sup>See "Joint Ventures-Consolidated" in this Appendix.
<sup>3</sup>BXP's Share of Annualized Revenue (excluding termination income) equals BXP's Share of Revenue (excluding termination income), multiplied by four (4).



#### **Rental Revenue**

(in thousands)

|  | Qu   | arter ended   |
|--|------|---------------|
|  | Dece | mber 31, 2019 |
| Revenue  | \$   | 757,501       |
| Less:  |      |               |
| Direct reimbursements of payroll and related costs from management services contracts        |      | 2,159         |
| Development and management services  |      | 10,473        |
| Rental Revenue   |      | 744,869       |
| Add:   |      |               |
| BXP's share of Rental Revenue from unconsolidated JVs <sup>1</sup>                           |      | 40,143        |
| Less:  |      |               |
| Partners' share of Rental Revenue from consolidated JVs <sup>2</sup>                         |      | 74,978        |
| BXP's Share of Rental Revenue  | \$   | 710,034       |
| Less:  |      |               |
| Termination income   |      | 1,397         |
| BXP's share of termination income from unconsolidated JVs <sup>1</sup>                       |      | _             |
| Add:   |      |               |
| Partners' share of termination income from consolidated JVs <sup>2</sup>                     |      | _             |
| BXP's Share of Rental Revenue (excluding termination income) (A)                             | \$   | 708,637       |
|  |      |               |
| BXP's Share of Annualized Rental Revenue (excluding termination income) <sup>3</sup> (A x 4) | \$   | 2,834,548     |
|  |      |               |

<sup>&</sup>lt;sup>1</sup>See "Joint Ventures-Unconsolidated" in this Appendix.
<sup>2</sup>See "Joint Ventures-Consolidated" in this Appendix.
<sup>3</sup>BXP's Share of Annualized Rental Revenue (excluding termination income) equals BXP's Share of Rental Revenue (excluding termination income), multiplied by four (4).



#### Net Debt to EBITDAre Ratios

|  | Qu   | arter Ended   | Year Ended December 31, |              |              |              |              |              |  |  |
|--|------|---------------|-------------------------|--------------|--------------|--------------|--------------|--------------|--|--|
|  | Dece | mber 31, 2019 | 2018                    | 2017         | 2016         | 2015         | 2014         | 2013         |  |  |
| Consolidated debt  | \$   | 11,811,806    | \$11,007,757            | \$10,271,611 | \$ 9,796,133 | \$ 9,188,543 | \$10,086,984 | \$11,521,508 |  |  |
| Add:   |      |               |                         |              |              |              |              |              |  |  |
| Special dividend payable   |      | _             | _                       | _            | _            | 214,386      | 769,790      | 384,517      |  |  |
| Less:  |      |               |                         |              |              |              |              |              |  |  |
| Cash and cash equivalents  |      | 644,950       | 543,359                 | 434,767      | 356,914      | 723,718      | 1,763,079    | 2,365,137    |  |  |
| Cash held in escrow for 1031 exchange                              |      | _             | 44,401                  |              |              |              | 433,794      |              |  |  |
| Net debt   |      | 11,166,856    | 10,419,997              | 9,836,844    | 9,439,219    | 8,679,211    | 8,659,901    | 9,540,888    |  |  |
| Add:   |      |               |                         |              |              |              |              |              |  |  |
| BXP's share of unconsolidated JV debt                              |      | 980,110       | 890,574                 | 604,845      | 318,193      | 351,926      | 349,647      | 327,526      |  |  |
| Partners' share of cash and cash equivalents from consolidated JVs |      | 120,791       | 124,202                 | 128,143      | 108,181      | 85,909       | 104,192      | 60,704       |  |  |
| Less:  |      |               |                         |              |              |              |              |              |  |  |
| BXP's share of cash and cash equivalents from unconsolidated JVs   |      | 90,206        | 99,750                  | 59,772       | 45,974       | 44,505       | 53,851       | 37,799       |  |  |
| Partners' share of consolidated JV debt                            |      | 1,199,854     | 1,204,774               | 1,209,280    | 1,144,473    | 1,168,142    | 1,324,910    | 1,063,116    |  |  |
| BXP's Share of Net Debt (A)  | \$   | 10,977,697    | \$10,130,249            | \$ 9,300,780 | \$ 8,675,146 | \$ 7,904,399 | \$ 7,734,979 | \$ 8,828,203 |  |  |
| BXP's Share of EBITDAre <sup>1</sup> (B)                           | \$   | 1,721,124     | \$ 1,480,334            | \$ 1,422,711 | \$ 1,407,815 | \$ 1,331,807 | \$ 1,345,399 | \$ 1,322,898 |  |  |
| BXP's Share of Net Debt to BXP's Share of EBITDAre (A ÷ B)         |      | 6.4           | 6.8                     | 6.5          | 6.2          | 5.9          | 5.7          | 6.7          |  |  |

<sup>&</sup>lt;sup>1</sup>See reconciliations of "EBITDA*re*" in this Appendix. <sup>2</sup>For the quarter ended December 31, 2019, BXP's Share of EBITDA*re* is annualized and calculated as the product of such amount for the quarter (\$430,281) multiplied by four (4).



#### **Debt to Market Capitalization Ratios**

(dollars in thousands, except per share amounts)

|  |              |              | Decem        | ber 31,      |              |              |
|--|--------------|--------------|--------------|--------------|--------------|--------------|
|  | 2019         | 2018         | 2017         | 2016         | 2015         | 2014         |
| Common stock price at quarter/year end                                 | \$ 137.86    | \$ 112.55    | \$ 130.03    | \$ 125.78    | \$ 127.54    | \$ 128.69    |
| Equity market capitalization at quarter/year end (A)                   | \$24,008,146 | \$19,584,824 | \$22,559,179 | \$21,805,734 | \$22,074,258 | \$22,214,860 |
| Consolidated debt (B)  | \$11,811,806 | \$11,007,757 | \$10,271,611 | \$ 9,796,133 | \$ 9,188,543 | \$10,086,984 |
| Add:  BXP's share of unconsolidated JV debt                            | 980,110      | 890,574      | 604,845      | 318,193      | 351,926      | 349,647      |
| Less:  |              |              |              |              |              |              |
| Partners' share of consolidated JV debt                                | 1,199,854    | 1,204,774    | 1,209,280    | 1,144,473    | 1,168,142    | 1,324,910    |
| BXP's Share of Debt (C)  | \$11,592,062 | \$10,693,557 | \$ 9,667,176 | \$ 8,969,853 | \$ 8,372,327 | \$ 9,111,721 |
|  |              |              |              |              |              |              |
| Consolidated Market Capitalization (A + B)                             | \$35,819,952 | \$30,592,581 | \$32,830,790 | \$31,601,867 | \$31,262,801 | \$32,301,844 |
| Consolidated Debt/Consolidated Market Capitalization [B ÷ (A + B)]     | 32.98%       | 35.98%       | 31.29%       | 31.00%       | 29.39%       | 31.23%       |
| BXP's Share of Market Capitalization (A + C)                           | \$35,600,208 | \$30,278,381 | \$32,226,355 | \$30,775,587 | \$30,446,585 | \$31,326,581 |
| BXP's Share of Debt/BXP's Share of Market Capitalization [C ÷ (A + C)] | 32.56%       | 35.32%       | 30.00%       | 29.15%       | 27.50%       | 29.09%       |



| (dollars in thousands)   | Qua   | rter Ended   | Year Ended December 31, |           |    |           |    |           |    |           |    |           |    |           |
|--|-------|--------------|-------------------------|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|
| (  | Decem | ber 31, 2019 |                         | 2018      |    | 2017      |    | 2016      |    | 2015      |    | 2014      |    | 2013      |
| Net income attributable to Boston Properties, Inc. common shareholders | \$    | 140,824      | \$                      | 572,347   | \$ | 451,939   | \$ | 502,285   | \$ | 572,606   | \$ | 433,111   | \$ | 741,754   |
| Add:   |       |              |                         |           |    |           |    |           |    |           |    |           |    |           |
| Preferred dividends  |       | 2,625        |                         | 10,500    |    | 10,500    |    | 10,500    |    | 10,500    |    | 10,500    |    | 8,057     |
| Net income attributable to noncontrolling interests                    |       | 32,560       |                         | 129,716   |    | 100,042   |    | 57,192    |    | 216,812   |    | 82,446    |    | 91,629    |
| Losses from interest rate contracts                                    |       | _            |                         | _         |    | _         |    | 140       |    | _         |    | _         |    | _         |
| Losses (gains) from early extinguishments of debt                      |       | 1,530        |                         | 16,490    |    | (496)     |    | 371       |    | 22,040    |    | 10,633    |    | (122)     |
| Interest expense   |       | 102,880      |                         | 378,168   |    | 374,481   |    | 412,849   |    | 432,196   |    | 455,743   |    | 446,880   |
| Depreciation and amortization expense                                  |       | 169,897      |                         | 645,649   |    | 617,547   |    | 694,403   |    | 639,542   |    | 628,573   |    | 560,637   |
| Impairment losses  |       | _            |                         | 11,812    |    | _         |    | 1,783     |    | _         |    | _         |    | 8,306     |
| Less:  |       |              |                         |           |    |           |    |           |    |           |    |           |    |           |
| Discontinued operations  |       | _            |                         | _         |    | _         |    | _         |    | _         |    | _         |    | 137,792   |
| Gains on consolidation of JVs  |       | _            |                         | _         |    | _         |    | _         |    | _         |    | _         |    | 385,991   |
| Gain on sale of investment in unconsolidated JV                        |       | _            |                         | _         |    | _         |    | 59,370    |    | _         |    | _         |    | _         |
| Gains (losses) on sales of real estate                                 |       | (57)         |                         | 182,356   |    | 7,663     |    | 80,606    |    | 375,895   |    | 168,039   |    | _         |
| Income (loss) from unconsolidated JVs                                  |       | (936)        |                         | 2,222     |    | 11,232    |    | 8,074     |    | 22,770    |    | 12,769    |    | 75,074    |
| Add:   |       |              |                         |           |    |           |    |           |    |           |    |           |    |           |
| BXP's share of EBITDAre from unconsolidated JVs <sup>1</sup>           |       | 24,328       |                         | 81,340    | _  | 65,132    |    | 50,712    | _  | 45,864    |    | 45,076    | _  | 128,669   |
| EBITDAre   |       | 475,637      |                         | 1,661,444 |    | 1,600,250 |    | 1,582,185 |    | 1,540,895 |    | 1,485,274 |    | 1,386,953 |
| Less:  |       |              |                         |           |    |           |    |           |    |           |    |           |    |           |
| Partners' share of EBITDAre from consolidated JVs <sup>2</sup>         |       | 45,356       |                         | 181,110   | _  | 177,539   |    | 174,370   |    | 209,088   |    | 139,875   | _  | 64,055    |
| BXP's Share of EBITDAre  | \$    | 430,281      | \$                      | 1,480,334 | \$ | 1.422.711 | \$ | 1,407,815 | \$ | 1.331.807 | \$ | 1.345.399 | \$ | 1,322,898 |
| BXP's Share of EBITDA <i>re</i> Add:                                   | \$    | 430,281      | \$                      | 1,480,334 | \$ | 1,422,711 | \$ | 1,407,815 | \$ | 1,331,807 | \$ | 1,345,399 | \$ | 1,322,898 |

2,170

1,016

7,705

43.425

7,401 1

40 1

168 <sup>2</sup>

7,438 1

4,064 2

401,646

8,692

601

3,972

40,117

277

71.866

13,447

13,702

1.461.828

920

1,048

2,489

35,361

75.801

13,410

9,169

1.382.462

25

8,853

3,951

32,911

64.120

10,835

14,343

1.392.959

17

58

12,667

2,161

29,183

2.167

2,588

25,866

1,280,243

115.896

(790)

Lease transaction costs that qualify as rent inducements<sup>3</sup>

BXP's share of lease transaction costs that qualify as rent inducements from unconsolidated JVs<sup>3</sup>

BXP's share of straight-line ground rent expense adjustment from

BXP's share of straight-line rent and fair value lease revenue from

Partners' share of straight-line rent and fair value of lease revenue

Partners' share of lease transaction costs that qualify as rent

Straight-line ground rent expense adjustment

Stock-based compensation expense

inducements from consolidated JVs<sup>3</sup> Straight-line rent and fair value lease revenue

unconsolidated JVs

unconsolidated JVs

from consolidated JVs BXP's Share of EBITDAre—cash

Add

FRITDAre

9,006

1,234

6,793

28,099

737

111.325

1,881

21,105

1.297.693

9,679

7,156

45,155

93.820

24,865

10,365

1.276,568

<sup>&</sup>lt;sup>1</sup>See "Joint Ventures-Unconsolidated" in this Appendix.

<sup>&</sup>lt;sup>2</sup>See "Joint Ventures-Consolidated" in this Appendix.

<sup>&</sup>lt;sup>3</sup>Lease transaction costs are generally included in second generation tenant improvements and leasing commissions in the period in which the lease commences.



### **Fixed Charge Coverage Ratio**

|  | Quart  | er Ended            |               |    | Year      | Ende | ed Decembe | r 31, |           |    |           |
|--|--------|---------------------|---------------|----|-----------|------|------------|-------|-----------|----|-----------|
|  | Decemb | er 31, 2019         | 2018          |    | 2017      |      | 2016       | 2015  |           |    | 2014      |
| Fixed Charges  |        |                     |               |    |           |      |            |       |           |    |           |
| Interest expense   | \$     | 102,880             | \$<br>378,168 | \$ | 374,481   | \$   | 412,849    | \$    | 432,196   | \$ | 455,743   |
| Partners' share of interest expense from consolidated JVs                                      |        | (10,902) 1          | (44,321)      |    | (57,100)  |      | (69,204)   |       | (89,580)  |    | (78,753)  |
| BXP's share of interest expense from unconsolidated JVs  |        | 10,774 <sup>2</sup> | 33,036        |    | 19,638    |      | 15,704     |       | 16,538    |    | 13,056    |
| Capitalized interest   |        | 13,658              | 65,766        |    | 61,070    |      | 39,816     |       | 34,213    |    | 52,476    |
| Partners' share of capitalized interest from consolidated JVs                                  |        | (1,264) 1           | (4,505)       |    | (1,700)   |      | (224)      |       | _         |    | _         |
| BXP's share of capitalized interest from unconsolidated JVs                                    |        | 2,620 2             | 3,445         |    | 104       |      | _          |       | 408       |    | 311       |
| Fair value interest adjustment and hedge amortization  |        | (1,579)             | (6,316)       |    | 14,434    |      | 44,116     |       | 52,407    |    | 51,201    |
| Partners' share of fair value interest adjustment and hedge amortization from consolidated JVs |        | 144 <sup>1</sup>    | 576           |    | (7,803)   |      | (18,218)   |       | (20,100)  |    | (20,557)  |
| BXP's share of fair value interest adjustment and hedge amortization from unconsolidated JVs   |        | _ 2                 | _             |    | _         |      | _          |       | _         |    | _         |
| Amortization of financing costs  |        | (3,300)             | (12,281)      |    | (10,587)  |      | (7,386)    |       | (7,539)   |    | (7,754)   |
| Partners' share of amortization of financing costs from consolidated JVs                       |        | 382 1               | 1,528         |    | 979       |      | 153        |       | 260       |    | 194       |
| BXP's share of amortization of financing costs from unconsolidated JVs                         |        | (423) 2             | (544)         |    | (432)     |      | (445)      |       | (425)     |    | (317)     |
| Maintenance capital expenditures <sup>3</sup>  |        | 25,818              | 75,306        |    | 48,573    |      | 59,838     |       | 56,383    |    | 45,619    |
| Partners' share of maintenance capital expenditures from consolidated JVs <sup>3</sup>         |        | (998)               | (3,028)       |    | (5,611)   |      | (2,569)    |       | (5,565)   |    | (4,378)   |
| BXP's share of maintenance capital expenditures from unconsolidated JVs <sup>3</sup>           |        | 637                 | 2,089         |    | 582       |      | 1,029      |       | 1,653     |    | 1,369     |
| Hotel improvements, equipment upgrades and replacements  |        | 148                 | 2,102         |    | 9,647     |      | 6,801      |       | 2,430     |    | 2,894     |
| Preferred dividends/distributions  |        | 2,625               | 10,500        |    | 10,500    |      | 10,500     |       | 10,500    |    | 10,500    |
| Total Fixed Charges (A)  | \$     | 141,220             | \$<br>501,521 | \$ | 456,775   | \$   | 492,760    | \$    | 483,779   | \$ | 521,604   |
| BXP's Share of EBITDAre—cash <sup>4</sup> (B)  |        | 401,646             | <br>1,461,828 | _  | 1,382,462 | _    | 1,392,959  | _     | 1,280,243 | _  | 1,297,693 |
| Fixed Charge Coverage Ratio (B ÷ A)  |        | 2.84                | 2.91          |    | 3.03      |      | 2.83       |       | 2.65      |    | 2.49      |

<sup>&</sup>lt;sup>1</sup>See "Joint Ventures-Consolidated" in this Appendix.

