Boston Properties Announces Fourth Quarter 2011 Results

January 31, 2012 5:49 PM ET

Reports diluted FFO per share of \$1.21

Reports diluted EPS of \$0.69

BOSTON--(BUSINESS WIRE)--Jan. 31, 2012-- Boston Properties, Inc. (NYSE: BXP), a real estate investment trust, reported results today for the fourth quarter ended December 31, 2011.

Results for the quarter ended December 31, 2011

Funds from Operations (FFO) for the quarter ended December 31, 2011 were \$179.3 million, or \$1.21 per share basic and \$1.21 per share diluted. This compares to FFO for the quarter ended December 31, 2010 of \$89.9 million, or \$0.64 per share basic and \$0.64 per share diluted. FFO for the quarter ended December 31, 2010 includes \$(0.50) per share on a diluted basis related to the losses from early extinguishments of debt totaling approximately \$81.7 million primarily associated with the Company's Operating Partnership's redemption of \$700.0 million in aggregate principal amount of its 6.25% senior notes due 2013 and the repurchase of \$50.0 million aggregate principal amount of its 2.875% exchangeable senior notes due 2037. The weighted average number of basic and diluted shares outstanding totaled 147,732,138 and 149,435,490, respectively, for the quarter ended December 31, 2010.

Net income (loss) available to common shareholders was \$101.6 million for the quarter ended December 31, 2011, compared to \$(12.9) million for the quarter ended December 31, 2010. Net income (loss) available to common shareholders per share (EPS) for the quarter ended December 31, 2011 was \$0.69 basic and \$0.69 on a diluted basis. This compares to EPS for the fourth quarter of 2010 of \$(0.09) basic and \$(0.09) on a diluted basis.

Results for the year ended December 31, 2011

FFO for the year ended December 31, 2011 was \$711.0 million, or \$4.88 per share basic and \$4.84 per share diluted. This compares to FFO for the year ended December 31, 2010 of \$547.4 million, or \$3.93 per share basic and \$3.90 per share diluted. The weighted average number of basic and diluted shares outstanding totaled 145,693,488 and 147,679,439, respectively, for the year ended December 31, 2011 and 139,439,637 and 141,518,065, respectively, for the year ended December 31, 2010.

Net income available to common shareholders was \$272.7 million for the year ended December 31, 2011, compared to \$159.1 million for the year ended December 31, 2010. Net income available to common shareholders per share (EPS) for the year ended December 31, 2011 was \$1.87 basic and \$1.86 on a diluted basis. This compares to EPS for the year ended December 31, 2010 of \$1.14 basic and \$1.14 on a diluted basis.

The reported results are unaudited and there can be no assurance that the results will not vary from the final information for the quarter and year ended December 31, 2011. In the opinion of management, all adjustments considered necessary for a fair presentation of these reported results have been made.

As of December 31, 2011, the Company's portfolio consisted of 153 properties, comprised primarily of Class A office space, one hotel, three residential properties and three retail properties, aggregating approximately 42.2 million square feet, including seven properties under construction totaling 2.6 million square feet. In addition, the Company has structured parking for vehicles containing approximately 15.1 million square feet. The overall percentage of leased space for the 143 properties in service (excluding the two in-service residential properties and the hotel) as of December 31, 2011 was 91.3%.

Significant events during the fourth quarter included:

• On October 14, 2011, an unconsolidated joint venture in which the Company has a 30% interest obtained construction financing totaling \$107.0 million collateralized by its 500 North Capitol Street, NW redevelopment project located in Washington, DC. The construction financing bears interest at a variable rate equal to LIBOR plus 1.65% per annum and matures on October 14, 2014 with two, one-year extension options, subject to certain conditions. At closing, approximately

\$33.3 million was drawn to fund the repayment of the existing mortgage loan totaling \$22.0 million and approximately \$11.3 million of previously incurred development costs.

- On October 25, 2011, an unconsolidated joint venture in which the Company has a 60% interest completed the sale of Two Grand Central Tower located in New York City for approximately \$401.0 million, including the assumption by the buyer of approximately \$176.6 million of mortgage indebtedness. Net cash proceeds totaled approximately \$210.0 million, of which the Company's share was approximately \$126.0 million, after the payment of transaction costs of approximately \$14.4 million. Two Grand Central Tower is an approximately 650,000 net rentable square foot Class A office tower. The Company had previously recognized an impairment loss on its investment in the unconsolidated joint venture totaling approximately \$74.3 million. As a result, the Company recognized a gain on sale of real estate totaling approximately \$46.2 million, which is included within income from unconsolidated joint ventures in the Company's consolidated statements of operations, but excluded from the Company's calculation of FFO.
- On November 9, 2011, the Company's Operating Partnership repurchased \$50.0 million aggregate principal amount of its 2.875% exchangeable senior notes due 2037, which the holders may require the Operating Partnership to repurchase in February 2012, for approximately \$50.2 million. The repurchased notes had an aggregate carrying value of approximately \$49.6 million, resulting in the recognition of a loss on early extinguishment of debt of approximately \$0.6 million.
- On November 9, 2011, the Company used available cash to repay the mortgage loan collateralized by its Reservoir Place property located in Waltham, Massachusetts totaling \$50.0 million. The mortgage financing bore interest at a variable rate equal to Eurodollar plus 2.20% per annum and was scheduled to mature on July 30, 2014. There was no prepayment penalty. The Company recognized a loss from early extinguishment of debt totaling approximately \$0.5 million consisting of the write-off of unamortized deferred financing costs.
- On November 10, 2011, the Company's Operating Partnership completed a public offering of \$850.0 million in aggregate principal amount of 3.700% senior unsecured notes due 2018. The notes were priced at 99.767% of the principal amount to yield an effective interest rate (including financing fees) of 3.853% to maturity. The notes will mature on November 15, 2018, unless earlier redeemed. The aggregate net proceeds from the offering were approximately \$841.2 million after deducting underwriting discounts and transaction expenses.
- On November 15, 2011, the Company completed and fully placed in-service the office component of its Atlantic Wharf development project located in Boston, Massachusetts. The office component is comprised of approximately 798,000 net rentable square feet and is currently 93% leased. In addition, on November 16, 2011, the Company terminated the construction loan facility collateralized by the office component of its Atlantic Wharf project totaling \$192.5 million. The construction loan facility bore interest at a variable rate equal to LIBOR plus 3.00% per annum and was scheduled to mature on April 21, 2012 with two, one-year extension options, subject to certain conditions. The Company had not drawn any amounts under the facility. The Company recognized a loss from early extinguishment of debt totaling approximately \$0.4 million consisting of the write-off of unamortized deferred financing costs.
- On November 17, 2011, an unconsolidated joint venture in which the Company has a 50% interest obtained construction financing totaling \$19.0 million collateralized by its Annapolis Junction development project located in Annapolis, Maryland. The construction financing bears interest at a variable rate equal to LIBOR plus 1.65% per annum and matures on November 17, 2013 with two, one-year extension options, subject to certain conditions.
- On November 22, 2011, the Company acquired 2440 West El Camino Real located in Mountain View, California for a purchase price of approximately \$71.5 million in cash. 2440 West El Camino Real is an approximately 140,000 net rentable square foot Class A office property that is currently 100% leased. The Company projects this property's 2012 Unleveraged FFO Return to be 7.5% and 2012 Unleveraged Cash Return to be 6.3%. The calculation of these returns and related disclosures are presented on the accompanying table entitled "Projected 2012 Returns on Operating Property Acquisition." There can be no assurance that actual returns will not differ materially from these projections.
- On November 22, 2011, the Company's Value-Added Fund refinanced the mortgage loan collateralized by its Mountain View Technology Park property located in Mountain View, California. The mortgage loan totaling approximately \$24.6 million bore interest at a variable rate equal to LIBOR plus 1.50% per annum and had matured on November 15, 2011. The new mortgage loan totaling \$20.0 million bears interest at a variable rate equal to LIBOR plus 2.50% per annum and matures on November 22, 2014. In connection with the loan refinancing, the joint venture repaid approximately \$4.6 million of the previous mortgage loan utilizing existing cash reserves and the proceeds from a loan from the Company's Operating Partnership. The loan from the Company's Operating Partnership consists of an agreement to lend up to \$6.0 million to the Value-Added Fund, of which approximately \$3.7 million had been advanced as of December 31, 2011. The loan from the Company's Operating Partnership bears interest at a fixed rate of 10.0% per annum and matures on November 22, 2014.
- On December 14, 2011, the Company announced that its Board of Directors declared a regular quarterly cash dividend of \$0.55 per share of common stock for the period from October 1, 2011 to December 31, 2011 payable on January 27, 2012 to shareholders of record as of the close of business on December 31, 2011. This represents an increase of 10.0%