<sup>&</sup>lt;sup>2</sup>See "Joint Ventures-Unconsolidated" in this Appendix.

<sup>&</sup>lt;sup>3</sup>Maintenance capital expenditures do not include planned capital expenditures related to acquisitions and repositioning capital expenditures.

<sup>&</sup>lt;sup>4</sup>See reconciliations on previous page of this Appendix.



### FFO, FAD, and FAD Payout Ratios

|  | Quarte  | r Ended               |            | Year       | Ended December | er 31,     |            |
|--|---------|-----------------------|------------|------------|----------------|------------|------------|
|  | Decembe | er 31, 2019           | 2018       | 2017       | 2016           | 2015       | 2014       |
| Net income attributable to Boston Properties, Inc. common shareholders Add:  | \$      | 140,824               | \$ 572,347 | \$ 451,939 | \$ 502,285     | \$ 572,606 | \$ 433,111 |
| Preferred dividends  |         | 2,625                 | 10 500     | 10 500     | 10 500         | 10 500     | 10 500     |
|  |         | •                     | 10,500     | 10,500     | 10,500         | 10,500     | 10,500     |
| Noncontrolling interest - common units of the Operating Partnership  |         | 16,222                | 66,807     | 52,210     | 59,260         | 66,951     | 50,862     |
| Noncontrolling interest - redeemable preferred units of the Operating Partnership                                  |         |                       | _          | 47.000     | (0.000)        | 6          | 1,023      |
| Noncontrolling interests in property partnerships  |         | 16,338                | 62,909     | 47,832     | (2,068)        | 149,855    | 30,561     |
| Net income   |         | 176,009               | 712,563    | 562,481    | 569,977        | 799,918    | 526,057    |
| Add:   |         |                       |            |            |                |            |            |
| Depreciation and amortization expense  |         | 169,897               | 645,649    | 617,547    | 694,403        | 639,542    | 628,573    |
| Noncontrolling interests in property partnerships' share of depreciation and amortization                          |         | (18,116) <sup>1</sup> | (73,880)   | (78,190)   | (107,087)      | (90,832)   | (63,303)   |
| BXP's share of depreciation and amortization from unconsolidated joint ventures                                    |         | 14,458 <sup>2</sup>   | 54,352     | 34,262     | 26,934         | 6,556      | 19,251     |
| Corporate-related depreciation and amortization  |         | (477)                 | (1,634)    | (1,986)    | (1,568)        | (1,503)    | (1,361)    |
| Impairment losses  |         | _                     | 11,812     | _          | _              | _          | _          |
| Less:  |         |                       |            |            |                |            |            |
| Gain on sale of investment in unconsolidated joint venture   |         | _                     | _          | _          | 59,370         | _          | _          |
| Gain on sale of real estate included within income (loss) from unconsolidated joint ventures                       |         | (32)                  | 8,270      | _          | _              | _          | _          |
| Gains (losses) on sales of real estate   |         | (57)                  | 182,356    | 7,663      | 80,606         | 375,895    | 168,039    |
| Noncontrolling interests in property partnerships <sup>3</sup>   |         | 16,338                | 62,909     | 47,832     | (2,068)        | 48,737     | 30,561     |
| Noncontrolling interest - redeemable preferred units of the Operating Partnership                                  |         | _                     | _          | _          | _              | 6          | 1,023      |
| Preferred dividends  |         | 2,625                 | 10,500     | 10,500     | 10,500         | 10,500     | 10,500     |
| FFO attributable to the Operating Partnership common unitholders (including Boston Properties, Inc.) ("Basic FFO") |         | 322,897               | 1,084,827  | 1,068,119  | 1,034,251      | 918,543    | 899,094    |
| Less:  |         |                       |            |            |                |            |            |
| Noncontrolling interest - common units of the Operating Partnership's share of FFO                                 |         | 32,960                | 110,338    | 108,707    | 106,504        | 94,828     | 91,588     |
| FFO attributable to Boston Properties, Inc. common shareholders  | \$      | 289,937               | \$ 974,489 | \$ 959,412 | \$ 927,747     | \$ 823,715 | \$ 807,506 |

<sup>&</sup>lt;sup>1</sup>See "Joint Ventures-Consolidated" in this Appendix.
<sup>2</sup>See "Joint Ventures-Unconsolidated" in this Appendix.
<sup>3</sup>For the year ended December 31, 2015, excludes the noncontrolling interests in property partnerships' share of a gain on sale of real estate totaling approximately \$101.1 million.



#### FFO, FAD, and FAD Payout Ratios (continued from previous page)

|  | Quar   | arter Ended Year Ended December 31, |             |             |             |            |            |  |  |  |
|--|--------|-------------------------------------|-------------|-------------|-------------|------------|------------|--|--|--|
| Funds Available for Distribution   | Decemb | per 31, 2019                        | 2018        | 2017        | 2016        | 2015       | 2014       |  |  |  |
| FFO attributable to the Operating Partnership common unitholders (including Boston Properties, Inc.) ("Basic FFO") | \$     | 322,897                             | \$1,084,827 | \$1,068,119 | \$1,034,251 | \$ 918,543 | \$ 899,094 |  |  |  |
| Straight-line rent   |        | (40,460)                            | (48,055)    | (53,511)    | (33,739)    | (79,998)   | (63,060)   |  |  |  |
| Partners' share of straight-line rent from consolidated JVs  |        | 3,431                               | 6,212       | 2,597       | 4,224       | 14,702     | 9,261      |  |  |  |
| BXP's share of straight-line rent from unconsolidated JVs  |        | (6,472)                             | (10,713)    | (11,553)    | (9,832)     | (2,671)    | (1,933)    |  |  |  |
| Lease transaction costs that qualify as rent inducements <sup>3</sup>  |        | 2,170                               | 8,692       | 920         | 8,853       | 12,667     | 9,006      |  |  |  |
| Partners' share of lease transaction costs that qualify as rent inducements from consolidated JVs <sup>3</sup>     |        | (168)                               | (277)       | (25)        | (17)        | (2,167)    | (737)      |  |  |  |
| BXP's share of lease transaction costs that qualify as rent inducements from unconsolidated JVs <sup>3</sup>       |        | 7,401 2                             | 601         | 1,048       | 58          | 2,161      | 1,234      |  |  |  |
| Fair value lease revenue <sup>4</sup>  |        | (2,965)                             | (23,811)    | (22,290)    | (30,381)    | (35,898)   | (48,265)   |  |  |  |
| Partners' share of fair value lease revenue from consolidated JVs <sup>4</sup>                                     |        | 633                                 | 7,490       | 6,572       | 10,119      | 11,164     | 11,844     |  |  |  |
| BXP's share of fair value lease revenue from unconsolidated JVs <sup>4</sup>                                       |        | (966) 2                             | (2,734)     | (1,857)     | (1,003)     | 83         | 52         |  |  |  |
| Non-cash losses (gains) from early extinguishments of debt   |        | _                                   | _           | (14,444)    | 371         | (3,604)    | 96         |  |  |  |
| Partners' share of non-cash losses (gains) from early extinguishments of debt from consolidated JVs                |        | _                                   | _           | 5,878       | _           | _          | _          |  |  |  |
| Non-cash termination income adjustment (fair value lease amounts)  |        | _                                   | _           | (1,171)     | 177         | (5,360)    | _          |  |  |  |
| Partner's share of non-cash termination income adjustment (fair value lease amounts) from consolidated JVs         |        | _                                   | _           | 468         | (44)        | 2,191      | _          |  |  |  |
| BXP's share of non-cash termination income adjustment (fair value lease amounts) from unconsolidated JVs           |        | _                                   | _           | (214)       | _           | _          | _          |  |  |  |
| Straight-line ground rent expense adjustment <sup>5</sup>  |        | 1,016                               | 3,972       | 2,489       | 3,951       | (790)      | 6,793      |  |  |  |
| BXP's share of straight-line ground rent expense adjustment from unconsolidated JVs                                |        | 40                                  | _           | _           | _           | _          | _          |  |  |  |
| Stock-based compensation   |        | 7,705                               | 40,117      | 35,361      | 32,911      | 29,183     | 28,099     |  |  |  |
| Non-real estate depreciation   |        | 477                                 | 1,634       | 1,986       | 1,568       | 1,503      | 1,361      |  |  |  |
| Impairment losses  |        | _                                   | _           | _           | 1,783       | _          | _          |  |  |  |
| Fair value interest adjustment and hedge amortization  |        | 1,579                               | 6,316       | (14,434)    | (44,116)    | (52,407)   | (51,201)   |  |  |  |
| Partners' share of fair value interest adjustment and hedge amortization from consolidated JVs                     |        | (144)                               | (576)       | 7,803       | 18,218      | 20,100     | 20,557     |  |  |  |
| ASC 470-20 interest expense adjustment   |        |                                     |             | _           | _           | _          | 2,438      |  |  |  |
| Second generation tenant improvements and leasing commissions  |        | (91,627)                            | (256,610)   | (270,738)   | (278, 269)  | (192,419)  | (108,469)  |  |  |  |
| Partners' share of second generation tenant improvements and leasing commissions from consolidated JVs             |        | 5,609                               | 16,446      | 7,752       | 5,026       | 3,725      | 7,327      |  |  |  |
| BXP's share of second generation tenant improvements and leasing commissions from unconsolidated JVs               |        | (23)                                | (14,481)    | (5,343)     | (14,875)    | (14,400)   | (4,508)    |  |  |  |
| Unearned portion of capitalized fees from consolidated joint ventures  |        | 1,300                               | 7,528       | 9,765       | 5,925       | 7,647      | 12,358     |  |  |  |
| Maintenance capital expenditures <sup>6</sup>  |        | (25,818)                            | (75,306)    | (48,573)    | (59,838)    | (56,383)   | (45,619)   |  |  |  |
| Partners' share of maintenance capital expenditures from consolidated JVs <sup>6</sup>                             |        | 998                                 | 3,028       | 5,611       | 2,569       | 5,565      | 4,378      |  |  |  |
| BXP's share of maintenance capital expenditures from unconsolidated JVs <sup>6</sup>                               |        | (637)                               | (2,089)     | (582)       | (1,029)     | (1,653)    | (1,369)    |  |  |  |
| Hotel improvements, equipment upgrades and replacements  |        | (148)                               | (2,102)     | (9,647)     | (6,801)     | (2,430)    | (2,894)    |  |  |  |
| Funds available for distribution to common shareholders and common unitholders (FAD) (A)                           | \$     | 185.828                             | \$ 750.109  | \$ 701.987  | \$ 650,060  | \$ 579.054 | \$ 685.843 |  |  |  |
| Annualized FAD (A x 4) <sup>7</sup>  | \$     | 743,312                             |             |             |             |            |            |  |  |  |
| Distributions to common shareholders and unitholders (excluding any special distributions) (B)                     |        | 169,334                             | 603,202     | 524,810     | 464,114     | 446,155    | 444,181    |  |  |  |
| FAD Payout Ratio (B ÷ A)   |        | 91.12%                              | 80.42%      | 74.76%      | 71.40%      | 77.05%     | 64.76%     |  |  |  |
| 10 - a " I - int ) (- int von Compatible to d" in this Amount in   |        |                                     |             |             |             |            |            |  |  |  |

<sup>&</sup>lt;sup>1</sup>See "Joint Ventures-Consolidated" in this Appendix.

<sup>&</sup>lt;sup>2</sup>See "Joint Ventures-Unconsolidated" in this Appendix.

<sup>&</sup>lt;sup>3</sup>Lease transaction costs are generally included in second generation tenant improvements and leasing commissions in the period in which the lease commences.

<sup>&</sup>lt;sup>4</sup>Represents the net adjustment for above- and below-market leases that are being amortized over the terms of the respective leases in-place at the property acquisition dates.

<sup>&</sup>lt;sup>5</sup>For the quarter ended December 31, 2019 and the years ended December 31, 2019, 2018, 2017, 2016 and 2015, includes the straight-line impact of the Company's 99-year ground and air rights lease related to the 100 Clarendon Street garage and Back Bay Transit Station. The Company has allocated contractual ground lease payments aggregating approximately \$34.4 million, which it expects to by the end of 2023 with no payments thereafter. The Company is recognizing these amounts on a straight-line basis over the 99-year term of the ground and air rights lease.

<sup>&</sup>lt;sup>6</sup>Maintenance capital expenditures do not include planned capital expenditures related to acquisitions and repositioning capital expenditures.

<sup>&</sup>lt;sup>7</sup>Annualized FAD is calculated as the product of such amount for the guarter multiplied by (4).