over last quarter's cash dividend of \$0.50 per share.

Transactions completed subsequent to December 31, 2011:

- On January 10, 2012, the Company announced that holders of the 2.875% Exchangeable Senior Notes due 2037 (the "Notes") of its Operating Partnership have the right to surrender their Notes for purchase by the Operating Partnership (the "Put Right") on February 15, 2012. In connection with the Put Right, on January 10, 2012, the Operating Partnership distributed a Put Right Notice to the holders of the Notes and filed a Schedule TO with the Securities and Exchange Commission. The opportunity to exercise the Put Right will expire at 5:00 p.m., New York City time, on February 8, 2012. On January 10, 2012, the Company also announced that the Operating Partnership issued a notice of redemption to the holders of the Notes to redeem, on February 20, 2012 (the "Redemption Date"), all of the Notes outstanding on the Redemption Date. In connection with the redemption, holders of the Notes have the right to exchange their Notes prior to 5:00 p.m., New York City time, on February 16, 2012. Notes with respect to which the Put Right is exercised and subsequently withdrawn prior to the withdrawal deadline) and that are not surrendered for exchange prior to 5:00 p.m., New York City time, on Light is exercised and subsequently withdrawn prior to the withdrawal deadline) and that are not surrendered for exchange prior to 5:00 p.m., New York City time, on the Redemption Date at a redemption price equal to 100% of the principal amount of the Notes plus accrued and unpaid interest thereon to, but excluding, the Redemption Date. As of January 9, 2012, there was approximately \$576,194,000 aggregate principal amount of the Notes outstanding.
- On January 25, 2012, the Company's Compensation Committee approved outperformance awards under the Company's 1997 Stock Option and Incentive Plan to officers and employees of the Company. These awards (the "2012 OPP Awards") are part of a broad-based, long-term incentive compensation program designed to provide the Company's management team with the potential to earn equity awards subject to the Company "outperforming" and creating shareholder value in a pay-for-performance structure. Recipients of 2012 OPP Awards will share in a maximum outperformance pool of \$40.0 million if the total return to shareholders, including both share appreciation and dividends, exceeds absolute and relative hurdles over a three-year measurement period from February 7, 2012 to February 6, 2015. Earned awards are subject to two-years of time-based vesting after the performance measurement date. The Company expects that under the Financial Accounting Standards Board's Accounting Standards Codification ("ASC") 718 "Compensation Stock Compensation" the 2012 OPP Awards will have an aggregate value of approximately \$7.5 million, which amount will be amortized into earnings over the five-year plan period under the graded vesting method and has been reflected in the 2012 guidance below.
- As previously disclosed, the Company notified the master servicer of the non-recourse mortgage loan collateralized by the Company's Montvale Center property located in Gaithersburg, Maryland that the cash flows generated from the property were insufficient to fund debt service payments and capital improvements necessary to lease and operate the property and that the Company was not prepared to fund any cash shortfalls. The Company is not current on making debt service payments and is currently accruing interest at the default interest rate of 9.93% per annum. The loan was originally scheduled to mature on June 6, 2012. However, a receiver has been appointed for the property and the Company expects the property to be transferred to the lender during the first quarter of 2012.

EPS and FFO per Share Guidance:

The Company's guidance for the first quarter and full year 2012 for EPS (diluted) and FFO per share (diluted) is set forth and reconciled below. Except as described below, the estimates reflect management's view of current and future market conditions, including assumptions with respect to rental rates, occupancy levels and the earnings impact of the events referenced in this release and otherwise referenced during the conference call referred to below. The estimates for the first quarter and full year 2012 include, among other things, the anticipated impact on EPS of the transfer of the Company's Montvale Center property located in Gaithersburg, Maryland, which is expected to occur during the first quarter of 2012 and result in a gain on forgiveness of debt of approximately \$0.11 per share. The estimates do not include possible future gains or losses or the impact on operating results from other possible future property acquisitions or dispositions, other possible capital markets activity or possible future impairment charges. EPS estimates may be subject to fluctuations as a result of several factors, including changes in the recognition of depreciation and amortization expense and any gains or losses associated with disposition activity. The Company is not able to assess at this time the potential impact of these factors on projected EPS. By definition, FFO does not include real estate-related depreciation and amortization, impairment losses or gains or losses associated with disposition activities. There can be no assurance that the Company's actual results will not differ materially from the estimates set forth below.

First Quarter 2012Full Year 2012Low - HighLow - High

Projected EPS (diluted)	\$ 0.43 - \$ 0.45	\$ 1.61 - \$ 1.74
Add: Projected Company Share of Real Estate Depreciation and Amortization	0.80 - 0.80	3.15 - 3.15
Less: Projected Company Share of Gains on Sales/Transfers of Real Estate	0.11 - 0.11	0.11 - 0.11
Projected FFO per Share (diluted)	\$ 1.12 - \$ 1.14	\$4.65 - \$4.78

Boston Properties will host a conference call on Wednesday, February 1, 2012 at 10:00 AM Eastern Time, open to the general public, to discuss the fourth quarter and full year 2011 results, the 2012 projections and related assumptions, and other related matters that may be of interest to investors. The number to call for this interactive teleconference is (877) 706-4503 (Domestic) or (281) 913-8731 (International) and entering the passcode 34807645. A replay of the conference call will be available through February 15, 2012, by dialing (855) 859-2056 (Domestic) or (404) 537-3406 (International) and entering the passcode 34807645. There will also be a live audio webcast of the call which may be accessed on the Company's website at www.bostonproperties.com in the Investor Relations section. Shortly after the call a replay of the webcast will be available in the Investor Relations section of the Company's website and archived for up to twelve months following the call.

Additionally, a copy of Boston Properties' fourth quarter 2011 "Supplemental Operating and Financial Data" and this press release are available in the Investor Relations section of the Company's website at <u>www.bostonproperties.com</u>.

Boston Properties is a fully integrated, self-administered and self-managed real estate investment trust that develops, redevelops, acquires, manages, operates and owns a diverse portfolio of Class A office space, one hotel, three residential properties and three retail properties. The Company is one of the largest owners and developers of Class A office properties in the United States, concentrated in five markets – Boston, New York, Princeton, San Francisco and Washington, DC.