Joint Ventures ("JVs") - Consolidated (unaudited and in thousands) Results of Operations for the three months ended December 31, 2019

|  |    | 767 Fifth Avenue<br>(The GM Building) | Norges Joint Ventures Times Square Tower 601 Lexington Avenue / One Five Nine East 53rd Street 100 Federal Street Atlantic Wharf Office |    | Total Consolidated<br>Joint Ventures |
|--|----|---------------------------------------|---|----|--------------------------------------|
| Revenue  |    |                                       |   |    |                                      |
| Lease <sup>1</sup>   | \$ | 67,017                                | \$ 96,417   | \$ | 163,434                              |
| Straight-line rent   |    | 4,070                                 | 4,007   |    | 8,077                                |
| Fair value lease revenue   |    | 1,448                                 | 119   |    | 1,567                                |
| Termination income   |    |                                       |   | _  |                                      |
| Total lease revenue  |    | 72,535                                | 100,543   |    | 173,078                              |
| Parking and other  |    | 2                                     | 1,597   | _  | 1,599                                |
| Total rental revenue   |    | 72,537                                | 102,140   |    | 174,677                              |
| Expenses   |    |                                       |   |    |                                      |
| Operating  |    | 30,474                                | 35,960  | _  | 66,434                               |
| Net Operating Income (NOI)   |    | 42,063                                | 66,180  | _  | 108,243                              |
| Other income (expense)   |    |                                       |   |    |                                      |
| Development and management services revenue  |    | _                                     | 49  |    | 49                                   |
| Interest and other income  |    | 433                                   | 587   |    | 1,020                                |
| Interest expense   |    | (21,396)                              | (5,216)   |    | (26,612)                             |
| Depreciation and amortization expense  |    | (19,878)                              | (22,712)  |    | (42,590)                             |
| General and administrative expense   |    | (64)                                  | (300)   |    | (364)                                |
| Total other income (expense)   |    | (40,905)                              | (27,592)  |    | (68,497)                             |
| Net income   | \$ | 1,158                                 | \$ 38,588   | \$ | 39,746                               |
| BXP's nominal ownership percentage   | _  | 60.00%                                | 55.00%  |    |                                      |
| Partners' share of NOI (after income allocation to private REIT shareholders) <sup>2</sup> | \$ | 16,165                                | \$ 28,928   | \$ | 45,093                               |
| BXP's share of NOI (after income allocation to private REIT shareholders)                  | \$ | 25,898                                | \$ 37,252   | \$ | 63,150                               |
| Unearned portion of capitalized fees <sup>3</sup>  | \$ | 901                                   | \$ 399  | \$ | 1,300                                |
| Partners' share of select items <sup>2</sup>   |    |                                       |   |    |                                      |
| Partners' share of hedge amortization  | \$ | 144                                   | \$  | \$ | 144                                  |
| Partners' share of amortization of financing costs   | \$ | 346                                   | \$ 36   | \$ | 382                                  |
| Partners' share of capitalized interest  | \$ | _                                     | \$ 1,264  | \$ | 1,264                                |
| Partners' share of lease transaction costs that qualify as rent inducements                | \$ |                                       | \$ 168  | \$ | 168                                  |
| Partners' share of management and other fees   | \$ | 660                                   | \$ 874  | \$ | 1,534                                |
| Partners' share of basis differential and other adjustments                                | \$ | (20)                                  | \$ 1  | \$ | (19)                                 |



Joint Ventures ("JVs") - Consolidated (continued)

(unaudited and in thousands)

Results of Operations for the three months ended December 31, 2019

| Reconciliation of Partners' share of EBITDA <i>re</i>  |    | 767 Fifth Avenue<br>(The GM Building) | Times<br>601 Lex<br>One Five N<br>100 I | s Joint Ventures Square Tower kington Avenue / ine East 53rd Street Federal Street ic Wharf Office |    | Total Consolidated<br>Joint Ventures |
|--|----|---------------------------------------|---|--|----|--------------------------------------|
| Partners' NCI <sup>4</sup>   | \$ | (173)                                 | \$                                      | 16.511   | \$ | 16.338                               |
| Add:   | -  | (115)                                 | *                                       |  | -  | ,                                    |
| Partners' share of interest expense <sup>2</sup>   |    | 8,555                                 |   | 2,347  |    | 10,902                               |
| Partners' share of depreciation and amortization expense after BXP's basis differential <sup>1</sup>                             |    | 7,931                                 |   | 10,185   |    | 18,116                               |
| Partners' share of EBITDAre <sup>4</sup>   | \$ | 16,313                                | \$                                      | 29,043   | \$ | 45,356                               |
| Reconciliation of Partners' share of NOI <sup>2</sup>  |    |                                       |   |  |    |                                      |
| Rental revenue   | \$ | 29,015                                | \$                                      | 45,963   | \$ | 74,978                               |
| Less: Termination income   |    | _                                     |   | _  | ·  | _                                    |
| Rental revenue (excluding termination income)  |    | 29,015                                |   | 45,963   |    | 74,978                               |
| Less: Operating expenses (including partners' share of management and other fees)  |    | 12,850                                |   | 17,056   |    | 29,906                               |
| Income allocation to private REIT shareholders   |    |                                       |   | (21)   |    | (21)                                 |
| NOI (excluding termination income and after income allocation to private REIT shareholders)                                      | \$ | 16,165                                | \$                                      | 28,928   | \$ | 45,093                               |
| Rental revenue (excluding termination income)  | \$ | 29,015                                | \$                                      | 45,963   | \$ | 74,978                               |
| Less: Straight-line rent   |    | 1,628                                 |   | 1,803  |    | 3,431                                |
| Fair value lease revenue   |    | 579                                   |   | 54   |    | 633                                  |
| Add: Lease transaction costs that qualify as rent inducements  | _  |                                       |   | 168  |    | 168                                  |
| Subtotal   | \$ | 26,808                                | \$                                      | 44,274   | \$ | 71,082                               |
| Less: Operating expenses (including partners' share of management and other fees) Income allocation to private REIT shareholders |    | 12,850                                |   | 17,056<br>(21)   |    | 29,906<br>(21)                       |
| NOI - cash (excluding termination income and after income allocation to private REIT   |    |                                       |   | (=1)   |    | (21)                                 |
| shareholders)  | \$ | 13,958                                | \$                                      | 27,239   | \$ | 41,197                               |
| Reconciliation of Partners' share of Revenue <sup>2</sup>  |    |                                       |   |  |    |                                      |
| Rental revenue   | \$ | 29,015                                | \$                                      | 45,963   | \$ | 74,978                               |
| Add: Development and management services revenue   |    | _                                     | •                                       | 22   |    | 22                                   |
| Revenue  | \$ | 29,015                                | \$                                      | 45,985   | \$ | 75,000                               |
|  |    |                                       |   |  |    |                                      |



#### Joint Ventures ("JVs") - Consolidated (continued)

(unaudited and in thousands)

|  |               |               | Year Ended D  | ecen | nber 31, |               |               |
|--|---------------|---------------|---------------|------|----------|---------------|---------------|
|  | 2018          | 2017          | 2016          |      | 2015     | 2014          | 2013          |
| Selected Financial Data <sup>5</sup>                                       |               |               |               |      |          |               |               |
| Interest expense   | \$<br>107,612 | \$<br>119,229 | \$<br>128,997 | \$   | 143,691  | \$<br>121,001 | \$<br>72,640  |
| Fair value interest adjustment   | \$<br>        | \$<br>20,227  | \$<br>45,545  | \$   | 49,370   | \$<br>49,766  | \$<br>27,936  |
| Gain from early extinguishment of debt                                     | \$<br>        | \$<br>14,606  | \$            | \$   |          | \$<br>_       | \$<br>_       |
| Gain on sale of real estate  | \$<br>_       | \$<br>        | \$<br>        | \$   | 199,479  | \$<br>_       | \$<br>_       |
| Reconciliation of Partners' share of depreciation and amortization expense |               |               |               |      |          |               |               |
| Depreciation and amortization expense                                      | \$<br>184,985 | \$<br>185,632 | \$<br>250,803 | \$   | 227,226  | \$<br>173,954 | \$<br>102,283 |
| Less:  |               |               |               |      |          |               |               |
| BXP's basis difference   | 1,571         | 351           | 318           |      | 200      | 141           | 516           |
| Depreciation and amortization after BXP's basis                            | \$<br>183,414 | \$<br>185,281 | \$<br>250,485 | \$   | 227,026  | \$<br>173,813 | \$<br>101,767 |
| Partners' share of depreciation and amortization expense <sup>2</sup>      | \$<br>73,880  | \$<br>78,190  | \$<br>107,087 | \$   | 90,832   | \$<br>63,303  | \$<br>32,583  |
| Reconciliation of Partners' share of EBITDAre                              |               |               |               |      |          |               |               |
| Partners' NCI  | \$<br>62,909  | \$<br>47,832  | \$<br>(2,068) | \$   | 149,855  | \$<br>30,561  | \$<br>1,347   |
| Add:   |               |               |               |      |          |               |               |
| Partners' share of interest expense <sup>2, 6</sup>                        | 44,321        | 41,103        | 35,029        |      | 38,726   | 17,733        | 14,081        |
| Partners' share of interest expense - outside members' notes               | _             | 16,256        | 34,322        |      | 30,793   | 28,278        | 16,044        |
| Partners' share of depreciation and amortization expense <sup>2</sup>      | 73,880        | 78,190        | 107,087       |      | 90,832   | 63,303        | 32,583        |
| Less:  |               |               |               |      |          |               |               |
| Partners' share of gain from early extinguishment of debt <sup>2</sup>     | _             | 5,842         | _             |      | _        | _             | _             |
| Partners' share of gain on sale of real estate <sup>2</sup>                | <br>          | _             | _             |      | 101,118  |               |               |
| Partners' share of EBITDAre  | \$<br>181,110 | \$<br>177,539 | \$<br>174,370 | \$   | 209,088  | \$<br>139,875 | \$<br>64,055  |

<sup>&</sup>lt;sup>1</sup>Lease revenue includes recoveries from tenants and service income from tenants.

<sup>&</sup>lt;sup>2</sup>Amounts represent the partners' share based on their respective ownership percentage.

<sup>&</sup>lt;sup>3</sup>Capitalized fees are eliminated in consolidation and recognized over the life of the asset as depreciation and amortization are added back to the Company's net income.

<sup>&</sup>lt;sup>4</sup>Amounts represent the partners' share based on their respective ownership percentage and is adjusted for basis differentials and the allocations of management and other fees and interest to BXP.

<sup>&</sup>lt;sup>5</sup>Amounts represent 100% of consolidated joint venture activities.

<sup>&</sup>lt;sup>6</sup>Amounts include fair value interest adjustment.



### Joint Ventures ("JVs") - Unconsolidated (unaudited and in thousands)

Results of Operations for the three months ended December 31, 2019

|  |    | Market<br>are North |    | etropolitan<br>Square |    | 001 New<br>rk Avenue | J               | nnapolis<br>unction 1 |    | Dock 72 |     | olorado<br>Senter |      | nta Monica<br>iness Park |    | ne Hub on<br>auseway |    | her Joint<br>entures <sup>2</sup> |    | Total<br>onsolidated<br>it Ventures |
|--|----|---------------------|----|-----------------------|----|----------------------|-----------------|-----------------------|----|---------|-----|-------------------|------|--------------------------|----|----------------------|----|-----------------------------------|----|-------------------------------------|
| Revenue  |    |                     |    |                       |    |                      |                 |                       |    |         |     |                   |      |                          |    |                      |    |                                   |    |                                     |
| Lease <sup>3</sup>                                   | \$ | 4,909               | \$ | 3,224                 | \$ | 7,897                | \$              | 1,915                 | \$ | 4,436   | \$  | 19,086            | \$   | 15,647                   | \$ | 1,903                | \$ | 1,690                             | \$ | 60,707                              |
| Straight-line rent                                   |    | 512                 |    | 3,221                 |    | 85                   |                 | 55                    |    | 21      |     | 482               |      | 1,091                    |    | 5,215                |    | 3,079                             |    | 13,761                              |
| Fair value lease revenue                             |    | _                   |    | _                     |    | _                    |                 | _                     |    | _       |     | 9                 |      | 953                      |    | _                    |    | _                                 |    | 962                                 |
| Termination income                                   |    |                     |    |                       |    |                      | _               |                       |    | _       |     | _                 |      |                          |    |                      | _  | _                                 |    | _                                   |
| Total lease revenue                                  |    | 5,421               |    | 6,445                 |    | 7,982                |                 | 1,970                 |    | 4,457   |     | 19,577            |      | 17,691                   |    | 7,118                |    | 4,769                             |    | 75,430                              |
| Parking and other                                    |    | 209                 |    | 643                   |    | 348                  |                 | 55                    |    | 123     |     | 2,659             |      | 2,159                    |    | 215                  | _  | 1,115                             |    | 7,526                               |
| Total rental revenue                                 |    | 5,630               |    | 7,088                 |    | 8,330                |                 | 2,025                 |    | 4,580   | 2   | 22,236            |      | 19,850                   |    | 7,333                |    | 5,884                             |    | 82,956                              |
| Expenses   |    |                     |    |                       |    |                      |                 |                       |    |         |     |                   |      |                          |    |                      |    |                                   |    |                                     |
| Operating  |    | 2,589               |    | 3,487                 |    | 3,676                |                 | 753                   |    | 1,861   |     | 6,397             |      | 7,828                    |    | 3,872                | _  | 2,917                             | 4  | 33,380                              |
| Net Operating Income                                 | _  | 3,041               | _  | 3,601                 | _  | 4,654                | _               | 1,272                 | _  | 2,719   |     | 15,839            | _    | 12,022                   | _  | 3,461                | _  | 2,967                             |    | 49,576                              |
| Other income/(expense)                               |    |                     |    |                       |    |                      |                 |                       |    |         |     |                   |      |                          |    |                      |    |                                   |    |                                     |
| Development and management services income           |    | 2                   |    | _                     |    | _                    |                 | 4                     |    | _       |     | _                 |      | _                        |    | _                    |    | _                                 |    | 6                                   |
| Interest and other income                            |    | 75                  |    | _                     |    | 141                  |                 | 70                    |    | 21      |     | 223               |      | 1                        |    | 43                   |    | 183                               |    | 757                                 |
| Interest expense                                     |    | (1,432)             |    | (1,789)               |    | (2,075)              |                 | (521)                 |    | (1,128) |     | (5,033)           |      | (7,031)                  |    | (2,105)              |    | (1,250)                           |    | (22,364)                            |
| Transaction costs                                    |    | _                   |    | _                     |    | _                    |                 |                       |    | _       |     | _                 |      | _                        |    | _                    |    | (1,000)                           |    | (1,000)                             |
| Depreciation and amortization expense                |    | (1,113)             |    | (1,658)               |    | (1,534)              |                 | (666)                 |    | (881)   |     | (5,273)           |      | (9,329)                  |    | (2,224)              |    | (2,676)                           |    | (25,354)                            |
| General and administrative expense                   |    | (1)                 |    | (42)                  |    | (24)                 |                 | (1)                   |    | _       |     | _                 |      | (26)                     |    | (18)                 |    | (30)                              |    | (142)                               |
| Gain on sale of real estate                          |    | _                   |    | _                     |    | _                    |                 | _                     |    | _       |     | _                 |      | _                        |    | _                    |    | (53)                              |    | (53)                                |
| Total other income/(expense)                         |    | (2,469)             |    | (3,489)               |    | (3,492)              |                 | (1,114)               |    | (1,988) | ( ' | 10,083)           |      | (16,385)                 |    | (4,304)              |    | (4,826)                           |    | (48,150)                            |
| Net income/(loss)                                    | \$ | 572                 | \$ | 112                   | \$ | 1,162                | \$              | 158                   | \$ | 731     | \$  | 5,756             | \$   | (4,363)                  | \$ | (843)                | \$ | (1,859)                           | \$ | 1,426                               |
| BXP's nominal ownership percentage                   | _  | 50%                 | _  | 20%                   | _  | 25%                  | _               | 50%                   | _  | 30%     | _   | 50%               | _    | 55%                      | _  | 50%                  |    |                                   |    |                                     |
| BXP's share of select items                          |    |                     |    |                       |    |                      |                 |                       |    |         |     |                   |      |                          |    |                      |    |                                   |    |                                     |
| BXP's share of amortization of financing costs       | \$ | 10                  | \$ | 5                     | \$ | 22                   | 5 \$            | 15                    | \$ | 4       | \$  | 13                | \$   | 72                       | \$ | 129                  | \$ | 153                               | \$ | 423                                 |
| BXP's share of capitalized interest                  | \$ |                     | \$ | 101                   | \$ |                      | 5 \$            |                       | \$ |         | \$  |                   | \$   |                          | \$ | 814                  | \$ | 1,705                             | \$ | 2,620                               |
| Reconciliation of BXP's share of EBITDAre            |    |                     |    |                       |    |                      |                 |                       |    |         |     |                   |      |                          |    |                      |    |                                   |    |                                     |
| Income/(loss) from unconsolidated joint ventures     | \$ | 239                 | \$ | 23                    | \$ | 264                  | <sup>5</sup> \$ | 77                    | \$ | 221     | \$  | 1,922             | \$   | (2,404)                  | \$ | (401)                | \$ | (877)                             | \$ | (936)                               |
| Add:   |    |                     |    |                       |    |                      |                 |                       |    |         |     |                   |      |                          |    |                      |    |                                   |    |                                     |
| BXP's share of interest expense                      |    | 716                 |    | 358                   |    | 1.038                | 5               | 261                   |    | 338     |     | 2,517             |      | 3.867                    |    | 1.053                |    | 626                               |    | 10.774                              |
| BXP's share of depreciation and amortization expense |    | 604                 |    | 328                   |    | 1,055                | 5               | 335                   |    | 263     |     | 4,535             | 6    | 5,125                    |    | 1,096                |    | 1,117                             |    | 14,458                              |
| Less:  |    |                     |    |                       |    |                      |                 |                       |    |         |     |                   |      |                          |    |                      |    |                                   |    |                                     |
| BXP's share of gain on sale of real estate           |    | _                   |    | _                     |    | _                    | 5               | _                     |    | _       |     | _                 |      | _                        |    | _                    |    | (32)                              |    | (32)                                |
| BXP's share of EBITDAre                              | \$ | 1,559               | \$ | 709                   | \$ | 2,357                | 5 \$            | 673                   | \$ | 822     | \$  | 8,974             | 6 \$ | 6,588                    | \$ | 1,748                | \$ | 898                               | \$ | 24,328                              |