This press release contains forward-looking statements within the meaning of the Federal securities laws. You can identify these statements by our use of the words "assumes," "believes," "estimates," "expects," "guidance," "intends," "plans," "projects" and similar expressions that do not relate to historical matters. You should exercise caution in interpreting and relying on forward-looking statements because they involve known and unknown risks, uncertainties and other factors which are, in some cases, beyond Boston Properties' control and could materially affect actual results, performance or achievements. These factors include, without limitation, the Company's ability to satisfy the closing conditions to the pending transactions described above, the ability to enter into new leases or renew leases on favorable terms, dependence on tenants' financial condition, the uncertainties of real estate development, acquisition and disposition activity, the ability to effectively integrate acquisitions, the uncertainty of investing in new markets, the costs and availability of financing, the effectiveness of our interest rate hedging contracts, the ability of our joint venture partners to satisfy their obligations, the effects of local, national and international economic and market conditions (including the impact of the European sovereign debt issues), the effects of acquisitions, dispositions and possible impairment charges on our operating results, the impact of newly adopted accounting principles on the Company's accounting policies and on period-to-period comparisons of financial results, regulatory changes and other risks and uncertainties detailed from time to time in the Company's filings with the Securities and Exchange Commission. Boston Properties does not undertake a duty to update or revise any forward-looking statement, including its guidance for the first quarter and full fiscal year 2012, whether as a result of new information, future events or otherwise.

BOSTON PROPERTIES, INC. CONSOLIDATED BALANCE SHEETS

December 31, December 31, 2011 2010

(in thousands, except for share

	amounts) (unaudited)			
ASSETS				
Real estate Construction in progress Land held for future development Less: accumulated depreciation Total real estate	\$ 12,303,965 818,685 266,822 (2,642,986 10,746,486)	\$ 10,933,977 1,073,402 757,556 (2,323,818 10,441,117)
Cash and cash equivalents Cash held in escrows Investments in securities Tenant and other receivables, net of allowance for doubtful accounts of \$1,766 and \$2,081, respectively Related party notes receivable Interest receivable from related party notes receivable Accrued rental income, net of allowance of \$2,515 and \$3,116, respectively Deferred charges, net Prepaid expenses and other assets Investments in unconsolidated joint ventures Total assets	1,823,208 40,332 9,548 79,838 280,442 89,854 522,675 445,403 75,458 669,722 \$ 14,782,966		478,948 308,031 8,732 60,813 270,000 69,005 442,683 436,019 65,663 767,252 \$ 13,348,263	
LIABILITIES AND EQUITY				
Liabilities: Mortgage notes payable Unsecured senior notes, net of discount Unsecured exchangeable senior notes, net of discount Unsecured line of credit Accounts payable and accrued expenses Dividends and distributions payable Accrued interest payable Other liabilities Total liabilities Commitments and contingencies	\$ 3,123,267 3,865,186 1,715,685 - 155,139 91,901 69,105 293,515 9,313,798		\$ 3,047,586 3,016,598 1,721,817 - 161,592 81,031 62,327 237,467 8,328,418	
Noncontrolling interest: Redeemable preferred units of the Operating Partnership	- 55,652		- 55,652	
Equity: Stockholders' equity attributable to Boston Properties, Inc. Excess stock, \$.01 par value, 150,000,000 shares authorized, none issued or outstanding Preferred stock, \$.01 par value, 50,000,000 shares authorized, none issued or outstanding Common stock, \$.01 par value, 250,000,000 shares authorized, 148,186,511 and 140,278,005 shares issued and 148 107 611 and 140 199 105 shares outstanding at December 31	- -		- - 1 402	
issued and 148,107,611 and 140,199,105 shares outstanding at December 31, 2011 and 2010, respectively	1,481		1,402	

4,936,457		4,417,162	
(53,080)	(24,763)
(2,722)	(2,722)
(16,138)	(18,436)
4,865,998		4,372,643	
548,581		592,164	
(1,063)	(614)
5,413,516		4,964,193	
\$ 14,782,966		\$ 13,348,263	
	(53,080 (2,722 (16,138 4,865,998 548,581 (1,063	(53,080) (2,722) (16,138) 4,865,998 548,581 (1,063) 5,413,516	(53,080) (24,763) (2,722) (2,722) (16,138) (18,436) (18,436) (4,865,998) (4,372,643) (18,436) (18,436) (4,865,998) (18,436) (18