#### Joint Ventures ("JVs") - Unconsolidated (continued)

(unaudited and in thousands)

Results of Operations for the three months ended December 31, 2019

| Reconciliation of BXP's share of Net Operating Income/ (Loss)                    | Market<br>are North | tropolitan<br>Square | 01 New<br>k Avenue |    | nnapolis<br>inction1 | D  | ock 72 | olorado<br>Center         | a Monica<br>ness Park | Hub on useway | ner Joint<br>ntures <sup>2</sup> | Total<br>onsolidated<br>nt Ventures |
|--|---------------------|----------------------|--------------------|----|----------------------|----|--------|---------------------------|-----------------------|---------------|----------------------------------|-------------------------------------|
| BXP's share of rental revenue  | \$<br>2,815         | \$<br>1,418          | \$<br>4,165        | \$ | 1,013                | \$ | 1,374  | \$<br>12,061 <sup>6</sup> | \$<br>10,918          | \$<br>3,667   | \$<br>2,712                      | \$<br>40,143                        |
| BXP's share of operating expenses  | 1,295               | 697                  | 1,838_             |    | 377                  |    | 558    | 3,199                     | 4,305                 | 1,936         | 1,351                            | 15,556                              |
| BXP's share of net operating income/(loss)                                       | 1,520               | 721                  | 2,327              | 5  | 636                  |    | 816    | 8,862                     | 6,613                 | 1,731         | 1,361                            | 24,587                              |
| Less:  |                     |                      |                    |    |                      |    |        |                           |                       |               |                                  |                                     |
| BXP's share of termination income  | <br>                | <br>                 | <br>               |    |                      |    |        | <br>                      | <br>                  | <br>          | <br>                             |                                     |
| BXP's share of net operating income/(loss) (excluding termination income)        | 1,520               | 721                  | 2,327              | 5  | 636                  |    | 816    | 8,862 <sup>6</sup>        | 6,613                 | 1,731         | 1,361                            | 24,587                              |
| Less:  |                     |                      |                    |    |                      |    |        |                           |                       |               |                                  |                                     |
| BXP's share of straight-line rent  | 256                 | 644                  | 43                 | 5  | 28                   |    | 6      | 747 6                     | 600                   | 2,608         | 1,540                            | 6,472                               |
| BXP's share of fair value lease revenue  | _                   | _                    | _                  |    | _                    |    | _      | 442 6                     | 524                   | _             | _                                | 966                                 |
| Add:   |                     |                      |                    |    |                      |    |        |                           |                       |               |                                  |                                     |
| BXP's share of straight-line ground rent adjustment                              | _                   | _                    | _                  |    | _                    |    | _      | _                         | _                     | _             | 40                               | 40                                  |
| BXP's share of lease transaction costs that qualify as rent inducements          | _                   | 233                  | 2                  | 5  |                      |    | _      | 411                       | _                     | 2,103         | <br>4,652                        | 7,401                               |
| BXP's share of net operating income/(loss) - cash (excluding termination income) | \$<br>1,264         | \$<br>310            | \$<br>2,286        | \$ | 608                  | \$ | 810    | \$<br>8,084 6             | \$<br>5,489           | \$<br>1,226   | \$<br>4,513                      | \$<br>24,590                        |
| Reconciliation of BXP's share of Revenue   |                     |                      |                    |    |                      |    |        |                           |                       |               |                                  |                                     |
| BXP's share of rental revenue  | \$<br>2,815         | \$<br>1,418          | \$<br>4,165        | \$ | 1,013                | \$ | 1,374  | \$<br>12,061 <sup>6</sup> | \$<br>10,918          | \$<br>3,667   | \$<br>2,712                      | \$<br>40,143                        |
| Add:   |                     |                      |                    |    |                      |    |        |                           |                       |               |                                  |                                     |
| BXP's share of development and management services revenue                       | 1                   | _                    | _                  | 5  | 2                    |    | _      | _                         | _                     | _             | _                                | 3                                   |
| BXP's share of revenue   | \$<br>2,816         | \$<br>1,418          | \$<br>4,165        | \$ | 1,015                | \$ | 1,374  | \$<br>12,061              | \$<br>10,918          | \$<br>3,667   | \$<br>2,712                      | \$<br>40,146                        |

<sup>&</sup>lt;sup>1</sup> Annapolis Junction includes three in-service properties and two undeveloped land parcels.

<sup>&</sup>lt;sup>2</sup> Includes 1001 6th Street, Dock 72, 7750 Wisconsin Avenue, 1265 Main Street, Wisconsin Place Parking Facility, 3 Hudson Boulevard, 540 Madison Avenue and Platform 16.

<sup>&</sup>lt;sup>3</sup> Lease revenue includes recoveries from tenants and service income from tenants.

<sup>&</sup>lt;sup>4</sup> Includes approximately \$80 of straight-line ground rent expense.

<sup>&</sup>lt;sup>5</sup> Reflects the allocation percentages pursuant to the achievement of specified investment return thresholds as provided for in the joint venture agreement.

<sup>&</sup>lt;sup>6</sup> The Company's purchase price allocation under ASC 805 for Colorado Center differs from the historical basis of the venture resulting in the majority of the basis differential for this venture.



Joint Ventures ("JVs") - Unconsolidated (continued)

(unaudited and in thousands)

|   | Year Ended December 31, |                       |    |                  |    |                 |    |                  |    |                  |    |                  |  |  |
|---|-------------------------|-----------------------|----|------------------|----|-----------------|----|------------------|----|------------------|----|------------------|--|--|
|   |                         | 2018                  |    | 2017             |    | 2016            |    | 2015             |    | 2014             |    | 2013             |  |  |
| Selected Financial Data <sup>1</sup>  |                         |                       |    |                  |    |                 |    |                  |    |                  |    |                  |  |  |
| Interest expense  | \$                      | 71,309                | \$ | 46,371           | \$ | 34,016          | \$ | 32,176           | \$ | 31,896           | \$ | 112,535          |  |  |
| Depreciation and amortization expense <sup>2</sup>  | \$                      | 103,075               | \$ | 57,079           | \$ | 44,989          | \$ | 36,057           | \$ | 37,041           | \$ | 86,088           |  |  |
| Losses from early extinguishment of debt  | \$                      |                       | \$ |                  | \$ | _               | \$ |                  | \$ | _                | \$ | 1,677            |  |  |
| Gain on distribution of real estate   | \$                      | 16,959                | \$ | _                | \$ | _               | \$ |                  | \$ | _                | \$ | _                |  |  |
| Gains on sales of real estate   | \$                      |                       | \$ |                  | \$ |                 | \$ |                  | \$ | _                | \$ | 14,207           |  |  |
| Income from unconsolidated joint ventures   | \$                      |                       |    |                  |    |                 |    |                  |    |                  |    |                  |  |  |
| Income from unconsolidated joint ventures   | \$                      |                       |    |                  |    |                 |    |                  |    |                  |    |                  |  |  |
| Add:  |                         | 2,222                 | \$ | 11,232           | \$ | 8,074           | \$ | 22,770           | \$ | 12,769           | \$ | 75,074           |  |  |
| Add.  |                         | 2,222                 | \$ | 11,232           | \$ | 8,074           | \$ | 22,770           | \$ | 12,769           | \$ | 75,074           |  |  |
| BXP's share of interest expense   |                         | 2,222<br>33,036       | \$ | 11,232<br>19,638 | \$ | 8,074<br>15,704 | \$ | 22,770<br>16,538 | \$ | 12,769<br>13,056 | \$ | 75,074<br>61,259 |  |  |
|   |                         |                       | \$ |                  | \$ | ,               | \$ |                  | \$ |                  | \$ |                  |  |  |
| BXP's share of interest expense   |                         | 33,036                | \$ | 19,638           | \$ | 15,704          | \$ | 16,538           | \$ | 13,056           | \$ | 61,259           |  |  |
| BXP's share of interest expense BXP's share of depreciation and amortization expense  |                         | 33,036                | \$ | 19,638           | \$ | 15,704          | \$ | 16,538           | \$ | 13,056           | \$ | 61,259<br>46,214 |  |  |
| BXP's share of interest expense BXP's share of depreciation and amortization expense Losses from early extinguishment of debt       |                         | 33,036                | \$ | 19,638           | \$ | 15,704          | \$ | 16,538           | \$ | 13,056           | \$ | 61,259<br>46,214 |  |  |
| BXP's share of interest expense BXP's share of depreciation and amortization expense Losses from early extinguishment of debt Less: |                         | 33,036<br>54,352<br>— | \$ | 19,638           | \$ | 15,704          | \$ | 16,538           | \$ | 13,056           | \$ | 61,259<br>46,214 |  |  |

<sup>&</sup>lt;sup>1</sup>Amount represents 100% of unconsolidated joint venture activities.

<sup>&</sup>lt;sup>2</sup>In 2018, the joint venture that owns Metropolitan Square, which the Company has a 20% ownership interest, commenced a renovation project and recorded accelerated depreciation of approximately \$22 million related to the remaining book value asset to be replaced.

<sup>&</sup>lt;sup>3</sup>Amounts represent the Company's share based on its respective ownership percentage.



#### **NET ASSET VALUE**

BXP's Share of Market Capitalization

Real Estate Value

(dollars and shares in thousands, except per square foot and per share amounts)