BOSTON PROPERTIES, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

		Three months endedDecember 31,20112010		l, 2010
	(in thousands, except for per share amounts) (unaudited)			
Revenue				
Rental				
Base rent	\$358,466	\$312,899	\$1,407,070	\$1,231,564
Recoveries from tenants	52,726	45,189	201,395	180,719
Parking and other	21,234	16,920	83,097	64,490
Total rental revenue	432,426	375,008	1,691,562	1,476,773
Hotel revenue	11,632	10,510	34,529	32,800
Development and management services	8,729	6,964	33,435	41,231
Total revenue	452,787	392,482	1,759,526	1,550,804
Expenses				
Operating				
Rental	154,146	125,384	593,977	501,694
Hotel	8,076	7,602	26,128	25,153
General and administrative	19,390	17,121	81,442	79,658
Acquisition costs	19	721	155	2,614
Suspension of development	-	-	-	(7,200)
Depreciation and amortization	109,181	92,763	439,184	338,371
Total expenses	290,812	243,591	1,140,886	940,290
Operating income	161,975	148,891	618,640	610,514
Other income (expense)				
Income from unconsolidated joint ventures	57,712	9,834	85,896	36,774
Interest and other income	1,179	1,691	5,358	7,332
Gains (losses) from investments in securities	38	682	(443)	935
Interest expense	(103,967)	(92,192)	(394,131)	(378,079)
•	/	/	/	. ,

Losses from early extinguishments of debt Income (loss) from continuing operations Gain on sale of real estate Net income (loss)	(1,494) 115,443 - 115,443	(81,662) (12,756) - (12,756)	(1,494 313,826 - 313,826) (89,883) 187,593 2,734 190,327
Net income (loss) attributable to noncontrolling interests Noncontrolling interests in property partnerships Noncontrolling interest - redeemable preferred units of the	(440)	(907)	(1,558) (3,464)
Operating Partnership	(842)	(795)	(3,339) (3,343)
Noncontrolling interest - common units of the Operating Partnership	(12,517)	1,555	(36,250) (24,099)
Noncontrolling interest in gain on sale of real estate - common units of the Operating Partnership	-	-	-	(349)
Net income (loss) attributable to Boston Properties, Inc.	\$101,644	\$(12,903)	\$272,679	\$159,072
Basic earnings per common share attributable to Boston Properties, Inc.: Net income (loss)	\$0.69	\$(0.09)	\$1.87	\$1.14
Weighted average number of common shares outstanding	147,732	140,105	145,693	139,440
Diluted earnings per common share attributable to Boston Properties, Inc.:	\$0.69	\$(0.09)	\$1.86	\$1.14
Net income (loss)	φ0.09	φ(0.09)	φ1.00	φ1.14
Weighted average number of common and common equivalent shares outstanding	147,974	140,105	146,218	140,057

BOSTON PROPERTIES, INC. FUNDS FROM OPERATIONS (1)

	Three months endedDecember 31,20112010		Year ended December 31,		
			2011	2010	
	(in thousands, except for per share an (unaudited)			amounts)	
Net income (loss) attributable to Boston Properties, Inc.	\$101,644	\$(12,903)	\$272,679	\$159,072	
Add: Noncontrolling interest in gain on sale of real estate - common units of the Operating Partnership Noncontrolling interest - common units of the Operating Partnership Noncontrolling interest - redeemable preferred units of the Operating Partnership Noncontrolling interests in property partnerships Less: Gain on sale of real estate	- 12,517 842 440 -	- (1,555) 795 907 -	- 36,250 3,339 1,558 -	349 24,099 3,343 3,464 2,734	
Income (loss) from continuing operations	115,443	(12,756)	313,826	187,593	

Add:

Real estate depreciation and amortization (2) Less:	133,415	118,573	541,791	450,546
Gains on sales of real estate included within income from unconsolidated joint ventures (3)	46,166	572	46,166	572
Noncontrolling interests in property partnerships' share of funds from operations	904	1,686	3,412	6,862
Noncontrolling interest - redeemable preferred units of the Operating Partnership	842	795	3,339	3,343
Funds from operations (FFO) attributable to the Operating Partnership	200,946	102,764	802,700	627,362
Less: Noncontrolling interest - common units of the Operating Partnership's share of funds from operations	21,648	12,886	91,709	80,006
Funds from operations attributable to Boston Properties, Inc.	\$179,298	\$89,878	\$710,991	\$547,356
Boston Properties, Inc.'s percentage share of funds from operations - basic	89.23 %	87.46 %	88.57 %	87.25 %
Weighted average shares outstanding - basic	147,732	140,105	145,693	139,440
FFO per share basic	\$1.21	\$0.64	\$4.88	\$3.93
Weighted average shares outstanding - diluted	149,435	142,059	147,679	141,518
FFO per share diluted	\$1.21	\$0.64	\$4.84	\$3.90

Pursuant to the revised definition of Funds from Operations adopted by the Board of Governors of the National Association of Real Estate Investment Trusts ("NAREIT"), we calculate Funds from Operations, or "FFO," by adjusting net income (loss) attributable to Boston Properties, Inc. (computed in accordance with GAAP, including non-recurring items) for gains (or losses) from sales of properties, impairment losses on depreciable real estate of consolidated real estate, impairment losses on investments in unconsolidated joint ventures driven by a measurable decrease in the fair value of depreciable real estate held by the unconsolidated joint ventures, real estate related depreciation and amortization, and after adjustment for unconsolidated partnerships and joint ventures. FFO is a non-GAAP financial measure. The use of FFO, combined with the required primary GAAP presentations, has been fundamentally beneficial in improving the understanding of operating results of REITs among the investing public and making comparisons of REIT operating real estate assets, impairment losses and real estate asset depreciation and amortization (which can vary among owners of identical assets in similar condition based on historical cost accounting and useful life estimates), FFO can help one compare the operating performance of a company's real estate between periods or as compared to different companies.

Our computation of FFO may not be comparable to FFO reported by other REITs or real estate companies that do not define the term in accordance with the current NAREIT definition or that interpret the current NAREIT definition differently.

FFO should not be considered as an alternative to net income attributable to Boston Properties, Inc. (determined in accordance with GAAP) as an indication of our performance. FFO does not represent cash generated from operating activities determined in accordance with GAAP, and is not a measure of liquidity or an indicator of our ability to make cash distributions. We believe that to further understand our performance, FFO should be compared with our reported net income attributable to Boston Properties, Inc. and considered in addition to cash flows in accordance with GAAP, as presented in our consolidated financial statements.

Real estate depreciation and amortization consists of depreciation and amortization from the Consolidated Statements of

Operations of \$109,181, \$92,763, \$439,184 and \$338,371, our share of unconsolidated joint venture real estate

(2) depreciation and amortization of \$24,592, \$26,206, \$103,970 and \$113,945, less corporate-related depreciation and amortization of \$358, \$396, \$1,363 and \$1,770 for the three months and year ended December 31, 2011 and 2010, respectively.

Consists of the portion of income from unconsolidated joint ventures related to the gain on sale of real estate from (1) the sale of Two Grand Central Tower during the three months and year ended December 31, 2011 and (2) the sale of the Company's

(3) Of Two Grand Central Tower during the three months and year ended December 31, 2011 and (2) the safe of the Company's size of the Company's unconsolidated joint venture entity that owned the retail portion of the Wisconsin Place mixed-use property during the three months and year ended December 31, 2010.