| BAF 5 Share of Market Capitalization  |  |  |   | Ψ       | 33,000,200  |
|---|--|--|---|---------|---|
| Non-Real Estate Assets  |  |  |   |         | 550,804   |
| Non-Real Estate Liabilities   |  |  |   |         | 1,062,587   |
| Management Company Value  |  |  |   |         | (335, 124)  |
| Land Held for Future Development  |  |  |   |         | (254,828)   |
| Estimated Present Value of Current Developments <sup>1</sup>  |  |  |   |         | (6,707,178)   |
| Implied In-service Portfolio Value (A)  |  |  |   | \$      | 29.916.469  |
| BXP's Share of In-service Square Feet (square feet in thousan   | ds) (B)  |  |   |         | 42,272  |
| Implied Value per Square Foot (A ÷ B)   |  |  |   | \$      | 708   |
| Adjusted BXP's Share of Annualized NOI - cash   |  |  |   |         |   |
| BXP's Share of Annualized NOI (excluding termination income)  | )2   |  |   | \$      | 1,782,916   |
| Annualized Lease Transaction Costs that Qualify as Rent Induc   | cements  |  |   |         | 8,680   |
| Annualized BXP's share of Lease Transaction Costs that Quali  | fy as Rent Inducemen   | nts from Unconsolid  | ated JVs  |         | 29,604  |
| Annualized Straight-Line Ground Rent Expense Adjustment   |  |  |   |         | 4,064   |
| Annualized BXP's share of straight-line ground rent expense a   | djustment from uncon:  | solidated JVs  |   |         | 160   |
| Annualized Partners' share of lease transaction costs that qual   | ify as rent inducement   | ts from consolidate  | d JVs   |         | (672)   |
| Adjustment to NOI for Properties Under (Re)Development  |  |  |   |         | (119,401)   |
| Management Fee Expense Deduction  |  |  |   |         | (42,272)  |
| Management ree Expense Deduction  |  |  |   |         | (173,700)   |
|   |  |  |   |         |   |
| Annualized Straight-Line Rent and Fair Value Lease Revenue  | f Lease Revenue from   | n Unconsolidated J   | Vs  |         | (29,752)  |
| Annualized Straight-Line Rent and Fair Value Lease Revenue Annualized BXP's share of Straight-Line Rent and Fair Value o Annualized Partners' share of Straight-Line Rent and Fair Value  |  |  |   | \$      |   |
| Annualized Straight-Line Rent and Fair Value Lease Revenue Annualized BXP's share of Straight-Line Rent and Fair Value o  | e of Lease Revenue fr  |  |   | \$      | (29,752)  |
| Annualized Straight-Line Rent and Fair Value Lease Revenue<br>Annualized BXP's share of Straight-Line Rent and Fair Value o<br>Annualized Partners' share of Straight-Line Rent and Fair Value  | e of Lease Revenue fr  |  |   |         | (29,752)<br>16,256  |
| Annualized Straight-Line Rent and Fair Value Lease Revenue Annualized BXP's share of Straight-Line Rent and Fair Value of Annualized Partners' share of Straight-Line Rent and Fair Value of Annualized Partners' share of Straight-Line Rent and Fair Value Adjusted BXP's Share of Annualized NOI - cash (excluding terrollor) cap Rate incl. Projected Growth (C ÷ A)  Inferred Stock Price Calculations   | e of Lease Revenue fr  |  |   |         | (29,752)<br>16,256<br>1,475,883   |
| Annualized Straight-Line Rent and Fair Value Lease Revenue Annualized BXP's share of Straight-Line Rent and Fair Value o Annualized Partners' share of Straight-Line Rent and Fair Value o Annualized Partners' share of Straight-Line Rent and Fair Value Adjusted BXP's Share of Annualized NOI - cash (excluding terr Implied Cap Rate incl. Projected Growth (C ÷ A)  Inferred Stock Price Calculations Adjusted BXP's Share of Annualized NOI - cash (excluding termination income) incl. Projected Growth (C)   | e of Lease Revenue fi<br>mination income) (C)  | rom Consolidated J   | \$ 1,475,883  |         | (29,752)<br>16,256<br>1,475,883<br>4.93 %   |
| Annualized Straight-Line Rent and Fair Value Lease Revenue Annualized BXP's share of Straight-Line Rent and Fair Value o Annualized Partners' share of Straight-Line Rent and Fair Value o Annualized Partners' share of Straight-Line Rent and Fair Value Adjusted BXP's Share of Annualized NOI - cash (excluding terr Implied Cap Rate incl. Projected Growth (C ÷ A)  Inferred Stock Price Calculations Adjusted BXP's Share of Annualized NOI - cash (excluding terrination income) incl. Projected Growth (C) Estimated Market Capitalization Rate (D)  | e of Lease Revenue firmination income) (C)  \$ 1,475,883 4.0%  | \$ 1,475,883<br>4.5%   | \$ 1,475,883<br>5.0%  | \$      | (29,752)<br>16,256<br>1,475,883<br>4.93 %<br>1,475,883<br>5.5 %   |
| Annualized Straight-Line Rent and Fair Value Lease Revenue Annualized BXP's share of Straight-Line Rent and Fair Value o Annualized Partners' share of Straight-Line Rent and Fair Value o Annualized Partners' share of Straight-Line Rent and Fair Value Adjusted BXP's Share of Annualized NOI - cash (excluding terr Implied Cap Rate incl. Projected Growth (C ÷ A)  Inferred Stock Price Calculations  Adjusted BXP's Share of Annualized NOI - cash (excluding terrination income) incl. Projected Growth (C) Estimated Market Capitalization Rate (D) Estimated Enterprise Value (C ÷ D)  | e of Lease Revenue fi<br>mination income) (C)  | rom Consolidated J   | \$ 1,475,883  | \$      | (29,752)<br>16,256<br>1,475,883<br>4.93 %   |
| Annualized Straight-Line Rent and Fair Value Lease Revenue Annualized BXP's share of Straight-Line Rent and Fair Value o Annualized Partners' share of Straight-Line Rent and Fair Value o Annualized Partners' share of Straight-Line Rent and Fair Value Adjusted BXP's Share of Annualized NOI - cash (excluding terr Implied Cap Rate incl. Projected Growth (C ÷ A)  Inferred Stock Price Calculations  Adjusted BXP's Share of Annualized NOI - cash (excluding terrination income) incl. Projected Growth (C) Estimated Market Capitalization Rate (D) Estimated Enterprise Value (C ÷ D) Less:  | s 1,475,883<br>4.0%<br>\$ 36,897,075   | \$ 1,475,883<br>4.5%<br>\$ 32,797,400  | \$ 1,475,883<br>5.0%<br>\$ 29,517,660   | \$      | (29,752)<br>16,256<br>1,475,883<br>4.93 %<br>1,475,883<br>5.5 %<br>26,834,236   |
| Annualized Straight-Line Rent and Fair Value Lease Revenue Annualized BXP's share of Straight-Line Rent and Fair Value o Annualized Partners' share of Straight-Line Rent and Fair Value o Annualized Partners' share of Straight-Line Rent and Fair Value Adjusted BXP's Share of Annualized NOI - cash (excluding terr Implied Cap Rate incl. Projected Growth (C ÷ A)  Inferred Stock Price Calculations  Adjusted BXP's Share of Annualized NOI - cash (excluding terrination income) incl. Projected Growth (C) Estimated Market Capitalization Rate (D) Estimated Enterprise Value (C ÷ D) Less: BXP's Share of Debt  | \$ 1,475,883<br>4.0%<br>\$ 36,897,075<br>(11,592,062)  | \$ 1,475,883<br>4.5%<br>\$ 32,797,400<br>(11,592,062)                                      | \$ 1,475,883<br>5.0%<br>\$ 29,517,660<br>(11,592,062)   | \$ \$ ( | (29,752)<br>16,256<br>1,475,883<br>4.93 %<br>1,475,883<br>5.5 %<br>26,834,236<br>11,592,062)  |
| Annualized Straight-Line Rent and Fair Value Lease Revenue Annualized BXP's share of Straight-Line Rent and Fair Value o Annualized Partners' share of Straight-Line Rent and Fair Value o Annualized Partners' share of Straight-Line Rent and Fair Value Adjusted BXP's Share of Annualized NOI - cash (excluding terr Implied Cap Rate incl. Projected Growth (C ÷ A)  Inferred Stock Price Calculations  Adjusted BXP's Share of Annualized NOI - cash (excluding terrination income) incl. Projected Growth (C) Estimated Market Capitalization Rate (D) Estimated Enterprise Value (C ÷ D) Less:  BXP's Share of Debt Net Assets & Liabilities  | \$ 1,475,883<br>4.0%<br>\$ 36,897,075<br>(11,592,062)<br>(1,613,391)   | \$ 1,475,883<br>4.5%<br>\$ 32,797,400<br>(11,592,062)<br>(1,613,391)                       | \$ 1,475,883<br>5.0%<br>\$ 29,517,660<br>(11,592,062)<br>(1,613,391)  | \$ \$ ( | (29,752)<br>16,256<br>1,475,883<br>4.93 %<br>1,475,883<br>5.5 %<br>26,834,236<br>11,592,062)<br>(1,613,391)   |
| Annualized Straight-Line Rent and Fair Value Lease Revenue Annualized BXP's share of Straight-Line Rent and Fair Value o Annualized Partners' share of Straight-Line Rent and Fair Value o Annualized Partners' share of Straight-Line Rent and Fair Value Adjusted BXP's Share of Annualized NOI - cash (excluding terr Implied Cap Rate incl. Projected Growth (C ÷ A)  Inferred Stock Price Calculations  Adjusted BXP's Share of Annualized NOI - cash (excluding terrination income) incl. Projected Growth (C) Estimated Market Capitalization Rate (D) Estimated Enterprise Value (C ÷ D) Less:  BXP's Share of Debt Net Assets & Liabilities Management Services Income   | \$ 1,475,883<br>4.0%<br>\$ 36,897,075<br>(11,592,062)<br>(1,613,391)<br>335,124  | \$ 1,475,883<br>4.5%<br>\$ 32,797,400<br>(11,592,062)<br>(1,613,391)<br>335,124            | \$ 1,475,883<br>5.0%<br>\$ 29,517,660<br>(11,592,062)<br>(1,613,391)<br>335,124   | \$ \$ ( | (29,752)<br>16,256<br>1,475,883<br>4.93 %<br>1,475,883<br>5.5 %<br>26,834,236<br>11,592,062)<br>(1,613,391)<br>335,124  |
| Annualized Straight-Line Rent and Fair Value Lease Revenue Annualized BXP's share of Straight-Line Rent and Fair Value o Annualized Partners' share of Straight-Line Rent and Fair Value o Annualized Partners' share of Straight-Line Rent and Fair Value Adjusted BXP's Share of Annualized NOI - cash (excluding terr Implied Cap Rate incl. Projected Growth (C ÷ A)  Inferred Stock Price Calculations Adjusted BXP's Share of Annualized NOI - cash (excluding terrimation income) incl. Projected Growth (C) Estimated Market Capitalization Rate (D) Estimated Enterprise Value (C ÷ D) Less:  BXP's Share of Debt Net Assets & Liabilities Management Services Income Land Held for Future Development   | \$ 1,475,883<br>4.0%<br>\$ 36,897,075<br>(11,592,062)<br>(1,613,391)<br>335,124<br>254,828                                   | \$ 1,475,883<br>4.5%<br>\$ 32,797,400<br>(11,592,062)<br>(1,613,391)<br>335,124<br>254,828 | \$ 1,475,883<br>5.0%<br>\$ 29,517,660<br>(11,592,062)<br>(1,613,391)<br>335,124<br>254,828                                | \$ \$ ( | (29,752)<br>16,256<br>1,475,883<br>4.93 %<br>4.93 %<br>1,475,883<br>5.5 %<br>26,834,236<br>11,592,062)<br>(1,613,391)<br>335,124<br>254,828                   |
| Annualized Straight-Line Rent and Fair Value Lease Revenue Annualized BXP's share of Straight-Line Rent and Fair Value of Annualized Partners' share of Straight-Line Rent and Fair Value of Annualized Partners' share of Straight-Line Rent and Fair Value of Annualized BXP's Share of Annualized NOI - cash (excluding termination Description of Annualized Record of Record of Annualized Record of Record | \$ 1,475,883<br>4.0%<br>\$ 36,897,075<br>(11,592,062)<br>(1,613,391)<br>335,124<br>254,828<br>6,707,178                      | \$ 1,475,883   | \$ 1,475,883<br>5.0%<br>\$ 29,517,660<br>(11,592,062)<br>(1,613,391)<br>335,124<br>254,828<br>6,707,178                   | \$ \$ : | (29,752)<br>16,256<br>1,475,883<br>4.93 %<br>1,475,883<br>5.5 %<br>26,834,236<br>11,592,062)<br>(1,613,391)<br>335,124<br>254,828<br>6,707,178                |
| Annualized Straight-Line Rent and Fair Value Lease Revenue Annualized BXP's share of Straight-Line Rent and Fair Value o Annualized Partners' share of Straight-Line Rent and Fair Value o Annualized Partners' share of Straight-Line Rent and Fair Value Adjusted BXP's Share of Annualized NOI - cash (excluding terr Implied Cap Rate incl. Projected Growth (C ÷ A)  Inferred Stock Price Calculations  Adjusted BXP's Share of Annualized NOI - cash (excluding termination income) incl. Projected Growth (C) Estimated Market Capitalization Rate (D) Estimated Enterprise Value (C ÷ D) Less:  BXP's Share of Debt Net Assets & Liabilities Management Services Income Land Held for Future Development Estimated Present Value of Current Developments  Total Adjustments (E)   | \$ 1,475,883<br>\$ 4.0%<br>\$ 36,897,075<br>(11,592,062)<br>(1,613,391)<br>335,124<br>254,828<br>6,707,178<br>\$ (5,908,323) | \$ 1,475,883   | \$ 1,475,883<br>5.0%<br>\$ 29,517,660<br>(11,592,062)<br>(1,613,391)<br>335,124<br>254,828<br>6,707,178<br>\$ (5,908,323) | \$ \$ ( | (29,752)<br>16,256<br>1,475,883<br>4.93 %<br>1,475,883<br>5.5 %<br>26,834,236<br>11,592,062)<br>(1,613,391)<br>335,124<br>254,828<br>6,707,178<br>(5,908,323) |
| Annualized Straight-Line Rent and Fair Value Lease Revenue Annualized BXP's share of Straight-Line Rent and Fair Value of Annualized Partners' share of Straight-Line Rent and Fair Value of Annualized Partners' share of Straight-Line Rent and Fair Value of Annualized BXP's Share of Annualized NOI - cash (excluding term Implied Cap Rate incl. Projected Growth (C ÷ A)  Inferred Stock Price Calculations  Adjusted BXP's Share of Annualized NOI - cash (excluding termination income) incl. Projected Growth (C)  Estimated Market Capitalization Rate (D)  Estimated Enterprise Value (C ÷ D)  Less:  BXP's Share of Debt  Net Assets & Liabilities  Management Services Income  Land Held for Future Development  Estimated Present Value of Current Developments <sup>1</sup> Total Adjustments (E)   | \$ 1,475,883<br>4.0%<br>\$ 36,897,075<br>(11,592,062)<br>(1,613,391)<br>335,124<br>254,828<br>6,707,178                      | \$ 1,475,883   | \$ 1,475,883<br>5.0%<br>\$ 29,517,660<br>(11,592,062)<br>(1,613,391)<br>335,124<br>254,828<br>6,707,178                   | \$ \$ ( | (29,752)<br>16,256<br>1,475,883<br>4.93 %<br>1,475,883<br>5.5 %<br>26,834,236<br>11,592,062)<br>(1,613,391)<br>335,124<br>254,828<br>6,707,178                |
| Annualized Straight-Line Rent and Fair Value Lease Revenue Annualized BXP's share of Straight-Line Rent and Fair Value o Annualized Partners' share of Straight-Line Rent and Fair Value o Annualized Partners' share of Straight-Line Rent and Fair Value Adjusted BXP's Share of Annualized NOI - cash (excluding terr Implied Cap Rate incl. Projected Growth (C ÷ A)  Inferred Stock Price Calculations Adjusted BXP's Share of Annualized NOI - cash (excluding termination income) incl. Projected Growth (C) Estimated Market Capitalization Rate (D) Estimated Enterprise Value (C ÷ D) Less:  BXP's Share of Debt Net Assets & Liabilities Management Services Income Land Held for Future Development Estimated Present Value of Current Developments <sup>1</sup>  | \$ 1,475,883<br>\$ 4.0%<br>\$ 36,897,075<br>(11,592,062)<br>(1,613,391)<br>335,124<br>254,828<br>6,707,178<br>\$ (5,908,323) | \$ 1,475,883   | \$ 1,475,883<br>5.0%<br>\$ 29,517,660<br>(11,592,062)<br>(1,613,391)<br>335,124<br>254,828<br>6,707,178<br>\$ (5,908,323) | \$ \$ ( | (29,752)<br>16,256<br>1,475,883<br>4.93 %<br>1,475,883<br>5.5 %<br>26,834,236<br>11,592,062)<br>(1,613,391)<br>335,124<br>254,828<br>6,707,178<br>(5,908,323) |

| Valuation Components                                     |    |             |
|--|----|-------------|
| Price per Share (at 12/31/2019)                          | \$ | 137.86      |
| Diluted Shares Outstanding                               |    | 172,698     |
| Preferred Stock  | \$ | 200,000     |
| Equity Value (at 12/31/2019)                             | \$ | 24,008,146  |
| BXP's Share of Debt <sup>3</sup>                         |    | 11,592,062  |
| BXP's Share of Market Capitalization                     | \$ | 35,600,208  |
|  |    |             |
| BXP Non-Real Estate Assets                               |    |             |
| Cash and Cash Equivalents                                | \$ | 644,950     |
| Development costs remaining to fund (discounted at 4.5%) |    | (1,520,006) |
| Cash Held in Escrows                                     |    | 46,936      |
| Investments in Securities                                |    | 36,747      |
| Tenant and Other Receivables, Net                        |    | 112,807     |
| Notes & Related Party Receivables, Net                   |    | 95,920      |
| Prepaid Expenses and Other Assets <sup>4</sup>           | _  | 31,842      |
| Non-Real Estate Assets                                   | \$ | (550.804)   |
|  |    |             |
| BXP Non-Real Estate Liabilities                          |    |             |
| Accounts Payable and Accrued Expenses                    | \$ | 377,553     |
| Dividends & Distributions Payable                        |    | 170,713     |
| Accrued Interest Payable                                 |    | 90,016      |
| Finance Lease Liabilities                                |    | 224,042     |
| Other Liabilities <sup>5</sup>                           |    | 200,263     |

Non-Real Estate Liabilities

\$ 35,600,208

1.062.587

<sup>&</sup>lt;sup>1</sup>For additional information, refer to the "Projected Returns from Developments Enhance Growth" page in this presentation. Calculations assume a projected weighted-average stabilized BXP's Share of NOI—cash yield of 6.6% on BXP's Share of total budgeted costs, which is then valued at a 4.5% cap rate. The development value is then discounted at 4.5% to determine present value.

<sup>&</sup>lt;sup>2</sup>See "Net Operating Income (NOI)" in this Appendix.

<sup>&</sup>lt;sup>3</sup>See "Debt to Market Capitalization Ratios" in this Appendix.

<sup>&</sup>lt;sup>4</sup>Excludes non-cash items.



#### **Net Operating Income (NOI)**

Add:

Partners' share of termination income from consolidated JVs<sup>2</sup>

BXP's Share of NOI (excluding termination income) (A)

| (in thousands)   |       |              |   |     |                 |
|--|-------|--------------|---|-----|-----------------|
|  | Qua   | rter ended   |   | (   | Quarter ended   |
|  | Decem | ber 31, 2019 |   | Der | cember 31, 2019 |
| Net income attributable to Boston Properties, Inc. common shareholders   | \$    | 140,824      | BXP's Share of Annualized NOI (excluding termination income) (A x 4)  | \$  | 1,782,916       |
| Preferred dividends  |       | 2,625        | Add:  |     |                 |
| Net income attributable to Boston Properties, Inc.   |       | 143,449      | Termination income  |     | 1,397           |
| Net income attributable to noncontrolling interests:   |       |              | BXP's share of termination income from unconsolidated JVs <sup>1</sup>  |     | _               |
| Noncontrolling interest - common units of the Operating Partnership  |       | 16,222       | Less:   |     |                 |
| Noncontrolling interests in property partnerships  |       | 16,338       | Partners' share of termination income from consolidated JVs <sup>2</sup>  |     |                 |
| Net income   |       | 176,009      | BXP's Share of Annualized NOI   | \$  | 1,784,313       |
| Add:   |       |              | BXP's Share of Annualized NOI (excluding termination income) (A x 4)  | \$  | 1,782,916       |
| Interest expense   |       | 102,880      | Add:  |     |                 |
| Loss from early extinguishment of debt   |       | 1,530        | Annualized Lease transaction costs that qualify as rent inducements   |     | 8,680           |
| Depreciation and amortization expense  |       | 169,897      | Annualized BXP's share of lease transaction costs that qualify as rent inducements from unconsolidated JVs                |     |                 |
| Transaction costs  |       | 569          |   |     | 29,604          |
| Payroll and related costs from management services contracts   |       | 2,159        | Annualized Straight-line ground rent expense adjustment   |     | 4,064           |
| General and administrative expense   |       | 32,797       | Annualized BXP's share of straight-line ground rent expense<br>adjustment from unconsolidated JVs                         |     | 160             |
| Less:  |       |              | Less:   |     |                 |
| Interest and other income  |       | 4,393        | Annualized Partners' share of lease transaction costs that qualify as   |     |                 |
| Gains from investments in securities   |       | 2,177        | Annualized Partners' share of lease transaction costs that qualify as rent inducements from consolidated JVs <sup>2</sup> |     | 672             |
| Gains (losses) on sales of real estate   |       | (57)         | Adjustment to NOI for properties under re(development)  |     | 119,401         |
| Income (loss) from unconsolidated joint ventures ("JVs")   |       | (936)        | Annualized Management fee expense deduction   |     | 42,272          |
| Direct reimbursements of payroll and related costs from management services contracts                            |       | 2,159        | Annualized Straight-line rent and fair value lease revenue  |     | 173,700         |
| Development and management services revenue  |       | 10,473       | Annualized BXP's share of straight-line rent and fair value of lease revenue from unconsolidated JVs <sup>1</sup>         |     | 29,752          |
| Consolidated NOI   |       | 467,632      | Add:  |     |                 |
| Add:   |       |              | Annualized Partners' share of straight-line rent and fair value of lease revenue from consolidated JVs <sup>2</sup>       | \$  | 16,256          |
| BXP's share of NOI from unconsolidated JVs <sup>1</sup>  |       | 24,587       | Adjusted BXP's Share of Annualized NOI—Cash   | \$  | 1,475,883       |
| Less:  |       |              |   |     |                 |
| Partners' share of NOI from consolidated JVs (after income allocation to private REIT shareholders) <sup>2</sup> |       | 45,093       |   |     |                 |
| Termination income   |       | 1,397        |   |     |                 |
| BXP's share of termination income from unconsolidated JVs <sup>1</sup>   |       | _            |   |     |                 |

445,729

<sup>1</sup>See "Joint Ventures-Unconsolidated" in this Appendix. Annualized amounts represent amounts for the quarter ended December 31, 2019, multiplied by four (4).

<sup>&</sup>lt;sup>2</sup>See "Joint Ventures-Consolidated" in this Appendix. Annualized amounts represent amounts for the quarter ended December 31, 2019, multiplied by four (4).



BXP's Share of Same Property Net Operating Income—cash (excluding termination income) (in thousands)

Please see the following pages for complete reconciliations of BXP's Share of Same Property NOI—cash (excluding termination income) for each quarterly period presented over the past three years.

|        |                         | 2                       | 019                   |                     |                         | 20                      | 018                  |                     |                         | 2017                    |                      |                     |  |
|--------|-------------------------|-------------------------|-----------------------|---------------------|-------------------------|-------------------------|----------------------|---------------------|-------------------------|-------------------------|----------------------|---------------------|--|
| Q1     | 31-Mar-19<br>\$ 368,940 | 31-Mar-18<br>\$ 337,759 | Change (\$)<br>31,181 | Change (%)<br>9.2 % | 31-Mar-18<br>\$ 335,553 | 31-Mar-17<br>\$ 338,860 | Change (\$) (3,307)  | Change (%) (1.0)%   | 31-Mar-17<br>\$ 328,368 | 31-Mar-16<br>\$ 321,831 | Change (\$) 6,537    | Change (%)<br>2.0 % |  |
| Q2     | 30-Jun-19<br>\$ 377,245 | 30-Jun-18<br>\$ 346,028 | Change (\$)<br>31,217 | Change (%)<br>9.0 % | 30-Jun-18<br>\$ 344,912 | 30-Jun-17<br>\$ 356,617 | Change (\$) (11,705) | Change (%) (3.3)%   | 30-Jun-17<br>\$ 344,583 | 30-Jun-16<br>\$ 335,171 | Change (\$)<br>9,412 | Change (%)<br>2.8 % |  |
| Q3     | 30-Sep-19<br>\$ 372,475 | 30-Sep-18<br>\$ 354,093 | Change (\$)<br>18,382 | Change (%)<br>5.2 % | 30-Sep-18<br>\$ 355,058 | 30-Sep-17<br>\$ 346,325 | Change (\$)<br>8,733 | Change (%)<br>2.5 % | 30-Sep-17<br>\$ 346,146 | 30-Sep-16<br>\$ 336,885 | Change (\$)<br>9,261 | Change (%) 2.7 %    |  |
| Q4     | 31-Dec-19<br>\$ 373,088 | 31-Dec-18<br>\$ 373,613 | Change (\$)<br>(525)  | Change (%) (0.1)%   | 31-Dec-18<br>\$ 371,103 | 31-Dec-17<br>\$ 343,949 | Change (\$) 27,154   | Change (%) 7.9 %    | 31-Dec-17<br>\$ 342,461 | 31-Dec-16<br>\$ 343,103 | Change (\$) (642)    | Change (%) (0.2)%   |  |
| Averag | e Change (%)            |                         |                       | 5.8 %               |                         |                         |                      | 1.5 %               |                         |                         |                      | 1.9 %               |  |

|        |              | 20         | 016         |            |
|--------|--------------|------------|-------------|------------|
|        | 31-Mar-16    | 31-Mar-15  | Change (\$) | Change (%) |
| Q1     | \$ 322,168   | \$ 301,136 | 21,032      | 7.0 %      |
|        | 30-Jun-16    | 30-Jun-15  | Change (\$) | Change (%) |
| Q2     | \$ 334,902   | \$ 319,807 | 15,095      | 4.7 %      |
|        | 30-Sep-16    | 30-Sep-15  | Change (\$) | Change (%) |
| Q3     | \$ 322,185   | \$ 318,833 | 3,352       | 1.1 %      |
|        | 31-Dec-16    | 31-Dec-15  | Change (\$) | Change (%) |
| Q4     | \$ 326,978   | \$ 315,166 | 11,812      | 3.7 %      |
| Averag | e Change (%) |            |             | 4.1 %      |

Please see the following pages for complete reconciliations of BXP's Share of Same Property NOI—cash for each quarterly period presented over the past three years.



|  | For the three months ended 31-Dec-19 31-Dec-18 |            | For the three i | months ended<br>30-Sep-18 | For the three | months ended<br>30-Jun-18 | For the three months ended 31-Mar-19 31-Mar-18 |            |  |
|--|--|------------|-----------------|---------------------------|---------------|---------------------------|--|------------|--|
| Net income (loss) attributable to Boston Properties, Inc. common shareholders                  | \$ 140,824                                     | \$ 148,529 | \$ 107,771      | \$ 119,118                | \$ 164.318    | \$ 128,681                | \$ 98,105                                      | \$ 176.021 |  |
| Preferred dividends  | 2.625  | 2.625      | 2.625           | 2.625                     | 2.625         | 2.625                     | 2.625  | 2.625      |  |
| Net income (loss) attributable to Boston Properties, Inc.                                      | 143,449  | 151,154    | 110,396         | 121,743                   | 166,943       | 131,306                   | 100,730  | 178,646    |  |
| Net income attributable to noncontrolling interests:   | ,  | ,          | ,               |                           | ,             | ,                         |  | ,          |  |
| Noncontrolling interest in discontinued operations - common units of the Operating Partnership | _  | _          | _               | _                         | _             | _                         | _  | _          |  |
| Noncontrolling interest - common units of the Operating Partnership                            | 16,222   | 17,662     | 12,504          | 13,852                    | 19,036        | 14,859                    | 11,599   | 20,432     |  |
| Noncontrolling interest - redeemable preferred units of the Operating Partnership              | _  | _          | _               | _                         | _             | _                         | _  | _          |  |
| Noncontrolling interest in property partnerships   | 16.338   | 16,425     | 18.470          | 14.850                    | 17.482        | 14,400                    | 18.830   | 17.234     |  |
| Net income   | 176,009  | 185,241    | 141,370         | 150,445                   | 203,461       | 160,565                   | 131,159  | 216,312    |  |
| Discontinued operations:   |  |            |                 |                           |               |                           |  |            |  |
| Impairment loss from discontinued operations   | _  | _          | _               | _                         | _             | _                         | _  | _          |  |
| Gain on forgiveness of debt from discontinued operations                                       | _  | _          | _               | _                         | _             | _                         | _  | _          |  |
| Gains on sales of real estate from discontinued operations                                     |  |            |                 |                           |               |                           |  |            |  |
| Income from continuing operations  | 176,009  | 185,241    | 141,370         | 150,445                   | 203,461       | 160,565                   | 131,159  | 216,312    |  |
| Add:   |  |            |                 |                           |               |                           |  |            |  |
| (Gains) losses from early extinguishments of debt  | 1,530  | 16,490     | 28,010          | _                         | _             | _                         | _  | _          |  |
| Losses from interest rate contracts  | _  | _          | _               | _                         | _             | _                         | _  | _          |  |
| Interest expense   | 102,880  | 100,378    | 106,471         | 95,366                    | 102,357       | 92,204                    | 101,009  | 90,220     |  |
| Depreciation and amortization expense  | 169,897  | 165,439    | 165,862         | 157,996                   | 177,411       | 156,417                   | 164,594  | 165,797    |  |
| Impairment loss  | _  | 11,812     | _               | _                         |               |                           | 24,038   | _          |  |
| Transaction costs  | 569  | 195        | 538             | 914                       | 417           | 474                       | 460  | 21         |  |
| Payroll and related costs from management services contracts                                   | 2,159  | 2,219      | 2,429           | 2,516                     | 2,403         | 1,970                     | 3,395  | 2,885      |  |
| General and administrative expense   | 32,797   | 27,683     | 31,147          | 29,677                    | 35,071        | 28,468                    | 41,762   | 35,894     |  |
| Subtract:  |  |            |                 |                           |               |                           |  |            |  |
| (Gains) losses from investments in securities  | (2,177)  | 3,319      | (106)           | (1,075)                   | (1,165)       | (505)                     | (2,969)  | 126        |  |
| Interest and other income  | (4,393)  | (3,774)    | (7,178)         | (2,822)                   | (3,615)       | (2,579)                   | (3,753)  | (1,648)    |  |
| (Gains) losses on sales of real estate   | 57   | (59,804)   | 15              | (7,863)                   | (1,686)       | (18,292)                  | 905  | (96,397)   |  |
| Gains on consolidation of joint ventures   | _  | _          | _               | _                         | _             | _                         | _  | _          |  |
| Gains on sale of investment in unconsolidated joint venture                                    | _  | _          | _               | _                         | _             | _                         | _  | _          |  |
| (Income) loss from unconsolidated joint ventures   | 936  | (5,305)    | 649             | 4,314                     | (47,964)      | (769)                     | (213)  | (461)      |  |
| Direct reimbursements of payroll and related costs from management services contracts          | (2,159)  | (2,219)    | (2,429)         | (2,516)                   | (2,403)       | (1,970)                   | (3,395)  | (2,885)    |  |
| Development and management services revenue  | (10.473)                                       | (12.195)   | (10.303)        | (15.254)                  | (9.986)       | (9.305)                   | (9.277)  | (8.405)    |  |
| Net Operating Income ("NOI")   | 467,632  | 429,479    | 456,475         | 411,698                   | 454,301       | 406,678                   | 447,715  | 401,459    |  |
| Subtract:  |  |            |                 |                           |               |                           |  |            |  |
| Straight-line rent   | (40,460)                                       | (1,830)    | (20,123)        | 848                       | (17,017)      | (19,972)                  | (22,483)                                       | (27,101)   |  |
| Fair value lease revenue   | (2,965)  | (6,076)    | (4,961)         | (6,053)                   | (6,012)       | (6,092)                   | (6,248)  | (5,590)    |  |
| Termination income   | (1,397)  | (4,775)    | (1,960)         | (1,350)                   | (4,910)       | (718)                     | (6,936)  | (1,362)    |  |
| Add:   |  |            |                 |                           |               |                           |  |            |  |
| Straight-line ground rent expense adjustment <sup>2</sup>                                      | 843  | 887        | 843             | 887                       | 843           | 887                       | 855  | 898        |  |
| Lease transaction costs that qualify as rent inducements                                       | 2.170  | 3.989      | 2.140           | 3.866                     | 1.438         | 521                       | 879  | 316        |  |
| NOI - cash   | 425,823  | 421,674    | 432,414         | 409,896                   | 428,643       | 381,304                   | 413,782  | 368,620    |  |
| Subtract:  |  |            |                 |                           |               |                           |  |            |  |
| NOI - cash from non Same Properties (excluding termination income)                             | (31.389)                                       | (24.316)   | (31.571)        | (26.007)                  | (22.843)      | (8.703)                   | (18.783)                                       | (6.026)    |  |
| Same Property NOI - cash (excluding termination income)  | 394,434  | 397,358    | 400,843         | 383,889                   | 405,800       | 372,601                   | 394,999  | 362,594    |  |
| Subtract:  |  |            |                 |                           |               |                           |  |            |  |
| Partners' share of NOI - cash from consolidated JVs (excluding termination income)             | (41,197)                                       | (43,416)   | (42,930)        | (43,922)                  | (41,862)      | (38,408)                  | (42,802)                                       | (38,108)   |  |
| Add:   |  |            |                 |                           |               |                           |  |            |  |
| Partners' share of NOI - cash from non Same Properties from consolidated JVs (excluding        | 070  | 054        | 000             | 004                       | 004           | 450                       | 044  | 400        |  |
| termination income)  | 273  | 854        | 263             | 834                       | 334           | 153                       | 641  | 109        |  |
| BXP's share of NOI - cash from unconsolidated JVs (excluding termination income)               | 24,590   | 20,458     | 20,012          | 18,697                    | 20,357        | 13,516                    | 21,500   | 14,071     |  |
| Subtract:  |  |            |                 |                           |               |                           |  |            |  |
| BXP's share of NOI - cash from non Same Properties from unconsolidated JVs (excluding          | (F.040)  | (4.044)    | (F 740)         | (F 405)                   | (7.004)       | (4.004)                   | /F 200\  | (007)      |  |
| termination income)  | (5,012)  | (1,641)    | (5,713)         | (5,405)                   | (7,384)       | (1,834)                   | (5,398)  | (907)      |  |
| BXP's Share of Same Property NOI - cash (excluding termination income)                         | \$ 373,088                                     | \$ 373,613 | \$ 372,475      | \$ 354,093                | \$ 377,245    | \$ 346,028                | \$ 368,940                                     | \$ 337,759 |  |