BOSTON PROPERTIES, INC. PROJECTED 2012 RETURNS ON OPERATING PROPERTY ACQUISITION (dollars in thousands)

	2440 West El Camino Real			
Base rent and recoveries from tenants	\$	6,442		
Straight-line rent		420		
Fair value lease revenue		463		
Parking and other		221		
Total rental revenue		7,546		
Operating Expenses		2,186		
Revenue less Operating Expenses		5,360		
Depreciation and amortization		3,350		
Net income	\$	2,010		
Add:				
Depreciation and amortization		3,350		
Unleveraged FFO (1)	\$	5,360		
Less:				
Straight-line rent		(420)	
Fair value lease revenue		(463)	
Unleveraged Cash	\$	4,477		
Purchase Price	\$	71,500		
Estimated closing and other costs		95		
Total Unleveraged Investment	\$	71,595		
Unleveraged FFO Return (1)		7.5	%	
Unleveraged Cash Return (2)		6.3	%	

Pursuant to the revised definition of Funds from Operations adopted by the Board of Governors of the National Association of

Real Estate Investment Trusts ("NAREIT"), we calculate Funds from Operations, or "FFO," by adjusting net income (loss) (computed in accordance with GAAP, including non-recurring items) for gains (or losses) from sales of properties, impairment losses on depreciable real estate of consolidated real estate, impairment losses on investments in unconsolidated joint ventures driven by a measurable decrease in the fair value of depreciable real estate held by the unconsolidated joint ventures, real estate related depreciation and amortization, and after adjustment for unconsolidated partnerships and joint ventures. FFO is a non-GAAP financial measure. Unleveraged FFO excludes, among other items, interest expense, which may vary depending on the level of corporate debt or property-specific debt. Unleveraged FFO Return is also a non-GAAP financial measure that is

(1) determined by dividing (A) Unleveraged FFO (based on the projected results for the year ending December 31, 2012) by (B) the Company's Total Unleveraged Investment. Management believes projected Unleveraged FFO Return is a useful measure in the real estate industry when determining the appropriate purchase price for a property or estimating a property's value. When evaluating acquisition opportunities, management considers, among other factors, projected Unleveraged FFO Return because it excludes, among other items, interest expense (which may vary depending on the level of corporate debt or property-specific debt), as well as depreciation and amortization expense (which can vary among owners of identical assets in similar condition based on historical cost accounting and useful life estimates). Other factors that management considers include its cost of capital and available financing alternatives. Other companies may compute FFO, Unleveraged FFO and Unleveraged FFO Return differently and these are not indicators of a real estate asset's capacity to generate cash flow.

Unleveraged Cash Return is a non-GAAP financial measure that is determined by dividing (A) Unleveraged Cash (based on the projected results for the year ending December 31, 2012) by (B) the Company's Total Unleveraged Investment. Other real estate companies may calculate this return differently. Management believes that projected Unleveraged Cash Return is

(2) real estate companies may calculate this return differently. Management believes that projected Unleveraged Cash Return is also a useful measure of a property's value when used in addition to Unleveraged FFO Return because, by eliminating the effect of straight-lining of rent and the treatment of in-place above- and below-market leases, it enables an investor to assess the projected cash on cash return from the property over the forecasted period.

Management is presenting these projected returns and related calculations to assist investors in analyzing the Company's acquisition. Management does not intend to present this data for any other purpose, for any other period or for its other properties, and is not intending for these measures to otherwise provide information to investors about the Company's financial condition or results of operations. The Company does not undertake a duty to update any of these projections. There can be no assurance that actual returns will not differ materially from these projections.

BOSTON PROPERTIES, INC. PORTFOLIO LEASING PERCENTAGES

	% Leased by Location				
	Decemb	er 31, 2011	Decembe	er 31, 2010	
Boston	87.1	%	89.4	%	
New York	97.8	%	96.9	%	
Princeton	75.8	%	80.8	%	
San Francisco	87.9	%	92.9	%	
Washington, DC	96.9	%	97.3	%	
Total Portfolio	91.3	%	93.2	%	

% Leased by Type					
	Decemb	er 31, 2011	Decemb	er 31, 2010	
Class A Office Portfolio	91.3	%	93.6	%	
Office/Technical Portfolio	92.6	%	85.5	%	
Total Portfolio	91.3	%	93.2	%	

Source: Boston Properties, Inc.

Boston Properties, Inc. Michael Walsh, 617-236-3410 Senior Vice President, Finance or Arista Joyner, 617-236-3343 Investor Relations Manager