|  | For the three months ended         For the three months ended           31-Dec-18         31-Dec-17         30-Sep-18         30-Sep-18 |                  | nonths ended<br>30-Sep-17 |                    |                     |                  | For the three months ended<br>31-Mar-18 31-Mar-17 |                  |  |
|--|---|------------------|---------------------------|--------------------|---------------------|------------------|---|------------------|--|
| Net income (loss) attributable to Boston Properties, Inc. common shareholders  | \$ 148,529  | \$ 103,829       | \$ 119,118                | \$ 117,337         | \$ 128,681          | \$ 133,709       | \$ 176,021  | \$ 97,083        |  |
| Preferred dividends  | 2.625   | 2.625            | 2.625                     | 2.625              | 2.625               | 2.625            | 2.625   | 2.625            |  |
| Net income (loss) attributable to Boston Properties, Inc.  | 151,154   | 106,454          | 121,743                   | 119,962            | 131,306             | 136,334          | 178,646   | 99,708           |  |
| Net income attributable to noncontrolling interests:   |   |                  |                           |                    |                     |                  |   |                  |  |
| Noncontrolling interest in discontinued operations - common units of the Operating Partnership   | _   | _                | _                         | _                  | _                   | _                | _   | _                |  |
| Noncontrolling interest - common units of the Operating Partnership  | 17,662  | 11,884           | 13,852                    | 13,402             | 14,859              | 15,473           | 20,432  | 11,432           |  |
| Noncontrolling interest - redeemable preferred units of the Operating Partnership  |   |                  |                           |                    |                     |                  |   |                  |  |
| Noncontrolling interest in property partnerships   | 16.425  | 13.865           | 14.850                    | 14.340             | 14.400              | 15.203           | 17.234  | 4.424            |  |
| Net income   | 185,241   | 132,203          | 150,445                   | 147,704            | 160,565             | 167,010          | 216,312   | 115,564          |  |
| Discontinued operations:   |   |                  |                           |                    |                     |                  |   |                  |  |
| Impairment loss from discontinued operations   | _   | _                | _                         | _                  | _                   | _                | _   | _                |  |
| Gain on forgiveness of debt from discontinued operations   | _   | _                | _                         | _                  | _                   | _                | _   | _                |  |
| Gains on sales of real estate from discontinued operations   | _   | _                | _                         | _                  | _                   | _                | _   | _                |  |
| Income (loss) from discontinued operations   | 405.044   | 100.000          | 450.445                   | 4 47 70 4          | 100 505             | 107.010          |   | 445.504          |  |
| Income from continuing operations  | 185,241   | 132,203          | 150,445                   | 147,704            | 160,565             | 167,010          | 216,312   | 115,564          |  |
| Add:   | 40.400  | 40.050           |                           |                    |                     | (4.4.05.4)       |   |                  |  |
| (Gains) losses from early extinguishments of debt  | 16,490  | 13,858           | _                         | _                  | _                   | (14,354)         |   |                  |  |
| Losses from interest rate contracts  | 100.378   | 91.772           | —<br>0F 266               | 92.032             | 92.204              | 95.143           | 00.220  | 95.534           |  |
| Interest expense   |   |                  | 95,366                    |                    |                     |                  | 90,220  |                  |  |
| Depreciation and amortization expense  | 165,439   | 154,259          | 157,996                   | 152,164            | 156,417             | 151,919          | 165,797   | 159,205          |  |
| Impairment loss  | 11,812  | 96               | 914                       | 239                | 474                 | 299              | 21  | 34               |  |
| Transaction costs  | 195   | 90               |                           | 239                |                     | 299              |   | 34               |  |
| Payroll and related costs from management services contracts  General and administrative expense   | 2,219<br>27,683   | 29.396           | 2,516<br>29,677           | 25.792             | 1,970<br>28,468     | 27.141           | 2,885<br>35,894                                   | 31,386           |  |
| Subtract:  | 21,003  | 29,390           | 29,077                    | 25,792             | 20,400              | 27,141           | 35,694  | 31,300           |  |
|  | 2.240   | (000)            | (4.075)                   | (044)              | (505)               | (720)            | 100   | (4.040)          |  |
| (Gains) losses from investments in securities Interest and other income  | 3,319<br>(3,774)  | (962)            | (1,075)<br>(2,822)        | (944)              | (505)               | (730)<br>(1,504) | 126   | (1,042)<br>(614) |  |
| Gains on sales of real estate  | (59,804)  | (2,336)<br>(872) | (7,863)                   | (1,329)<br>(2,891) | (2,579)<br>(18,292) | (3,767)          | (1,648)<br>(96,397)                               | (133)            |  |
|  | (59,604)  | (672)            | (7,003)                   | (2,091)            | (10,292)            | (3,707)          | (90,397)  | (133)            |  |
| Gains on consolidation of joint ventures Gains on sale of investment in unconsolidated joint venture   | _   |                  | _                         | _                  |                     |                  |   | _                |  |
| (Income) loss from unconsolidated joint ventures   | (5,305)   | (4,197)          | 4,313                     | (843)              | (769)               | (3,108)          | (461)   | (3,084)          |  |
| Direct reimbursements of payroll and related costs from management services contracts  | (2,219)   | (4, 197)         | (2,516)                   | (043)              | (1,970)             | (3,100)          | (2,885)   | (3,004)          |  |
| Development and management services revenue  | (12,195)  | (9.957)          | (15.253)                  | (10,811)           | (9.305)             | (7.365)          | (8,405)   | (6,472)          |  |
| Net Operating Income ("NOI")   | 429,479   | 403,260          | 411,698                   | 401,113            | 406,678             | 410,684          | 401,459   | 390,378          |  |
| Subtract:  | 720,710   | 400,200          | 411,000                   | 401,110            | 400,070             | 410,004          | 401,433   | 330,370          |  |
| Straight-line rent   | (1,830)   | (22,323)         | 848                       | (16,105)           | (19,972)            | (3,060)          | (27,101)  | (12,023)         |  |
| Fair value lease revenue   | (6,076)   | (5,655)          | (6,053)                   | (5,781)            | (6,092)             | (5,464)          | (5,590)   | (5,390)          |  |
| Termination income   | (4,775)   | (756)            | (1,350)                   | (4,783)            | (718)               | (13,601)         | (1,362)   | (3,918)          |  |
| Add:   | (4,110)   | (100)            | (1,000)                   | (4,700)            | (710)               | (10,001)         | (1,002)   | (0,010)          |  |
| Straight-line ground rent expense adjustment <sup>2</sup>  | 887   | 929              | 887                       | 929                | 887                 | 929              | 898   | 941              |  |
| Lease transaction costs that qualify as rent inducements   | 3.989   | 225              | 3.866                     | (102)              | 521                 | 115              | 316   | 682              |  |
| NOI - cash   | 421,674   | 375,680          | 409,896                   | 375,271            | 381,304             | 389,603          | 368,620   | 370,670          |  |
| Subtract:  | ,,  | ,                | ,                         | ,                  | ,                   | ,                | ,   | ,                |  |
| NOI - cash from non Same Properties (excluding termination income)   | (23.135)  | (6,629)          | (26.602)                  | (2.135)            | (10.207)            | 105              | (6.915)   | (1.922)          |  |
| Same Property NOI - cash (excluding termination income)  | 398,539   | 369.051          | 383,294                   | 373,136            | 371,097             | 389,708          | 361,705   | 368,748          |  |
| Subtract:  |   |                  |                           |                    |                     |                  |   |                  |  |
| Partners' share of NOI - cash from consolidated JVs (excluding termination income)   | (43,416)  | (38,390)         | (43,922)                  | (38,758)           | (39,865)            | (45,314)         | (39,770)  | (41,051)         |  |
| Add:   |   |                  |                           |                    |                     |                  |   |                  |  |
| Partners' share of NOI - cash from non Same Properties from consolidated JVs (excluding termination income and after priority allocation and income allocation to private REIT | 854   | (6)              | 834                       | (596)              | 189                 | (882)            | 313   | (279)            |  |
| shareholders)  |   | , ,              |                           | , ,                |                     | , ,              |   | , ,              |  |
| BXP's share of NOI - cash from unconsolidated JVs (excluding termination income)   | 20,458  | 13,346           | 18,697                    | 12,543             | 13,516              | 13,105           | 14,071  | 11,442           |  |
| Subtract:  |   |                  |                           |                    |                     |                  |   |                  |  |
| BXP's share of NOI - cash from non Same Properties from unconsolidated JVs (excluding termination income)  | (5,332)   | (52)             | (3,845)                   |                    | (25)                |                  | (766)   |                  |  |
| BXP's Share of Same Property NOI - cash (excluding termination income)   | \$ 371.103  | \$ 343.949       | \$ 355.058                | \$ 346.325         | \$ 344.912          | \$ 356.617       | \$ 335,553  | \$ 338.860<br>83 |  |



|  | For the three months ended |            | For the three months ended |            | For the three months ended |            | For the three months ended |                  |
|--|----------------------------|------------|----------------------------|------------|----------------------------|------------|----------------------------|------------------|
|  | 31-Dec-17                  | 30-Dec-16  | 30-Sep-17                  | 30-Sep-16  | 30-Jun-17                  | 30-Jun-16  | 31-Mar-17                  | 31-Mar-16        |
| Net income (loss) attributable to Boston Properties, Inc. common shareholders  | \$ 103,829                 | \$ 147,214 | \$ 117,337                 | \$ 76,753  | \$ 133,709                 | \$ 96,597  | \$ 97,083                  | \$ 181.747       |
| Preferred dividends  | 2.625                      | 2.704      | 2,625                      | 2.589      | 2.625                      | 2.589      | 2.625                      | 2.618            |
| Net income (loss) attributable to Boston Properties, Inc.  | 106,454                    | 149,918    | 119,962                    | 79,342     | 136,334                    | 99,186     | 99,708                     | 184,365          |
| Net income attributable to noncontrolling interests:   |                            |            |                            |            |                            |            |                            |                  |
| Noncontrolling interest in discontinued operations - common units of the Operating Partnership   |                            |            | _                          | _          | _                          | _          | _                          | _                |
| Noncontrolling interest - common units of the Operating Partnership  | 11,884                     | 17,097     | 13,402                     | 9,387      | 15,473                     | 11,357     | 11,432                     | 21,393           |
| Noncontrolling interest - redeemable preferred units of the Operating Partnership  |                            |            |                            |            |                            |            |                            |                  |
| Noncontrolling interest in property partnerships   | 13.865                     | (2.121)    | 14.340                     | (17.225)   | 15.203                     | 6.814      | 4.424                      | 10.464           |
| Net income   | 132,203                    | 164,894    | 147,704                    | 71,504     | 167,010                    | 117,357    | 115,564                    | 216,222          |
| Discontinued operations:  Impairment loss from discontinued operations   |                            |            |                            |            |                            |            |                            |                  |
| Gain on forgiveness of debt from discontinued operations   |                            |            |                            |            |                            |            |                            |                  |
| Gains on sales of real estate from discontinued operations   |                            |            |                            |            |                            |            |                            |                  |
| Income (loss) from discontinued operations   | _                          | _          | _                          | _          | _                          | _          | _                          | _                |
| Income from continuing operations  | 132,203                    | 164,894    | 147,704                    | 71,504     | 167,010                    | 117,357    | 115,564                    | 216,222          |
| Add:   |                            |            |                            |            |                            |            |                            |                  |
| (Gains) losses from early extinguishments of debt  | 13,858                     | _          | _                          | 371        | (14,354)                   | _          | _                          | _                |
| Losses from interest rate contracts  | _                          | _          | _                          | 140        | _                          | _          | _                          | _                |
| Interest expense   | 91,772                     | 97,896     | 92,032                     | 104,641    | 95,143                     | 105,003    | 95,534                     | 105,309          |
| Depreciation and amortization expense  | 154,259                    | 178,032    | 152,164                    | 203,748    | 151,919                    | 153,175    | 159,205                    | 159,448          |
| Impairment loss  |                            |            |                            | 1,783      |                            |            |                            |                  |
| Transaction costs  | 96                         | 1,200      | 239                        | 249        | 299                        | 913        | 34                         | 25               |
| Direct reimbursements of payroll and related costs from management services contracts  |                            |            |                            |            | 07.444                     |            |                            |                  |
| General and administrative expense Subtract:   | 29,396                     | 25,293     | 25,792                     | 25,165     | 27,141                     | 25,418     | 31,386                     | 29,353           |
| (Gains) losses from investments in securities  | (962)                      | (560)      | (944)                      | (976)      | (730)                      | (478)      | (1.042)                    | (259)            |
| Interest and other income  | (2,336)                    | (573)      | (1,329)                    | (3,628)    | (1,504)                    | (1,524)    | (614)                      | (1.505)          |
| Gains on sales of real estate  | (872)                      | _          | (2,891)                    | (12,983)   | (3,767)                    | (1,021)    | (133)                      | (67,623)         |
| Gains on consolidation of joint ventures   | (0.2)                      |            | (2,00.)                    | (12,000)   | (0,,                       | _          | _                          | (07,020)         |
| Gains on sale of investment in unconsolidated joint venture  | _                          | (59,370)   | _                          | _          | _                          | _          | _                          | _                |
| (Income) loss from unconsolidated joint ventures   | (4,197)                    | (2,585)    | (843)                      | (1,464)    | (3,108)                    | (2,234)    | (3,084)                    | (1,791)          |
| Direct reimbursements of payroll and related costs from management services contracts  | _                          | _          | _                          | _          | _                          | _          | _                          | _                |
| Development and management services revenue  | (9,957)                    | (9,698)    | (10,811)                   | (6,364)    | (7,365)                    | (5,533)    | (6,472)                    | (6,689)          |
| Net Operating Income ("NOI")   | 403,260                    | 394,529    | 401,113                    | 382,186    | 410,684                    | 392,097    | 390,378                    | 432,490          |
| Subtract:  |                            |            |                            |            |                            |            |                            |                  |
| Straight-line rent   | (22,323)                   | (14,711)   | (16,105)                   | (11,107)   | (3,060)                    | 6,503      | (12,023)                   | (14,424)         |
| Fair value lease revenue   | (5,655)                    | (6,840)    | (5,781)                    | (6,547)    | (5,464)                    | (8,808)    | (5,390)                    | (8,186)          |
| Termination income Add:  | (756)                      | (504)      | (4,783)                    | 170        | (13,601)                   | (7,654)    | (3,918)                    | (51,306)         |
| Straight-line ground rent expense adjustment <sup>2</sup>  | 929                        | 971        | 929                        | 971        | 929                        | 971        | 941                        | 982              |
| Lease transaction costs that qualify as rent inducements   | 225_                       | 487        | (102)                      | 861        | 115_                       | 2.200      | 682                        | 5,305            |
| NOI - cash (excluding termination income)  | 375,680                    | 373,932    | 375,271                    | 366,534    | 389,603                    | 385,309    | 370,670                    | 364,861          |
| Subtract:  |                            |            |                            |            |                            |            |                            |                  |
| NOI - cash from non Same Properties (excluding termination income)   | (6.884)                    | (23)       | (467)                      | 532        | (6.818)                    | (19.492)   | (8.187)                    | (10.625)         |
| Same Property NOI - cash (excluding termination income)  | 368,796                    | 373,909    | 374,804                    | 367,066    | 382,785                    | 365,817    | 362,483                    | 354,236          |
| Subtract:  |                            |            |                            |            |                            |            |                            |                  |
| Partners' share of NOI - cash from consolidated JVs (excluding termination income)   | (40,084)                   | (40,655)   | (40,283)                   | (39,901)   | (45,314)                   | (40,415)   | (41,051)                   | (41,703)         |
| Add:   |                            |            |                            |            |                            |            |                            |                  |
| Partners' share of NOI - cash from non Same Properties from consolidated JVs (excluding termination income and after priority allocation and income allocation to private REIT |                            |            |                            |            |                            |            |                            |                  |
| shareholders)  | 192                        | (600)      | (589)                      | (231)      | (882)                      | 1,577      | (279)                      | 1,571            |
| BXP's share of NOI - cash from unconsolidated JVs (excluding termination income)   | 13,557                     | 10,602     | 12,708                     | 10,647     | 13,182                     | 8,881      | 11,537                     | 9,109            |
| Subtract:  | -,,                        |            | ,                          |            |                            | -,         | ,                          | -,               |
| BXP's share of NOI - cash from non Same Properties from unconsolidated JVs (excluding  |                            | (153)      | (494)                      | (696)      | (5,188)                    | (689)      | (4,322)                    | (1,382)          |
| termination income)  |                            |            |                            |            |                            |            |                            |                  |
| BXP's Share of Same Property NOI - cash (excluding termination income)   | \$ 342.461                 | \$ 343,103 | \$ 346.146                 | \$ 336.885 | \$ 344.583                 | \$ 335.171 | \$ 328.368                 | \$ 321.831<br>84 |
|  |                            |            |                            |            |                            |            |                            | · .              |



|  | For the three months ended |                    | For the three months ended |            | For the three months ended |            | For the three months ended |                    |
|--|----------------------------|--------------------|----------------------------|------------|----------------------------|------------|----------------------------|--------------------|
|  | 31-Dec-16                  | 30-Dec-15          | 30-Sep-16                  | 30-Sep-15  | 30-Jun-16                  | 30-Jun-15  | 31-Mar-16                  | 31-Mar-15          |
| Net income (loss) attributable to Boston Properties, Inc. common shareholders  | \$ 147,214                 | \$ 137.851         | \$ 76,753                  | \$ 184,082 | \$ 96,597                  | \$ 79,460  | \$ 181,747                 | \$ 171.182         |
| Preferred dividends  | 2.704                      | 2.646              | 2,589                      | 2.647      | 2.589                      | 2.618      | 2.618                      | 2,589              |
| Net income (loss) attributable to Boston Properties, Inc.  | 149,918                    | 140,497            | 79,342                     | 186,729    | 99,186                     | 82,078     | 184,365                    | 173,771            |
| Net income attributable to noncontrolling interests:   |                            |                    |                            |            |                            |            |                            |                    |
| Noncontrolling interest in discontinued operations - common units of the Operating Partnership   | _                          | _                  | _                          | _          | _                          | _          | _                          | _                  |
| Noncontrolling interest - common units of the Operating Partnership  | 17,097                     | 16,098             | 9,387                      | 21,302     | 11,357                     | 9,394      | 21,393                     | 20,188             |
| Noncontrolling interest - redeemable preferred units of the Operating Partnership  | _                          | _                  | _                          | _          | _                          | 3          | _                          | 3                  |
| Noncontrolling interest in property partnerships   | (2.121)                    | 10.143             | (17.225)                   | 115.240    | 6.814                      | 9.264      | 10.464                     | 15.208             |
| Net income   | 164,894                    | 166,738            | 71,504                     | 323,271    | 117,357                    | 100,739    | 216,222                    | 209,170            |
| Discontinued operations:   |                            |                    |                            |            |                            |            |                            |                    |
| Impairment loss from discontinued operations   | _                          | _                  | _                          | _          | _                          | _          | _                          | _                  |
| Gain on forgiveness of debt from discontinued operations   | _                          | _                  | _                          | _          | _                          | _          | _                          | _                  |
| Gains on sales of real estate from discontinued operations Income (loss) from discontinued operations  | _                          | _                  | _                          | _          | _                          | _          | _                          | _                  |
| Income from continuing operations  | 164.894                    | 166.738            | 71,504                     | 323,271    | 117,357                    | 100.739    | 216,222                    | 209.170            |
| Add:   | 104,034                    | 100,730            | 7 1,504                    | 020,211    | 117,557                    | 100,700    | 210,222                    | 203,170            |
| (Gains) losses from early extinguishments of debt  | _                          | 22,040             | 371                        | _          | _                          |            | _                          | _                  |
| Losses from interest rate contracts  | _                          |                    | 140                        | _          | _                          | _          | _                          | _                  |
| Interest expense   | 97.896                     | 106,178            | 104,641                    | 108.727    | 105,003                    | 108,534    | 105,309                    | 108.757            |
| Depreciation and amortization expense  | 178,032                    | 164,460            | 203,748                    | 153,015    | 153,175                    | 167,844    | 159,448                    | 154,223            |
| Impairment loss  | _                          | _                  | 1,783                      | _          | _                          | _          | _                          | _                  |
| Transaction costs  | 1,200                      | 470                | 249                        | 254        | 913                        | 208        | 25                         | 327                |
| Direct reimbursements of payroll and related costs from management services contracts  | _                          | _                  | _                          | _          | _                          | _          | _                          | _                  |
| General and administrative expense   | 25,293                     | 24,300             | 25,165                     | 20,944     | 25,418                     | 22,284     | 29,353                     | 28,791             |
| Subtract:  |                            |                    |                            | _          |                            |            |                            |                    |
| (Gains) losses from investments in securities  | (560)                      | (493)              | (976)                      | 1,515      | (478)                      | 24         | (259)                      | (393)              |
| Interest and other income  | (573)                      | (440)              | (3,628)                    | (3,637)    | (1,524)                    | (1,293)    | (1,505)                    | (1,407)            |
| Gains on sales of real estate  | _                          | (81,332)           | (12,983)                   | (199,479)  | _                          |            | (67,623)                   | (95,084)           |
| Gains on consolidation of joint ventures   | _                          | _                  | _                          | _          | _                          | _          | _                          | _                  |
| Gains on sale of investment in unconsolidated joint venture  | (59,370)                   |                    | _                          | _          |                            | _          |                            | _                  |
| (Income) loss from unconsolidated joint ventures   | (2,585)                    | (2,211)            | (1,464)                    | (2,647)    | (2,234)                    | (3,078)    | (1,791)                    | (14,834)           |
| Direct reimbursements of payroll and related costs from management services contracts  | (0.608)                    | (6.450)            | (6.264)                    | /F 012\    | /F F22)                    | (4.062)    | (6,690)                    | /F 220\            |
| Development and management services revenue  | (9,698)<br>394,529         | (6,452)<br>393,258 | (6,364)                    | (5,912)    | (5,533)                    | (4,862)    | (6,689)                    | (5,328)<br>384,222 |
| Net Operating Income ("NOI") Subtract:   | 394,529                    | 393,230            | 382,186                    | 396,051    | 392,097                    | 390,400    | 432,490                    | 304,222            |
| Straight-line rent   | (14,711)                   | (19,623)           | (11,107)                   | (15,992)   | 6,503                      | (18,454)   | (14,424)                   | (25,928)           |
| Fair value lease revenue   | (6,840)                    | (7,450)            | (6,547)                    | (8,838)    | (8,808)                    | (9,648)    | (8,186)                    | (9,962)            |
| Termination income   | (504)                      | (7,701)            | 170                        | (9,589)    | (7,654)                    | (6,680)    | (51,306)                   | (14,924)           |
| Add:   | (/                         | (.,,               |                            | (-,)       | (-,,                       | (-,)       | (,)                        | (,== /             |
| Straight-line ground rent expense adjustment <sup>2</sup>  | 998                        | (3,983)            | 1,031                      | 891        | 935                        | 1,106      | 987                        | 1,196              |
| Lease transaction costs that qualify as rent inducements   | 487                        | 1.939              | 861                        | 1.911      | 2,200                      | 4.285      | 5.305                      | 4.532              |
| NOI - cash (excluding termination income)  | 373,959                    | 356,440            | 366,594                    | 364,434    | 385,273                    | 361,009    | 364,866                    | 339,136            |
| Subtract:  |                            |                    |                            |            |                            |            |                            |                    |
| NOI - cash from non Same Properties (excluding termination income)   | (12.840)                   | (9.765)            | (12.000)                   | (13.240)   | (18.515)                   | (8.935)    | (9.792)                    | (9.615)            |
| Same Property NOI - cash (excluding termination income)  | 361,119                    | 346,675            | 354,594                    | 351,194    | 366,758                    | 352,074    | 355,074                    | 329,521            |
| Subtract:  |                            |                    |                            |            |                            |            |                            |                    |
| Partners' share of NOI - cash from consolidated JVs (excluding termination income)   | (40,655)                   | (41,303)           | (39,901)                   | (47,897)   | (40,415)                   | (48,282)   | (41,703)                   | (48,403)           |
| Add:   |                            |                    |                            |            |                            |            |                            |                    |
| Partners' share of NOI - cash from non Same Properties from consolidated JVs (excluding termination income and after priority allocation and income allocation to private REIT |                            |                    |                            |            |                            |            |                            |                    |
| shareholders)  | (601)                      | 1,684              | (231)                      | 5,290      | _                          | 4,808      | _                          | 5,084              |
| BXP's share of NOI - cash from unconsolidated JVs (excluding termination income)   | 10,602                     | 9,396              | 10,647                     | 11,145     | 8,881                      | 11,207     | 9,109                      | 14,934             |
| Subtract:  | ,                          | -,                 | ,                          | ,          | -, '                       | ,          | -,0                        | ,                  |
| BXP's share of NOI - cash from non Same Properties from unconsolidated JVs (excluding  | (2.407)                    | (4.206)            | (2.024)                    | (000)      | (222)                      |            | (312)                      |                    |
| termination income)  | (3,487)                    | (1,286)            | (2,924)                    | (899)      | (322)                      |            |                            |                    |
| BXP's Share of Same Property NOI - cash (excluding termination income)   | \$ 326.978                 | \$ 315.166         | \$ 322.185                 | \$ 318.833 | \$ 334.902                 | \$ 319.807 | \$ 322.168                 | \$ 301.136         |
|  |                            |                    |                            |            |                            |            |                            | 00                 |



- For the three months ended September 30, 2019, excludes the straight-line impact of approximately \$(36.9) million for Straight-line rent, \$(14.7) million for Partners' share of NOI cash from consolidated JV (excluding termination income) and \$(22.2) million for BXP's Share of Same Property NOI cash (excluding termination income) in connection with the deferred revenue received from a tenant. The tenant paid for improvements to a long-lived asset of the Company resulting in deferred revenue for the period until the asset was substantially complete, which occurred in the third quarter 2019.
- <sup>2</sup> In light of the front-ended, uneven rental payments required by the Company's 99-year ground and air rights lease for the 100 Clarendon Street garage and Back Bay Transit Station in Boston, MA, and to make period-to-period comparisons more meaningful to investors, the adjustment does not include the straight-line impact of approximately \$173 and \$168 for the three months ended December 31, 2019 and 2018, respectively; \$176 and \$175 for the three months ended September 30, 2019 and 2018, respectively; \$120 and \$146 for the three months ended March 31, 2019 and 2018, respectively; \$168 and \$13, 2019 and 2017, respectively; \$175 and \$13, 2019 and 2017, respectively; \$175 and \$13, 2019 and 2017, respectively; \$175 and \$13, 2018 and 2017, respectively; \$175 and \$13, 2018 and 2017, respectively; \$130 and \$13, 2019 and 2017, respectively; \$175 and \$13, 2018 and 2017, respectively; \$130 and \$13, 2017 and 2016, respectively; \$130 and \$1